986/23

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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DEPOSITORY 378

June 5 - 11, 1986

ALFALFA CUBES (HONG KONG). Quantity: 200 MT per month. Quality: grade 1st & 2nd. Packaging: bagged or bulk. Delivery: prompt. Quote: C&F Kaohsiung, Taiwan. Bank ref: Trustban Finance, 17/Floor, Hutchison House, 10 Harcourt Road, Central, Hong Kong. CONTACT: Ms. D. Stepanek, 4-Tune Trading Co. Ltd., G.P.O. Box 7230, Hong Kong. Telex: 61890 ENATC HX. Phone: 5-463244. (WK 24/TOFAS 0069)

ALMONDS (SINGAPORE). Local trading company seeks reliable U.S. suppliers of almonds. Quantity, Quality not specified. Packaging: In retail consumer packs and/or bulk packs. Quote: FOB & C&F. Bank ref: United Overseas Bank, UOB Building, 1 Bonham Street, Singapore. CONTACT: Yeo Ek Sheng, Cold Storage Trading, 2 Enterprise Road, Singapore 2262. Telex: RS15060 COLD. Phone: 2618411. (WK 24/TOFAS 0075)

AMERICAN WHISKEY (SPAIN). QUANTITY: ONE CONTAINER. PACKAGING: 750-CL BOTTLES IN 12-BOTTLE CASES (OTHER SIZES WOULD BE CONSIDERED). DELIVERY: IMMEDIATELY. OTHER REQUIREMENTS: LABEL SHOULD INCLUDE IMPORTER AND SANITARY REGISTRATION NUMBERS. QUOTE: FOB. BANK REF: BANCO DE BILBAO (AVDA. CONSTITUCION, 42, 18012 GRANADA). CONTACT: MR. ANTONIO PEREZ-PELUFFO, LSR, S. A., FRAY LEOPOLDO, 6, 18014 GRANADA, SPAIN. TELEX: 78493 LOSR E. PHONE: (58) 202 282. (WK 24/TOFAS 0121)

APPLES (HONG KONG). Quantity: min. 4 containers per month. Quality: top grade. Packaging: in cartons. Delivery: weekly shipment. Quote: C&F Hong Kong. Bank ref: United Overseas Bank Ltd., 54-58, Des Voeux Road, C., Hong Kong. CONTACT: Mr. Chang Kong/Michael Yik, Winston Merchants Limited, Rm.2810, Wing on House, 71 Des Voeux Road, Central, Hong Kong. Telex: 77429 HSMCK HX. Phone: 5-254563. (WK 24/TOFAS 065A)

BABY CHICKS (CANADA). Required immediately for broiler chicken production in the Bahamas. Quantity: 1,000 per month. Quality, packaging not specified. Bank ref: on request. CONTACT: John Misner, Misner Offshore Services Ltd., P.O. Box 328, 49 Harbor St., Port Dover, Ontario N0A 1N0, Canada. Telex: 06181225 Great Lakes Pod. Phone: 519-583-1450. (WK 24/TOFAS 8623)

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A67.40/2:

BEEF, 1/2 CARCASS, 1/4 CARCASS OR DEBONED, FROZEN (VENEZUELA). QUANTITY: 6,000 TONS. QUALITY: 2,000 TONS INDUSTRIAL. PACKAGING: CONTAINERS, FROZEN. DEADLINE: 15 TO 30 DAYS. QUOTE: CIF LA GUAIRA. BANK REF: BANCO MERCANTIL AND CITIBANK. CONTACT: DR. NICOLAS BAUMAN, BEVENCA, APARTADO DEL ESTE 80573, CARACAS 108-A, VENEZUELA. TELEX: 27043 INSUR VC. PHONE: 951.6044 OR 951.4851. (WK 24/TOFAS 0054)

BEEF-FRESH/FROZEN (UNITED KINGDOM). WANTS RIB ROAST, MBG 109; STRIPLOIN MBG 180; TOP SIRLOIN BUTT MBG 184; FULL TENDERLOIN MBG 189A. QUANTITY: FULL CONTAINER LOAD. QUALITY: USDA - PRIME CHOICE. PACKAGING: VACUUM PACKED, BOXED. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: BARCLAYS BANK PLC, 160 PICCADILLY, LONDON W1A 2AB. CONTACT: MR. J.M. STONE, RUSSELL MEATS LTD, 48-66 QUEENSLAND ROAD, HOLLOWAY, LONDON N7 7AJ, UNITED KINGDOM. TELEX: 27568. PHONE: 01 607 7361. (WK 24/TOFAS 0343)

BEESWAX FROM FLORIDA (NETHERLANDS). QUANTITY: 10 MT. QUALITY: RAW, 100% PURE. PACKAGING: BAGS. DELIVERY: PROMPT. QUOTE: C&F ROTTER DAM AND FOB. BANK REF: BANK DE BARY, AMSTERDAM. CONTACT: MR. S. SIJTSMA, BIODON, P.O. BOX 278, 5100 AG DONGEN, NETHERLANDS. PHONE: 1623 - 13702. TELEX: 54257. (WK 24/TOFAS 0140)

BONELESS BEEF (VENEZUELA). QUANTITY: 6,000 TO 8,000 TONS. QUALITY: FROZEN OR CHILLED; FOR INDUSTRIAL PURPOSES. DELIVERY: AIR. QUOTE: CIF AND FOB. OTHER REQ: THIS MEAT IS TO BE USED FOR INDUSTRIAL PURPOSES (SAUSAGES, ETC.) AND MUST BE VERY COMPETITIVELY PRICED. PHYTOSANITARY CERTIFICATE REQUIRED. CONTACT: DRA. NERINA ALLIEGRO, ASISTENTE AL DIRECTOR DE DESARROLLO GANADERO., MINISTERIO DE AGRICULTURA Y CRIA (MAC), DIRECCION GENERAL DE DESARROLLO GANADERO., PARQUE CENTRAL TORRE ESTE, PISO 12., CARACAS, VENEZUELA. TELEX: 28133 OR 21483 MACRA VC. PHONE: 509-0376/79. (WK 24/TOFAS 0048)

BOVINE EAR HAIR, HORSE BODY HAIR, LONG CATTLE HORNS (CANADA). Quantity: 1000 pounds. Quality, Packaging, and Delivery not specified. Other req: will accept whole ears with hair intact. CONTACT Mr. A. Singh, P.O. Box 71, Stn. A., Weston, Ontario M9N 3M6, Canada. (WK 24/TOFAS 8624)

CANDY AND OTHER CONFECTIONERY PRODUCTS (ENGLAND). WANTS SHORT CODED, SLOW MOVING, END OF PROMOTION, DISCONTINUED FOOD AND CONFECTIONERY LINES. QUANTITY: PALLETS AND ASSORTED CONTAINER LOADS. QUALITY: SALEABLE QUALITY. PACKAGING: TINNED/CARTONED/SHRINK-WRAPPED. DELIVERY: TO BE ARRANGED. QUOTE: CIF. BANK REF: NATIONAL WESTMINSTER BANK, STATION ROAD, HARLOW, ESSEX CM17 OAP. CONTACT: MR. BARRY SMITH, HADDON-SMITH IMPORT EXPORT AGENTS, 111 JOCELYNS, STATION RD, ESSEX CM17 OBX, OLD HARLOW, ENGLAND. PHONE: 0279 37997. (WK 24/TOFAS 0342)

CATTLE FEED (JAPAN). Quality: cattle feed with high protein supplement; excellent. Quantity: 20 foot container (per month). Delivery: As soon as arrangements can be made. Quote: CIF Hakata Port (Port of Fukuoka City). Bank ref: Mitsubishi Bank, Kumamoto Branch, 1-26 Shinshigai, Kumamoto-City 860 Japan. CONTACT: Mr. Kosuke Yamada, President, Kumamoto-Ken Trading Company, 6-5-22 Suizenji, Kumamoto City 862 Japan. Phone: 0963-83-2777. (WK 24/STATE 3240)

A) CHICKEN FEED B) HOG FEED C) MALT D) HOPS (GUINEA). Wants. A. Chicken Feed: Starter-Finishing. Amount needed: 20 MT first shipment, 200 MT per annum; In 40 and/or 50 Kilo Bags. B) Hog Feed: Bran-Corn etc. amount: 20 MT first, 300 MT/Annum, 40 and/or 50 Kilo Bags. C) Malt: For beer manufacturing amount: 1024 MT per month, by container load. D) Hops: For beer manufacturing amount: 1000 MT per month, by container load. Quality: General. Delivery: Bi-Monthly: Quote: CIF Lae and Port Moresby. Bank ref: PNG Banking Corporation, P.O. Box 78, Port Moresby Papua New Guinea; Phone 22-9700; contact Mr. Peter Nicholas. Other ref: Wagi PTY LTD has distribution outlets in Port Moresby, Lae and Goroka. Embassy contact is Don Cleveland, U. S. Embassy, P.O. Box 1492, Port Moresby, Papua New Guinea. Phone 21-1455. Telex: Ne 22189. CONTACT: Mr. Peter Kuman, Wagi Pty LTD, P.O. Box 326, Kundiawa, Chimbu Province, Papua, New Guinea. Telex: 22114. Phone 25-9821. (WK 24/STATE 3994)

CHICKEN LEGS, SKINLESS & BONELESS; AND CHICKEN BREASTS, SKINLESS & BONELESS (VENEZUELA). QUANTITY: 10,000 KILOGRAMS PER WEEK OF BOTH PRODUCTS. QUOTE: CIF CURACAO. OTHER REQ: NEED QUOTES. BANK REF: BANCO CONSOLIDADO, CARACAS. CONTACT: MR. LUIS HERNANDEZ, AGROPECUARIA MORCA, CALLE MADRID CON AV. TRIESTE, EDIF. DONA, YOLANDA, LA CALIFORNIA SUR., CARACAS, VENEZUELA. TELEX: 29806 WAGON VC. PHONE: 229665. (WK 24/TOFAS 0052)

CONIFER PAPER PULP (HONG KONG). Quantity: 3000-5000 MT. Quality: 85 degrees bleach. Packaging: export. Delivery: within three months. Quote: CIF Guangzhou. Bank ref: Bank of China, No.1, Queen's Road, Central, Hong Kong. CONTACT: Mr. Lai Xiao Ming, Agricultural Development Department, 3 Connaught Road, West 8/F, Hong Kong. Telex: 62103 GDEL HX. Phone: 5-8150620. (WK 24/TOFAS 0066)

CORN (EGYPT). Quantity: 20,000 MT. Quality: No. 2 yellow corn. Delivery: 20,000 MT every 60 days. Quote: CIF Alexandria bulk and bagged. Bank ref: City Bank, Garden City, Cairo, Egypt. CONTACT: M. Hossny Zeineldin, Zeineldein Co., 4, Amman Square, Dokki, Cairo, Egypt. Telex: 23584 ZEINC UN. Phone: 703600 or 719052 or 716493. (WK 24/TOFAS 0066)

CORN CHIPS (JAPAN). Quality: excellent. Quantity: 20 foot container. Delivery: As soon as arrangements can be made. Quote: CIF Hakata Port (Port of Fukuoka City). Bank ref: Higo Bank, Suido-Cho Branch, 3-31 Kamitori-Cho, Kumamoto City 860 Japan. CONTACT: Mr. Masayuki Sakai, President, Daves Corportion, Pumpkin Bldg. 2F., 6-2 Ansei- Machi, Kumamoto City 860 Japan. Phone: (096) 356-8890. (WK 24/STATE 3239)

DAIRY CATTLE (COLOMBIA). WANTS TO IMPORT UNDER THE BUYOUT PROGRAM 70 BRED HEIFERS EACH OF BROWN SWISS, HOLSTEIN, AND JERSEY BREEDS, PREFERABLY FROM SOUTHERN UNITED STATES. ANIMALS ARE TO BE AIRSHIPPED TO ELDORADO INTERNATIONAL AIRPORT IN BOGOTA. USDA HEALTH CERTIFICATES MUST BE OBTAINED BY THE EXPORTER. BANK REF: BANCO COLOMBIA BRANCH, OFFICE IN MONTERIA. CONTACT: MR. ROMANO BIANCHI, APDO. 251, MONTERIA, COLOMBIA. PHONE: 3602. TELEX: 6377. (WK 24/TOFAS 0140)

DRIED DATES (WEST GERMANY). Quantity: to be determined after receipt of sample. Quality: pitted and unpitted. High fructose content. Please state sugar content and kind of sugar. Packaging: in bulk, no retail packages. Importer was established in 1972. Please state where dates have been grown.

READEX FICHE best copy available

Please send sample first. Delivery: after receipt of sample. Quote: CIF Hamburg. Bank Ref: Dresdner Bank AG, Hamburg. CONTACT: Mr. O.P.W. Lundmark, O.P.W. Lundmark, Neuer Achterkamp 44a, D-2070 Grosshansdorf, W. Germany. Phone: (04101) 61310. Telex: 2189215 WINS D. (WK 24/TOFAS 0056)

DRIED PRUNES FROM ORGANIC CULTURE (FRANCE). PROCESSOR IN BUSINESS SINCE 1983 IS SEEKING RELIABLE U.S. SUPPLIER. QUANTITY: ONE CONTAINER OF 15 TONS. QUALITY: ORGANIC CULTURE CAL. 100. DELIVERY: IMMEDIATELY. QUOTE: CIF BORDEAUX. BANK REF: SOCIETE GENERALE 47300 VILLENEUVE-SUR-LOT. CONTACT: MRS. ALBERTINI, SECOPRA, 47150 MONFLANQUIN, FRANCE. TELEX: 541 680F. PHONE: (1) 53.36.50.63. (WK 24/TOFAS 0157)

FEATHER MEAL (MALAYSIA). QUALITY: 85% CRUDE PROTEIN (MIN.). QUANTITY: 400-500 MT PER MONTH. DELIVERY: PROMPT. QUOTE: C&F SINGPORE; C&F PORT KELANG. BANK REF: STANDARD CHARTER, KANGAR, PERLIS. CONTACT: LEE BENG SING, HOCK HENG HUAT ENT, 2061 TM. BUKIT KAYA, 70200 SEREMBAN, N S, MALAYSIA. TELEX: MA 42075 HHH. PHONE: (06) 719850 & 7295601. (WK 24/TOFAS 0101)

FILBERTS (SINGAPORE). Local trading company seeks reliable U.S. suppliers of filberts. Quantity and Quality not specified. Packaging: in retail consumer packs and/or bulk packs. Quote: FOB & C&F. Bank ref: United Overseas Bank, UOB Building, 1 Bonham Street, Singapore. CONTACT: Yeo Ek Sheng, Cold Storage Trading, 2 Enterprise Road, Singapore 2262. Telex: RS15060 COLD. Phone: 2618411. (WK 24/TOFAS 0078)

FRESH FRUITS AND VEGETABLES (MALAYSIA). QUALITY: GRADE A. DELIVERY: WEEKLY BASIS. QUOTE: FOB & CIF PORT KELANG. BANK REF: PUBLIC BANK, IPOH AND MALAYAN BANKING, IPOH. CONTACT: ARTHUR ANG, SRI KINABALU FOODS, 8 JLN YAP KWAN SENG, 50450 KUALA LUMPUR, MALAYSIA. TELEX: MA 31680 MOICGF. PHONE: (03) 2420255 & 2420211. (WK 24/TOFAS 0098)

FRESH NON-CITRUS FRUITS, MELONS AND BERRIES (UNITED KINGDOM). WANTS KIWIFRUIT. QUANTITY: 15-20,000 TRAYS. QUALITY: GRADE ONE (1) ONLY. PACKAGING: WOODEN OR CARDBOARD TRAYS. DELIVERY: THROUGH THE SEASON. QUOTE: CIF. BANK REF: BARCLAYS BANK PLC, 240 WHITECHAPEL ROAD, LONDON E. CONTACT: MR. TERENCE ROBERT LLATTS, JANIC (IMPORT EXPORT) LTD, 70 PAUL STREET, LONDON EC2A 4NA, UK. TELEX: 883557. PHONE: 01 729 0290. (WK 24/TOFAS 0344)

FRUIT (GUINEA). Quantity: initial shipment of 6-8 containers of each product. Estimated 5 containers thereafter each 6 weeks. Quality: high grade. Packaging: Standard Boxes. Delivery: ASAP. Quote: FOB and CIF. Bank ref: Bank of South Pacific, Waigani Branch, P.O. Box Box 9211, Hohola, NCD, Papua New Guinea; phone: 25-6788. Trade will be conducted on Letter of credit basis, probably through Hong Kong Banks. Interested parties should contact Mr. Woo Direct. Embassy contact: Don Cleveland, Economic Officer, U.S. Embassy Port Moresby, Dept of State, Wash, DC 20520. Phone Port Moresby, Papua New Guinea 21-1455. Telex: Ne 22189 USAEM. CONTACT: Mr. Leo J. Woo, Woo Holdings PTY LTD, P.O. Box 659, Boroko, NCD, Papua New Guinea. Telex: NE 23427 WOO HLDS. Phone: 25-1717. (WK 24/STATE 3980)

GEESE (ECUADOR). QUANTITY: 12 COUPLES. PACKAGING: AS REQUIRED. DELIVERY: ASAP. OTHER REQ: 12 FENAES AND 12 MALES. AGE OF GEESE, WHICH WILL BE THE BEST GEESE FEED. QUOTE: FOB U.S. PORT AND C&F GUAYAQUIL. BANK REF: BANCO DE GUAYAQUIL, URDESA NORTE. PHONE: 382-930. CONTACT: DIANA HANZE, P.O. BOX 6578, GUAYAQUIL, ECUADOR. (WK 24/TOFAS 0063)

HEALTH FOODS AND INGREDIENTS (ENGLAND). EXTRACT OF MARIGOLD/MARIGOLD POWDER. QUANTITY: AT THIS STAGE - SAMPLES. QUALITY: TO BE USED AS A NATURAL COLORING. PACKAGING: FOR EXPORT. DELIVERY: ASAP. QUOTE: UK PORT. CONTACT: MR. DAVID COGMAN, REINDEER FOODS LTD, 25 VILLAGE WAY, YATELEY, CAMBERLEY, SURREY GU17 7SD, UNITED KINGDOM. PHONE: 0252 871647. TELEX: 858673. (WK 24/TOFAS 0001)

HOLSTEIN HEIFERS (COLOMBIA). WANTS TO IMPORT 40 BRED HOLSTEIN HEIFERS UNDER THE BUYOUT PROGRAM. ANIMALS ARE TO BE AIRSHIPPED TO ELDORADO INTERNATIONAL AIRPORT IN BOGOTA. USDA HEALTH CERTIFICATES MUST BE OBTAINED BY THE EXPORTER. BANK REF: BANCO BOGOTA-METROPOLIS BRANCH OFFICE IN BOGOTA. CONTACT: MR. ALFONSO CASTRO, FAPA INDUSTRIAL LTDA., CRA. 9 NO. 98-21, BOGOTA, D.E., COLOMBIA. PHONE: 218-1531. TELEX: 44854 LEOB-CO. (WK 24/TOFAS 0139)

HOLSTEIN HEIFERS (COLOMBIA). WANTS TO IMPORT UNDER THE BUYOUT PROGRAM 20 HOLSTEIN BRED HEIFERS. ANIMALS ARE TO BE AIRSHIPPED TO ELDORADO INTERNATIONAL AIRPORT IN BOGOTA. USDA HEALTH CERTIFICATES MUST BE OBTAINED BY THE EXPORTER. BANK REF: DAVIVIENDA BRANCH OFFICE IN ZIPAQUIRA. CONTACT: MR. VICTOR VILLAMIL, CALLE 7A NO. 4-26, ZIPAQUIRA, COLOMBIA. PHONE: 98-522. (WK 24/TOFAS 0146)

HONEY DEW MELON (HONG KONG). Quantity: min. 4 containers per month. Quality: top grade. Packaging: in cartons. Delivery: weekly shipment. Quote: C&F Hong Kong. Bank ref: United Overseas Bank Ltd., 54-58, Des Voeux Road, C., Hong Kong. CONTACT: Mr. Chang Kong/Michael Yik, Winston Merchants Limited, Rm.2810, Wing on House, 71 Des Voeux Road, Central, Hong Kong. Telex: 77429 HSMCK HX. Phone: 5-254563. (WK 24/TOFAS 065C)

LIVER, TRIPE AND OX TAIL (BRAZIL). QUANTITY: 200 TONS RESPECTIVELY OF EACH PRODUCT. DELIVERY: JULY/AUGUST. QUOTE: C&F. BANK REF: BANCO DO BRASIL - AGENCIA PELOTAS AND CHASE LAR BRASILEIRO - AGENCIA PORTO ALEGRE. CONTACT: ELBIO SILVEIRA, FRIGORIFICO EXTREMO SUL S/A., BR-116, KM 252 - CEP 96100, PELOTAS, RS - BRAZIL. TELEX: 0532/265 FESU B. (WK 24/TOFAS 0035)

MEAT AND PRODUCTS--FRESH/FROZEN/CANNED (UNITED KINGDOM). WANTS RIB ROAST, MBG 109; STRIPLOIN, MBG 180; TOP SIRLOIN BUTT, MBG 184; FULL TENDERLOIN. QUANTITY: FULL CONTAINER LOAD. QUALITY: USDA PRIME/CHOICE. PACKAGING: VACUUM PACKED, BOXED. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: BARCLAYS BANK PLC, 160 PICCADILLY, LONDON W1A 2AB. CONTACT: MR. J.M. STONE, RUSSELL MEATS LTD, 48-66 QUEENSLAND ROAD, HOLLOWAY, LONDON N7 7AJ, UNITED KINGDOM. TELEX: 27568. PHONE: 01 607 7361. (WK 24/TOFAS 0344)

MILK-POWDER (NON-FAT) (HONG KONG). Quantity: about 200 tons/month. Quality: suitable for making ice-cream. Packaging: bulk. Delivery: prompt. A long established Hong Kong Trading Company involved in China Trade Quote: CIF Hong Kong. Bank ref: Chekiang First Bank Ltd., No.60 Gloucester Road, Chekiang First Bank Building, Wanchai, Hong Kong. CONTACT: Mr. Paul Chan, Janwin Enterprises Ltd., Unit A-3, 13/F., Po Yip Building 62-70, Texaco Road, Tsuen Wan N.T., Hong Kong. Telex: 34232 JANWI HX. Phone: 0-463635-7/0-462277. (WK 24/TOFAS 0068)

ORANGES (HONG KONG). Quantity: min. 4 containers per month. Quality: top grade. Packaging: in cartons. Delivery: weekly shipment. Quote: C&F Hong Kong. Bank ref: United Overseas Bank Ltd., 54-58, Des Voeux Road, C., Hong Kong. CONTACT: Mr. Chang Kong/Michael Yik, Winston Merchants Limited, Rm.2810, Wing On House, 71 Des Voeux Road, Central, Hong Kong. Telex: 77429 HSMCK HX. Phone: 5-254563. (WK 24/TOFAS 0065)

PALM TREE SEEDS (SPAIN). QUANTITY: STARTING WITH 3,000 UNITS. QUALITY: CYCA REVOLUTA, HOWEIA FORSTERIÁNA (KENTIA), EUTERPE EDULIS, SEAFORTIA ELEGANS. PACKAGING: FIRST SHIPMENTS IN SMALL PACKAGES. DELIVERY: UNDETERMINED. QUOTE: FOB AND CIF. BANK REF: BARCLAYS BANK S.A.E., AVDA. ALFONSO EL SABIO, 43, ALICANTE. CONTACT: MR. VICENTE CONEJERO-MARTINEZ, VICENTE CONEJERO MARTINEZ, CALLE PORTUGAL, 24 - SEPTIMO IZQDA., 03003 ALICANTE, SPAIN. PHONE: 65/225 368. (WK 24/TOFAS 0122)

PECANS (SINGAPORE). Local trading company seeks reliable U.S. suppliers of Pecans. Quantity, Quality not specified. Packaging: in retail consumer packs and/or bulk packs. Quote: FOB & C&F. Bank ref: United Overseas Bank, UOB Building, 1 Bonham Street, Singapore. CONTACT: Yeo Ek Sheng, Cold Storage Trading, 2 Enterprise Road, Singapore 2262. Telex: RS15060 COLD. Phone: 2618411. (WK 24/TOFAS 0077)

POLISHED/PROCESSED RICE (BRAZIL). Quantity: 20,000 MT. Quality: long grain - 10% max broken. Packaging: polypropylene 60 kg sacks. Delivery: immediate. Quote: C&F. Bank ref Banco Economico S/A - Rua do Carmo, 71, 4 andar - Rio de Janeiro, RJ. CONTACT: Sergio Safe or Eduardo de Castro Neiva, ECONTRADING S/A Comercio Exterior, Rua do Ouvidor, 63, 4 andar, Rio de Janeiro, RJ - Brazil. Telex: (21)36299. Phone: (021) 252-5707 or (021) 252-5488. (WK 24/TOFAS 0010)

POTATOES (BRAZIL). Quantity: 60 MT. Quality: Bintje (Russets). Packaging: 50 kg - new jute bags. Delivery: soonest. Quote: CIF. Bank ref: Banco Brasileiro De Descontos S.A. - Bradesco. CONTACT: Joao Rondon Caporossi, Asteplan Ltda., Av. Churchill, 94 - Grupo 210, Rio De Janeiro RJ, Brazil. Telex: 21018. Phone: (021) 220-2663. (WK 24/TOFAS 0001)

POWDER MILK - SSMP (BRAZIL). QUANTITY: 25,000 MT. PACKAGING: 50 KILO BAGS. DELIVERY: JULY/AUGUST. QUOTE: C&F. BANK REF: BANCO REAL - AGENCIA PRESIDENTE VARGAS. CONTACT: SERGIO BIANCHINI, SIMAB TRADING S.A. COMERCIAL EXPORTADORA, AV. PRESIDENTE VARGAS, 309 - 19 ANDAR, - CEP 20040, RIO DE JANEIRO, RJ - BRAZIL. PHONE: (021) 203-2414. TELEX: 22955 OR 23471 OR 23504. (WK 24/TOFAS 0079)

PULSES (LENTILS, BEANS, PEAS AND CHICKPEAS) (SPAIN). QUANTITY: 100 MT EACH. QUALITY: FOR BEANS: PINTO AND WHITE. PACKAGING: 60-KILO SACKS. DELIVERY: IMMEDIATELY. OTHER REQUIREMENTS: AT THE TIME OF PROVIDING QUOTATIDNS, MAXIMUM NUMBER OF VARIETIES AVAILABLE FOUR ALL FOUR PULSES SHOULD BE INDICATED. QUOTE: FOB. BANK REF: BANCO DE BILBAO (AVDA. CONSTITUCION, 42, 18012 GRANADA). CONTACT: MR. ANTONIO PEREZ.PELUFFO, LSR, S. A., FRAY LEOPOLDO, 6, 18014 GRANADA, SPAIN. TELEX: 78493 LOSR E. PHONE: (58) 202 282. (WK 24/TOFAS 0119)

QUAILS AND EGGS (COLOMBIA). INTERESTED IN IMPORTING QUAILS AND FERTILE EGGS FOR EGG AND MEAT PRODUCTION. QUANTITY: 10,000 TO 20,000 OF EACH, PREFERABLY FROM THE STATE OF FLORIDA. HE WANTS TO RECEIVE QUOTATIONS, AND INFORMATION ON BREEDS, IF POSSIBLE IN SPANISH. ANIMALS ARE TO BE AIRSHIPPED TO BUCARAMANGA INTERNATIONAL AIRPORT. USDA HEALTH CERTIFICATES MUST BE OBTAINED BY THE EXPORTER. BANK REF: BANCO COLOMBIA BRANCH OFFICE IN BUCARAMANGA. CONTACT: MR. CARLOS REYNALDO FIGUEROA, GERENTE, GANADERIA SAN CARLOS LTDA., APDO. 1268, BUCARAMANGA, COLOMBIA. PHONE: 334-615. (WK 24/TOFAS 0141)

RICE (BRAZIL). WANTS WHITE LONG GRAIN 15 PERCENT MAX. QUANTITY: 100,000 MT. PACKAGING: 50 KILO BAGS. DELIVERY: JULY/AUGUST. QUOTE: C&F. BANK REF: BANCO REAL - AGENCIA PRESIDENTE VARGAS. CONTACT: SERGIO BIANCHINI, SIMAB TRADING S.A. COMERCIAL EXPORTADORA, AV. PRESIDENTE VARGAS, 309 - 19 ANDAR, - CEP 20040, RIO DE JANEIRO, RJ - BRAZIL. PHONE: (021) 203-2414. TELEX: 22955 OR 23471 OR 23504. (WK 24/TOFAS 0078)

ROYAL PALMS (BELGIUM) Wants Royal palms, clear stem, 1.50 m high. Quantity: (1) 100 pieces ASAP and (2) 600 to 700 pieces three months later. Quote: FOB and CIF/Antwerp. Bank ref: Kredietbank. CONTACT: Ms. Van Daele, N.V. LINTEL, Dekenkamerlynck laan 25, B-8500 Kortrijk, Belgium. Phone: 56/21.99.00. Telex: 85165 ADMI B. (WK 24/TOFAS 0033)

SEAFOOD (JAPAN). Wants American Lobster, Ear Shell, Blue Crab and other Crabs, Prawn, Komochiwakame (Seaweed attached to herring roe), Gray Mullet Roe, Top Shell, Adductor, Paste of seasoned sea urchin eggs, and Shellfish. Quality: As soon as arrangements can be made. Quantity: Excellent. Delivery: As soon as arrangements can be made. Quote: CIF Moji port (port of Kitakyushu City). Bank ref: Sumitomo Bank, Kagoshima Branch, 4-4 Daikoku-Cho. CONTACT: Mr. Kohei Morinaga, Beverly Trading, 2-3-202 Kamoike Shinmachi, Kagoshima-Shi 890, Japan. Phone: 0992-53-4186. (WK 24/STATE 3269)

SHEEP, GOAT (PORTUGAL). Quantity: about 500 females and 50 males. Quality: breeding stock Karakulo sheep and Angora goat. Other req: Registered in Herd Book; certificate of health also to be included; importer also interested in mohair wool processing technology. Quote: FOB and/or CIF. Bank ref: Banco Espirito Santo e Comercial de Lisboa. CONTACT: Miguel D'Orey J. Rolo, Soc. Com. Orey Antunes, R. Remolares, 12, 5, 1200 Lisbon, Portugal. Telex: 12181 OREY P. Phone: 373261. (WK 24/TOFAS 0014)

SHELLED HAZELNUTS (NEW ZEALAND). COMPANY IS IMPORTER OF CANNED FOODS AND OTHER FOODSTUFFS. IN BUSINESS FOR 52 YEARS. TURNOVER IN EXCESS N.Z.$5 MILLION. QUANTITY: IN FULL CONTAINER LOADS. QUALITY: STANDARD USDA EXPORT REQUIREMENT. PACKAGING: CARTONS. DELIVERY: AUG/SEPT. QUOTE: C&F. BANK REF: WESTPAC BANKING CORPORATION, MANNERS STREET, WELLINGTON. CONTACT: MR PAT AITKEN, WILLIAM AITKEN & CO LTD, P.O. BOX 8, WELLINGTON, NEW ZEALAND. TELEX: 30609 WILAIT. PHONE: (04) 859-748. (WK 24/TOFAS 0070)

SLIPPERY ELM FOOD (SLIPPERY ELM BARK POWDER) ULMUS FULVA (SOUTH AFRICA). QUANTITY: 100 KG. QUALITY: FOR HUMAN CONSUMPTION. PACKAGING: BULK. DELIVERY: SOONEST. QUOTE: FOB U.S. PORT. BANK REF: BARCLAYS, KLOOF, NATAL. CONTACT: MR. GORDON WILSON, HOUSE OF VITALITY, P.O. BOX 2444, DURBAN 4000, NATAL, SOUTH AFRICA. PHONE: DURBAN (031) 37-4326. (WK 24/TOFAS 0087)

SOFT RED WINTER WHEAT (WEST GERMANY). Quantity: 15,700 MT. Quality: Nr. 2 wheat for human consumption, healthy, ripe, free from insects and artificial materials, moisture max 13%, hectolitre weight 78%, foreign material max 3% min. protein in dry material (koldaly nx 5.7-10.5). Packaging: in bulk. Importing/exporting company was established in 1949, deals primarily with Yugoslavia. This order destined for Yugoslavia. Payment by irrevocable, transferable, confirmed Letter of Credit, payable 60 days from arrival in Yugoslav port of 60 days from loading. Delivery: second half June 1986, but at the latest on July 5, 1986. Quote: C&F Yugoslavian port or FOB U.S. port. Bank ref: LHB-Bank, 6000 Frankfurt. CONTACT: Mr. Takac, Jugo Trade Import/Export GmbH, Frankfurter Strasse 103, D-6078 Neu-Isenburg, West Germany. Telex: 416548 JUGO D. Phone: (06102) 2835/39. (WK 24/TOFAS 0057)

TABLE GRAPES (HONG KONG). Quantity: min. 4 containers per month. Quality: top grade. Packaging: In cartons. Delivery: weekly shipment. Quote: C&F Hong Kong. Bank ref: United Overseas Bank Ltd., 54-58, Des Voeux Road, C., Hong Kong. CONTACT: Mr. Chang Kong/Michael Yik, Winston Merchants Limited, Rm.2810, Wing on House, 71 Des Voeux Road, Central, Hong Kong. Telex: 77429 HSMCK HX. Phone: 5-254563. (WK 24/TOFAS 065B)

WALNUTS (SINGAPORE). Local trading company seeks reliable U.S. suppliers of walnuts. Quantity, quality not specified. Packaging: in retail consumer packs and/or bulk packs. Quote: FOB & C&F. Bank ref: United Overseas Bank, UOB Building, 1 Bonham Street, Singapore. CONTACT: Yeo Ek Sheng, Cold Storage Trading, 2 Enterprise Road, Singapore 2262. Telex: RS15060 COLD. Phone: 2618411. (WK 24/TOFAS 0076)

WHEAT (VENEZUELA). QUANTITY: OVER 20,000 TONS PER MONTH. QUALITY: A) NORTHERN SPRING; B) HARD WINTER; C) RED WINTER; AND D) 14 TO 14.5 PERCENT PROTEIN. PACKAGING: BULK. OTHER REQ: IN SPANISH. QUOTE: FOB AND CIF LA GUAIRA OR PUERTO CABELLO. BANK REF: BANCO MERCANTIL, BANCO UNION, BANCO CONSOLIDADO. CONTACT: MR. HUGO MENDEZ, COMEXPORT, AV. ABRAHAM LINCOLN CRUCE CON 3RA. AV. LAS DELICIAS DE SABANA GRANDE, EDIF. SABANA GRANDE, PLANTA BAJA, OFIC. 4-A., CARACAS 1050-A, VENEZUELA. PHONE: 72-8237 OR 71-4720. (WK 24/TOFAS 0051)

WHEAT FLOUR, CORN, OATS, BARLEY, MILLED RICE (SEMI-MILLED), AND PULSES (CHICKPEAS) (PORTUGAL). Quantity: full containers up to a ship load. Quality: wheat: flour durum; yellow corn No. 1 and No. 2; rice: long, medium and short grain; pulses: chickpeas, top. Packaging: bulk. Delivery: immediately after contracting. Quote: FOB (quotations to include a commission fee between 5 and 10%). Bank ref: Credito Predial Portugues, Rua Augusta, 1100 Lisbon. CONTACT: Pao Shu Chang, Yu & Lui, Lda., R. da Alegria, 48, 2, 1200 Lisboa, Portugal. Phone: 362916. (WK 24/TOFAS 0015)

WORMS FOR SPORT FISHING, MAGGOTS, ETC. (SWEDEN). QUANTITY: TO BE DECIDED. OTHER REQUIREMENTS: COMPANY IS ONE OF THE MAIN SUPPLIERS IN NORTHERN SWEDEN OF SPORT FISHING AND OTHER RECREATIONAL EQUIPMENT. ESTABLISHED IN 1972. TURNOVER IN 1985 SEK 3.5 MILLION (US$450,000). QUOTE: FOB. BANK REF: SVENSKA HANDELSBANKEN. CONTACT: MR. TORSTEN NILSSON, OVERKALIX MASKODLING AB, P.O. BOX 50, S-950 61 SVARTBYN, SWEDEN. PHONE: 0926/40 015. (WK 24/TOFAS 0118)

Marketing Announcement

Ban on imported wines to Colombia. There is currently a ban on the importation of all categories of bottled wine except non-sparkling table wines from Aladi countries (group of Latin American countries which have trade agreements between each other which allows certain preferential trade privileges between the countries. Chile and Argentina are the principal exporters of wine to Colombia). There is speculation that the ban may be lifted, but no move in that direction is expected before early 1987.

Contaminated Italian Wines. To date the Italian Government has issued a list of 32 names of blenders and bottlers linked with findings of methyl alcohol (methanol) in Italian wines. Interested companies wishing to receive a copy of this list should contact the U.S. Department of Agriculture, Export Programs Division, Label Clearance Program, Room 4944-South Building, Washington, D.C. 20250. It must be stressed that this is a list of blenders and bottlers, not of individual wines. In some cases, there may be a number of different wines produced by the same company with the exception of Antonio Fusco of Manduria in S.E. Italy, so far all the companies are from the North of Italy, but absolute assurance cannot be given that wines from other parts of Italy are unaffected.

Import duty reductions in Peru. The Government of Peru has issued the following import duty reduction down to one percent ad-valorem CIF and a suspension of the 17 percent surcharge for the following products and the date each will come into effect:

Bovine, hides and Skins	April 30, 1986
Fertilizers, pesticides	December 31, 1986
Poultry meat	April 30, 1986
Potatoes	April 30, 1986
Baby Chicks	August 6, 1986
Natching eggs	August 6, 1986

The import surcharge for potato starch and tallow was reduced to 12 percent down from 17 percent.

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject
United Kingdom	1. Peanuts
"	2. Kiwifruit
"	3. Petfood
"	4. Meats
"	5. Raspberries
"	6. Sunflower Seeds
"	7. Garlic
"	8. Wine
"	9. Pulses
"	10. Consumer Cooking Oils
"	11. Pineapple Juice
"	12. Cigars
	13. Honey, Beeswax, and Royal Jelly
"	14. Pistachios
"	15. Fresh Water Fish
	16. Asparagus
"	17. Cherries
"	18. Avocados
"	19. Plums
"	20. Furskins
"	21. Strawberries
	22. Beer
	23. Sweet Peppers
	24. Chili Peppers
	25. Mangoes
	26. Grocery Retailing
	27. Apples
	28. Grapes
	29. Pears
	30. Food Processing and Food Servicing Market
	31. Peaches
	32. Almonds
	33. Walnuts
	34. Rice
	35. Onions
	36. Carrots/Turnips
	37. Raisins
	38. Health Food Market
	39. Melons
	40. Dried Beans
	41. Potted Plants
West Germany	1. Frozen Foods
"	2. Pistachios
"	3. AQUACULTURE - Potential Market
"	4. Frozen Blueberries
"	5. Chanterelle Mushrooms
Singapore	1. Fresh Fruits
"	2. Fresh vegetables
"	3. Poultry, Meat and Fish
"	4. Changing Food Shopping Habits
"	5. Agricultural Air Cargo
Japan	1. Popcorn
	2. Maple Syrup
Thailand	1. Apples
	2. Cherries
	3. Raisins
	3. Pears
	5. Nuts
Canada	**Structural Changes in Retail Grocery Product Marketing**

If you wish to order specific guides, please write or phone the following Division:

USDA/Export Programs Division
RM. 4944-S Bldg.
14th & Independence Ave., S.W.
Washington, D.C. 20250
(202) 382-9509 or 447-3031

EXPORT OPPORTUNITIES FOR FOOD PRODUCTS

With the recent decline in the value of the dollar on international markets, now may be the time to consider introducing your firm's food products overseas.

The Foreign Agricultural Service (FAS) offers a cost-effective service for U.S. firms to explore foreign markets. The FAS organizes U.S. National Pavilions in major International Trade Shows throughout the world. A typical U.S. Pavilion includes amenities such as individual booths, a trade lounge, advance public relations, product shipment and customs clearance for the show. The trade leads and sales are up to you!

Following is a list of international shows through 1988 of interest to exporters. For more information, contact: Export Programs Division, Room 4944-S, Washington, DC 20250, (202) 447-3031.

INTERNATIONAL FOOD SHOW CALENDAR
1986-88

SHOW	PRODUCTS	DATES
FOOD PACIFIC, Vancouver	Food/Beverage	Aug. 29-Sept. 2, 1986
USIFS, San Francisco	Food/Beverage	September 5-7, 1986
IKOFA, Munich	Food/Beverage	September 19-24, 1986
*SIAL, France	Food/Beverage	Oct. 20-24, 1986
AGCHINA, Guangzhou	Agricultural	Nov. 27-Dec. 2, 1986
*HORECAVA - Netherlands (Dutch Agents Only)	Food/Beverage	Jan. 5-8, 1987
*IFE, U.K.	Food/Beverage	February 1-5, 1987
*SAUDIFOOD '87	Food/non-alcholic Beverage	February 14-18, 1987
*FOODEX, Tokyo	Food/Beverage	March 10-14, 1987
NASDA, Seattle	Food/Beverage	April 29-May 1, 1987
*HOFEX, Hong Kong	Hotel/Catering	May 26-29, 1987
USIFS, San Francisco	Food/Beverage	June 9-11, 1987
ROKA, Utrecht	Wine/Deli	September 14-16, 1987
*ANUGA, Cologne	Food/Beverage	October 10-15, 1987
AGCHINA, Beijing	Agricultural	November 5-11, 1987
*HORECAVA, Netherlands (Dutch Agents Only)	Food/Beverage	January 1988
*MEFEX, Bahrain	Food/Equipment	Feb. 27-Mar. 2, 1988
ROKA, Utrecht	Food/Beverage	February 1988
ALIMENTARIA, Barcelona	Food/Beverage	March 1988
*FOODEX, Tokyo	Food/Beverage	March 1988
*HELFEX, UK	Health Food	April 1988

* FAS participation anticipated.
May 1986

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U.S. Department of Agriculture
Washington, D.C. 20250

986/24

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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June 12 - 18, 1986

ALFALFA CUBES (JAPAN). Wants 100 MT. Best quality for use as cattle feed. Appropriate packaging for export. Immediate delivery by surface shipment. Quote: C&F. Importer/exporter, established in 1975, with annual agricultural imports and exports of $3.5 million. Bank ref: Mitsubishi Bank, Aoyama Branch, Tokyo. CONTACT: Mr. Takashi Sato, Engineering Traders Corporation, c/o Tokyo Central Bldg., 3-15, 4-chome, Jingumae, Shibuya-ku, Tokyo, Japan. Telex: J25403 ENT. Phone: (03)404-1031. (WK 25/TOFAS 0126)

BEEF LIVER (EGYPT). Quantity: 500 MT. Quality: select beef liver. Delivery: ASAP. Quote: CIF - Alexandria, Egypt. Bank ref: Egyptian Ramaniar Bank. Contact: Ayman El Swaify, Alexandria Affairs and Foreign Trading Co., P.O. Box 1001, Alexandria, Egypt. Phone: 807830. Telex: 54180 COMALX UN. (WK 25/TOFAS 0067)

BROILERS (COLOMBIA). WANTS FOB MIAMI PRICE QUOTES FOR APPROXIMATELY 12 TONS OF FROZEN AND CHILLED CHICKEN. SEVENTY PERCENT SHIPMENT WILL BE THIGHS AND THE REMAINING WHOLE CHICKENS. SIMILAR SHIPMENTS WILL BE CONTRACTED EVERY 2 MONTHS. CUSTOMARY EXPORT PACKAGING AND SANITARY CERTIFICATES ARE REQUIRED. BANK REFERENCES FOR THIS FIRM MAY BE OBTAINED FROM BANCO DEL ESTADO AND BANCO INDUSTRIAL COLOMBIANO IN SAN ANDRES ISLAND, COLOMBIA. CONTACT: MR. JOSE R. LARRARTE, CILIA MARIA E HIJOS, LTDA., AVE. BOYACA NO. 4-36, SAN ANDRES ISLAND, COLOMBIA. PHONE: 5774 IN SAN ANDRES AND 237-7235 IN BOGOTA, COLOMBIA. TELEX: 40113 CASAI-CO. (WK 25/TOFAS 0152)

BEEF KIDNEYS (EGYPT). Quantity: 100 MT. Delivery: ASAP. Quality: Select beef kidneys. Quote: CIF Alexandria, Egypt. Bank ref: Egyptian Romanian Bank, Alexandria, Egypt. CONTACT: Ayman El Swaify, Alexandria Affairs and Foreign Trading Company, P.O. Box 1001, Alexandria, Egypt. (WK 25/TOFAS 0068)

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AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

CANNED AND/OR BOTTLED FRESH FRUIT JUICES (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Retail and/or institutional packaging. Quote: C&F. Importer/wholesaler, established in 1965, with total imports and sales of $40 million a year. Bank ref: Sanwa Bank, Kanda Branch, Tokyo. CONTACT: Mr. Tamao Ozawa, Sun Food Service Corporation, c/o Ogawa-cho, Toyo Bldg., 2-4, Kanda-Nishiki-cho, Chiyoda-ku, Tokyo, Japan. Phone: (03)293-1141. (WK 25/TOFAS 0143)

CANARY SEED (SPAIN). QUANTITY: 100 MT. QUALITY: UNDETERMINED. PACKAGING: 60-KILO SACKS. DELIVERY: IMMEDIATELY. QUOTE: FOB. BANK REF: BANCO DE BILBAO (AVDA. CONSTITUCION, 42, 18012. CONTACT: MR. ANTONIO PEREZ-PELUFFO, LSR, S. A., FRAY LEOPOLDO, 6, 18014 GRANADA, SPAIN. (WK 25/TOFAS 0120)

CHILLED AND/OR FROZEN BEEF (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Retail and/or institutional packaging. Quote: C&F. Importer/Wholesaler, established in 1965, with total imports and sales of $40 million a year. Bank ref: Sanwa Bank, Kanda Branch, Tokyo. CONTACT: Mr. Tamao Ozawa, Sun Food Service Corporation, c/o Ogawa-cho, Toyo Bldg., 2-4, Kanda-Nishiki-cho, Chiyoda-ku, Tokyo, Japan. Phone: (03)293-1141. (WK 25/TOFAS 0142)

CORN OIL (PAKISTAN). IMPORTER FOR WHOLE/RETAIL SALES, HAS BEEN IN BUSINESS FOR ONE YEAR WITH ALL SOURCES. IMPORT VOLUME UNDER DOLS. 250,000, FROM U.S. UNDER DOLS. 50,000. HE HAS AN IMPORT REGN NO. WISHES TO PURCHSE CORN OIL. QUANTITY: ABOUT 5000 KG. QUALITY: 100 PCT AMERICAN CORN OIL. PACKAGING: EITHER 5 KG RETAIL PACKING OR BULK IN DRUMS. DELIVERY: WITHIN FOUR MONTHS. OTHER REQ: OUTER SOUND SEA WORTHY EXPORT PACKING. QUOTE: C&F KARACHI AND FOB BOTH. BANK REF: MUSLIM COMMERCIAL BANK LTD, ABDULLAH HAROON ROAD BRANCH, KARACHI 3. CONTACT: SHAMEEM A. ANSARI, GENERAL MANAGER, HAWAII TRADING COMPANY, P.O. BOX 8428, KARACHI SIND, PAKISTAN. TELEX: 24540 MHRAN PK - KARACHI. CABLE: THE BOOKMAN - KARACHI. PHONE: 447749 - KARACHI. (WK 25/TOFAS 0156)

CORNMEAL (UNITED KINGDOM). STONE GROUND WHITE CORNMEAL. QUANTITY: CONTAINER. QUALITY: FOR AGRICAN TRADE. PACKAGING: 1 1/2 KG BLOCK BOTTON X 10. DELIVERY: ASAP. QUOTE: AFRICAN PORT. BANK REF: LLOYDS BANK, 32 OXFORD STREET, LONDON W1. CONTACT: MR. M.F. YADALLEE, YADLY MARKETING CO, 52 ASHURST ROAD, COCKFOSTERS, BARNET, UNITED KINGDOM. PHONE: 01 272 9455. (WK 25/TOFAS 0346)

CORN (EGYPT). Quantity: 20,000 MT. Quality: No. 3 yellow corn. Delivery: 20,000 MT every 60 days. Quote: CIF Alexandria - bulk and bagged. Bank ref: City Bank, Garden City, Cairo. CONTACT: M. Hossny Zeineldein, Zeinelden Company, 4 Amman Square, Dokki, Giza, Cairo, Egypt. Phone: 703600, 719052, 716493. Telex: 23584 ZEINC UN. (WK 25/TOFAS 0069)

DEER HORNS (HONG KONG). Quantity: trial shipment, if successful may lead to substantial orders. Quality: grade 1st and 2nd. Packaging: export packing. Delivery: prompt. Quote: CIF Hong Kong. Bank ref: The Commercial Bank of Hong Kong Ltd. 68, Bonham Strand, West, H.K. CONTACT: Mr. Chan Wai Sung, Manager, Tung Hing Tai Co., 63, Des Voeux Road, W, 4th Floor, Front Block, Hong Kong. Phone: 5-481906. (WK 25/TOFAS 0070)

DIETETIC TEA (JAPAN). Specific quantities are not determined, however, expected to be substantial. Best quality. Retail packaging. Immediate delivery by surface shipment. Quote: FOB and/or C&F. Importer/wholesaler, established in 1974, with annual agricultural imports and sales of $2.5 million. Bank ref: Tokai Bank, Seto Branch, Seto-shi. CONTACT: Mr. Toshiro Takashima, Kohkyoen Co., Ltd., P.O. Box 38, 29, Nishi-Nagane, Seto-shi, Aichi-ken, Japan. Telex: 4496016 KOHEN J. Phone: (0561)84-6811. (WK 25/TOFAS 0139)

DRIED MILK (PAKISTAN). IMPORTER FOR WHOLESALE PRODUCTSAND ALSO AN IMPORT AGENT, WITH ALL-SOURCES IMPORT VOLUME BETWEEN DOLS. 500,000 - DOLS. 999,999 BUT NO IMPORTS FROM U.S. HAS BEEN IN BUSINESS FOR NINE YEARS. WISHES TO IMPORT DRIED MILK. QUANTITY: (A) 100 MT, EACH LOT OF 25 MT AND (B) 50 MT, EACH LOT OF 25 MT. QUALITY: DRIED, SKIMMED OR FULL CREAM, OR FAT FILLED. PACKAGING: (A) BULK PACKING OF 20/25 KG, (B) TIN PACKING OF HALF/ONE KG IN STRONG CARTONS. DELIVERY: JUNE/JULY 1986. QUOTE: C&F AND FOB BOTH. BANK REF: MUSLIM COMMERCIAL BANK LTD, RAMBHARTI STREET, JODIA BAZAR, KARACHI-0206. CONTACT: ABDUL QAYUM PARACHA, PARTNER, NOBLE TRADERS, M.R. 6/40, 1ST FLOOR, QADAFI CHAMBERS MOHAMMAD FEROZ STREET, NODIA BAZAR, KARACHI - SIND, PAKISTAN. TELEX: 25249 UCL PK - ATTN. ABDUL QAYUM PARACHA. CABLE: NOBLETEA - KARACHI. PHONE: 228236 - KARACHI. (WK 25/TOFAS 0156)

FRESH FROZEN ORANGE PEEL (JAPAN). Best quality. One container for the first shipment. Institutional packaging. Immediate delivery by surface shipment. Quotations: C&F. Importer/Wholesaler, established in 1972, with total annual imports and sales of $6 million. Bank ref: Taiyo-Kobe Bank, Asakusabashi Branch, Tokyo. CONTACT: Mr. Masami Hayakawa, I. Hayakawa & Co., Ltd., 2-1-9, Asakusabashi, Daito-ku, Tokyo, Japan. Telex: J27484 RAPIDO. Phone: (03)862-2601. (WK 25/TOFAS 0133)

FRESH FROZEN TUNA AND PRAWN (JAPAN). One container for the first shipment. Best quality. Appropriate packaging. Delivery schedule to be decided later. Quote: C&F. Importer/wholesaler, established in 1965, with total imports and sales of $40 million a year. Bank ref: Sanwa Bank, Kanda Branch, Tokyo. CONTACT: Mr. Tamao Ozawa, Sun Food Service Corporation, c/o Ogawa-cho, Toyo Bldg., 2-4, Kanda-Nishiki-cho, Chiyoda-ku, Tokyo, Japan. Phone: (03)293-1141. (WK 25/TOFAS 0140)

FRESH FROZEN WHOLE FRYERS (JAPAN). One container per month. USDA Grade A. Packed in even weight export cartons, 33 lbs or 36 lbs to a carton. Quote: FOB or C&F. Importer, estabished in 1950, with agricultural imports of $4 million a year. Bank ref: Bank of America, Kobe Branch, Kobe. CONTACT: Mr. Seiji Tsubakihara, Bond & Co., 1-4, Shimagami-cho 1-chome, Kyogo-ku, Kobe-shi, Japan. Telex: 5623662 BONDCO J. Cable: BONDKOBE. Phone: (078)671-6001. (WK 25/TOFAS 0129)

FRESH MAUI ONIONS (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Quote: C&F. Importer/wholesaler, established in 1961, with total annual imports and sales of $100 million. Bank ref: Mitsubishi Bank, Tsukiji Branch, Tokyo. CONTACT: Mr. Shinichi Inoue, Ueno Trading Co., Ltd., 4-12-15, Ginza, Chuo-ku, Tokyo, Japan. Telex: 24501 UETCO J. Phone: (03)542-9551. (WK 25/TOFAS 0137)

FRESH NON-CITRUS FRUITS, MELONS AND BERRIES (UNITED KINGDOM). WANTS KIWIFRUIT. QUANTITY: 15-20,000 TRAYS. QUALITY: GRADE ONE ONLY. PACKAGING: WOODEN OR CARDBOARD TRAYS. DELIVERY: THROUGH THE SEASON. QUOTE: CIF. BANK REF: BARCLAYS BANK PLC, 240 WHITECHAPEL ROAD, LONDON E. CONTACT: MR. TERENCE ROBERT LLATTS, JANIC (IMPORT EXPORT) LTD, 70 PAUL STREET, LONDON EC2A 4NA, UK. PHONE: 01 729 0290. TELEX: 883557. (WK 25/TOFAS 0344)

FROZEN BEEF OFFALS (JAPAN). One container for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: FOB. Importer, established in 1976, with annual agricultural imports of $2.5 million. Bank ref: Jyonan Shinyo Bank, Yokohama Branch, Yokohama. CONTACT: Mr. Atsushi Okubo, Allied Corporation, c/o Square Bldg., 5-75-1, Choja-machi, Naka-ku, Yokohama, Japan. Telex: 3823214 ALLIED J. Phone: (045)252-8171. (WK 25/TOFAS 0128)

FROZEN VEGETABLES INCLUDING MIXED VEGETABLES, CANNED ASPARAGUS PUREE AND PRUNE PASTE (JAPAN). One container per month. Best quality. Retail and institutional packaging. Immediate delivery by surface shipment. Quote: FOB or C&F. Importer, estabished in 1950, with agricultural imports of $4 million a year. Bank ref: Bank of America, Kobe Branch, Kobe. CONTACT: Mr. Seiji Tsubakihara, Bond & Co., 1-4, Shimagami-cho 1-chome, Hyogo-ku, Kobe-shi, Japan. Telex: 5623662 BONDCO J. Cable: BONDKOBE. Phone: (078)671-6001. (WK 25/TOFAS 0130)

FROZEN CHICKEN PARTS - HINDQUARTERS (EGYPT). Quantity: frozen chicken parts - hindquarters - 200 MT. Delivery: ASAP. Quote: CIF Alexandria. CONTACT: Ayman El Swaify, Alexandria Affairs and Foreign Trading Company, P.O. Box 1001, Alexandria, Egypt. Phone: 807830. Telex: 54180 COMALX UN. (WK 25/TOFAS 0071)

FROZEN TURKEY LIVER (EGYPT). Quantity: 300 MT. Delivery: ASAP. Quote: CIF Alexandria. CONTACT: Ayman El Swaify, Alexandria Affairs and Foreign Trading Company, P.O. Box 1001, Alexandria, Egypt. Phone: 807830. Telex: 54180 COMALX UN. (WK 25/TOFAS 0070)

FROZEN TURKEY DRUMSTICKS (EGYPT). Quantity: 100 MT. Delivery: ASAP. Quote: CIF Alexandria. Bank ref: Egyptian Romanian Bank, Alexandria, Egypt. CONTACT: Ayman El Swaify, Alexandria Affairs and Foreign Trading Co., P.O. Box 1001, Alexandria, Egypt. Phone: 807830. Telex: 54180 COMALX UN. (WK 25/TOFAS 0072)

GRAPE STOCK (JORDAN). WANTS 2,000 BARE ROOT TABLE GRAPE STOCK WHICH IS SWEET AND HAS LARGE FRUITS. IMPORTER IS A JORDANIAN PRIVATE PERSON. QUANTITY: 2,000 PIECES. DELIVERY: FALL 1986. QUOTE: C&F AMMAN. CONTACT: FAIK AJULNI, P.O. BOX 1951, AMMAN, JORDAN. PHONE: (6) 661379. (WK 25/TOFAS 0011)

HEALTH FOOD (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Retail and/or institutional packaging. Quote: C&F. Importer/wholesaler, established in 1965, with total imports and sales of $40 million a year. Bank ref: Sanwa Bank, Kanda Branch, Tokyo. CONTACT: Mr. Tamao Ozawa, Sun Food Service Corporation, c/o Ogawa-cho, Toyo Bldg., 2-4, Kanda-Nishiki-cho, Chiyoda-ku, Tokyo, Japan. Phone: (03)293-1141. (WK 25/TOFAS 0141)

HEIFERS (BRAZIL). INTERESTED IN PURCHASING 500 BRED AND OR OPEN HEIFERS, 10 TO 25 MONTHS, REGISTERED HOLSTEIN OR BROWN SWISS. CONTACT: NELSON RODRIGUES, INDIVIDUAL, RUA BARAO DO BANANAL, 439, SAO PAULO, SP 05024. TELEX: (011) 37018 RADA PHONE: (011) 262-5957. (WK 25/TOFAS 0148)

HOLSTEIN HEIFERS (COLOMBIA): WANTS TO IMPORT UNDER THE BUYOUT PROGRAM 10 HOLSTEIN BRED HEIFERS. ANIMALS ARE TO BE AIRSHIPPED TO ELDORADO INTERNATIONAL AIRPORT IN BOGOTA. USDA HEALTH CERTIFICATES MUST BE OBTAINED BY THE EXPORTER. BANK REFERENCE MAY BE OBTAINED FROM BANCO COLOMBIA BRANCH OFFICE IN SOGAMOSO. CONTACT: MR. GABRIEL RODRIGUEZ, JR., FINCA SAN GABRIEL, CALLE 14A NO. 15-17, SOGAMOSO, COLOMBIA. PHONE: 28-45. (WK 25/TOFAS 0151)

HOLSTEINS (VENEZUELA). QUALITY: REGISTERED ANIMALS, 3-6 MONTHS PREGNANT. PACKAGING: AIRPLANE. QUOTE: CIF PUERTO CABELLO. BANK REF: BANCO UNION. OTHER REQ: SANITARY PERMIT FROM COUNTRY OF ORIGIN. CONTACT: MR. LUIS DE LA CRUZ OR MR. EUGENIO LASCURAIN, COMMIVEN, S.A., CENTRO SEGUROS LA PAZ, AV. FRANCISCO DE, MIRANDA, PLANTA BAJA, BOLEITA, CARACAS, VENEZUELA. TELEX: 28111 EMLAS. PHONE: 42.19.41 OR 34.30.03. (WK 25/TOFAS 0064)

KENTUCKY JACK ASSES (MALES) (VENEZUELA). QUANTITY: 30 ANIMALS. QUALITY: FOR REPRODUCTION WITH MARES. QUOTE: FOB GULF. BANK REF: BANCO CONSOLIDADO, SAN BERNARDINO BRANCH. OTHER REQ: SANITARY CERTIFICATE FROM COUNTRY OF ORIGIN. CONTACT: MR. NESTOR LEONARDI, FEDENAGA (VENEZUELAN CATTLE BREEDERS FEDERATION), AV. LA INDUSTRIA, EDIF. CASA DE ITALIA, PISO, 7, OFIC. 16, SAN BERNARDINO, CARACAS, VENEZUELA. TELEX: 27981 FEGAN. PHONE: 571.4913 OR 571.4702. (WK 25/TOFAS 0065)

MACADAMIA NUT OIL (JAPAN). One container for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer/wholesaler, established in 1950, with total imports and sales of $100 million a year. Bank ref: Fuji Bank, Nihonbashi Branch, Tokyo. CONTACT: Mr. Shinichi Kunitake, Nisshin Trading Co., Ltd., c/o DIC Bldg., 2-16-2, Sotokanda, Chiyoda-ku, Tokyo, Japan. Telex: 222-7326 RYUDYE J. Phone: (03)253-3461. (WK 25/TOFAS 0138)

MARBLED FROZEN HORSE MEAT (JAPAN). Two containers per month. Best quality. Size: about 5cm x 10cm x 15cm. Retail packaging. Immediate delivery by surface shipment. Quote: FOB and/or C&F. Importer, established in 1984, with total imports of $7 million a year. Bank ref: Daiwa Bank, Shin Osakaekimae Branch, Osaka. CONTACT: Mr. Toshi Inoue, City Co., Ltd., c/o Shin Osaka Onishi Bldg., Nishi-Nakajima 7-2-7, Yodogawa-ku, Osaka-shi, Japan. Phone: (06)304-3700. (WK 25/TOFAS 0148)

MILT OF SALMON AND/OR HERRING (JAPAN). Wants 1,000 MT. Best quality for use as cattle feed. Milt must be boiled, dried and powdered. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer, established in 1981, with total annual imports of $3.5 million. Bank ref: Tokai Bank, Ikebukuro Branch, Tokyo. CONTACT: Mr. Noboru Sugamura, Sugamura Trading Co., Ltd., c/o Maison Sunshine, 3-1-4, Higashi-Ikebukuro, Toshima-ku, Tokyo, Japan. Telex: SUGAMURA J28552. Phone: (03)982-3312. (WK 25/TOFAS 0144)

NON-ALCOHOL BEVERAGES (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Sample requested. Quote: C&F. Importer, established in 1983, with annual agricultural imports of $2.5 million. Bank ref: Sanwa Bank, Kyoto Branch, Kyoto. CONTACT: Mr. Kenichiro Kimura, American Technical Marketing Co., Ltd., c/o Daini Fuyacho Bldg., Oshikojiagaru, Fuyachodori, Nakagyo-ku, Kyoto-shi, Japan. Phone: (075)241-2755. (WK 25/TOFAS 0146)

OX GALLSTONES (JAPAN). Wants 50 kgs for the first shipment. Best quality. Institutional packaging. Immediate delivery by air shipment. Quote: CIF. Importer/exporter/wholesaler, established in 1975, with total imports, exports and sales of $20 million a year. Bank ref: Sumitomo Bank, Asakusabashi Branch, Tokyo. CONTACT: Mr. Haruhiko Nobuoka, Brenntag Japan Ltd., c/o Taguchi Bldg., 2-9, Hirano-machi, Higashi-ku, Osaka, Japan. Telex: 0522-2603 BRNT J. Phone: (06)222-3397. (WK 25/TOFAS 0132)

POWDERED EGG WHITES (JAPAN). One container for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: FOB. Importer/exporter/wholesaler, established in 1956, with total imports, exports and sales of $50 million a year. Bank ref: Sumitomo Bank, Senba Branch, Osaka. CONTACT: Mr. Kin-ichi Nakao, Aoki Kogyo Co., Ltd., c/o Yagi Bldg., 2-13-19, Minami-Kyutaro-cho, Higashi-ku, Osaka, Japan. Telex: 522-8694 AOKICO. Phone: (06)271-9094. (WK 25/TOFAS 0127)

PRUNES (JAPAN). Wants 4 MT. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: FOB. Importer, established in 1934, with total annual imports of $15 millions. Bank ref: Dai-ichi Kangyo Bank, Kandaekimae Branch, Tokyo. CONTACT: Mr. Sukeji Iizuka, Iizuka Trading Co., Ltd., 1-24, Kanda-Suda-cho, Chiyoda-ku, Tokyo, Japan. Phone: (03)256-1851. (WK 25/TOFAS 0149)

PULSES - CHICKPEAS, BEANS, PEAS, LENTILS (SPAIN). QUANTITY: MINIMUM 100 MT. QUALITY: STANDARD AND LOWER. PACKAGING: BULK, BAGGED IN 20 MT CONTAINERS. DELIVERY: TO BE DETERMINED. QUOTE: FOB STOWED CONTAINER OR BULK. BANK REF: BANCO DE BILBAO, AVDA. REY DON JAIME, S/N, CASTELLON. CONTACT: MS. MAGDA IBANEZ - DPTO. ALIMENTACION, IMP-EXP ALIMENTACION, APARTADO 458, 12080 CASTELLON, SPAIN. TELEX: 6556U SLEI. PHONE: 64/233 612. (WK 25/TOFAS 0127)

SAKE DREGS (JAPAN). One container for the first shipment. Best quality. Sake dregs must be made from California rice. Institutional packaging. Delivery schedule to be decided later. Quote: C&F. Importer, established in 1969, with total imports of $2.5 million a year. Bank ref: Hachijuni Bank, Marunouchi Branch, Tokyo. CONTACT: Mr. Takao Nakajima, Solar International Co., Ltd., 6-4-5, Minami-Aoyama, Minato-ku, Tokyo, Japan. Telex: 288-99 SIBINBTH (Reg. No. SIB 084 - Solar International Co., Ltd.). Phone: (03)407-6254. (WK 25/TOFAS 0134)

SHELLED RAW WALNUTS (JAPAN). Three MT. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer, established in 1926, with agricultural imports of $1.5 million a year. Bank ref: Kitanihon Sogo Bank, Minami Odori Branch, Morioka-shi. CONTACT: Mr. Seikichi Takahashi, Iwate Trading Co., Ltd., 2-10-3, Minami Odori, Morioka-shi, Iwate-ken, Japan. Telex: 8325-17 IWTRD. Phone: (0196)51-2003. (WK 25/TOFAS 0145)

SLICED RAW ALMONDS (JAPAN). Wants 5 MT. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: FOB. Importer, established in 1934, with total annual imports of $15 million. Bank ref: Dai-ichi Kangyo Bank, Kandaekimae Branch, Tokyo. CONTACT: Mr. Sukeji Iizuka, Iizuka Trading Co., Ltd., 1-24, Kanda-Suda-cho, Chiyoda-ku, Tokyo, Japan. Phone: (03)256-1851. (WK 25/TOFAS 0135)

SNACK FOOD (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Sample requested. Quote: C&F. Importer, established in 1983, with annual agricultural imports of $2.5 million. Bank ref: Sanwa Bank, Kyoto Branch, Kyoto. CONTACT: Mr. Kenichiro Kimura, American Technical Marketing Co., Ltd., c/o Daini Fuyacho Bldg., Oshikojiagaru, Fuyachodori, Nakagyo-ku, Kyoto-shi, Japan. Phone: (075)241-2755. (WK 25/TOFAS 0147)

SOYBEAN MEAL (PAKISTAN). IMPORT AGENT AND INVENTOR WITH AN IMPORT VOLUME OF UNDER U.S. DOLS. 250,000 FROM ALL SOURCES AND UNDER DOLS. 50,000 FROM U.S. IS IN BUSINESS FOR 20 YEARS WISHES TO IMPORT SOYBEAN MEAL. QUANTITY: 5,000 MT. QUALITY: 46 PERCENT PROTEIN CONTENT. PACKAGING: STRONG BAG FOR SEAWORTHY TRANSIT. DELIVERY: IMMEDIATE JULY/ AUG, FORWARD DELIVERY BASIS. QUOTE: C&F KARACHI. BANK REF: 1) BANK OF CREDIT AND COMMERCE INTERNATIONAL, SHAHDIN BLDG, FAISAL CHOWK, LAHORE. 2) HABIB BANK LTD, BANK SQUARE, LAHORE. CONTACT: MR. MAZHAR H. SIDDIQI, PROPRIETOR, ZEB TRADERS, 23 NISBAT ROAD, P.O. BOX 860, LAHORE - PUNJAB, PAKISTAN. TELEX: CARE 44833 LCI PK. CABLE: ZEB TRADERS, LAHORE. PHONE: 55375, 324309, 221383. (WK 25/TOFAS 0153)

SOYBEAN MEAL (BAHRAIN). Largest poultry meat producer in Bahrain and owner/operator of the country's only feed mill seeks US suppliers. Quantity: 1,750 MT. Quality: protein min. 48%; fat min. 0.5%; fibre max. 3.5%; moisture max. 12%; grease activity max. 0.35 mg N/G at 30 degrees C. Packaging in new jute bags or in one MT jumbo bags. Delivery: arrive Bahrain before end July 86. Other req: (A) weight/quality to be certified by SGS; (B) weight is net; (C) shipment by conference vessel; (D) performance bond of 5% required, will be executed if goods do not arrive on time; (E) product must be free of castorseed/husks. Quote: C&F Bahrain in US dollars. Bank ref: Al Ahli Commercial Bank. CONTACT: Dr. Jalil Halwachi, Delmon Poultry Co., P. O. Box 20535, Manama, Bahrain. Telex: 9669 DEPCO BN. Phone: 631993/631276. (WK 25/TOFAS 0162)

SOYBEAN OIL (PAKISTAN). IMPORT AGENT AND INVENTOR WITH AN IMPORT VOLUME OF UNDER U.S. DOLS. 250,000 FROM ALL SOURCES AND UNDER DOLS. 50,000 FROM U.S. IS IN BUSINESS FOR 20 YEARS WISHES TO IMPORT SOYBEAN OIL. QUANTITY: 5,000 MT. QUALITY: CRUDE DEGUMMED. PACKAGING: BULK FOR TANKERS. DELIVERY: IMMEDIATE JULY/ AUG, FORWARD DELIVERY BASIS. QUOTE: C&F KARACHI. BANK REF: 1) BANK OF CREDIT AND RERCE INTERNATIONAL, SHAHDIN BLDG, FAISAL CHOWK, LAHORE. 2) HABIB BANK LTD, BANK SQUARE, LAHORE. CONTACT: MR. MAZHAR H. SIDDIQI, PROPRIETOR, ZEB TRADERS, 23 NISBAT ROAD, P.O. BOX 860, LAHORE - PUNJAB, PAKISTAN. TELEX: CARE 44833 LCI PK. CABLE: ZEB TRADERS, LAHORE. PHONE: 55375, 324309, 221383. (WK 25/TOFAS 0152)

SOYBEAN POWDER (JAPAN). One container for the first shipment. Best quality for use in the manufacture of "tofu." Institutional packaging. Quote: FOB or C&F. Agressive importer, established in 1985, which projects future imports of $35 million a year. Bank ref: Shizuoka Bank, Sagamihara Branch, Sagamihara. CONTACT: Mr. Kotaro Baba, BABACONY, 1327-34, Minami Ohya, Machida-shi, Tokyo, Japan. Telex: 2872-303 BABACO J. Phone: (0427)23-4854. (WK 25/TOFAS 0136)

SOYBEAN SEEDS (PAKISTAN). IMPORT AGENT AND INVENTOR WITH AN IMPORT VOLUME OF UNDER U.S. DOLS. 250,000 FROM ALL SOURCES AND UNDER DOLS. 50,000 FROM U.S. HAS BEEN IN BUSINESS FOR 20 YEARS WISHES TO IMPORT SOYBEAN SEEDS. QUANTITY: 10,000 MT OF 1000 MT LOTS. QUALITY: FOR FEED INDUSTRY. PACKAGING: STRONG BAGS. DELIVERY: IMMEDIATE JULY/ AUG, FORWARD DELIVERY BASIS. QUOTE: C&F KARACHI. BANK REF: 1) BANK OF CREDIT AND COMMERCE INTERNATIONAL, SHAHDIN BLDG, FAISAL CHOWK, LAHORE. 2) HABIB BANK LTD, BANK SQUARE, LAHORE. CONTACT: MR. MAZHAR H. SIDDIQI, PROPRIETOR, ZEB TRADERS, 23 NISBAT ROAD, P.O. BOX 860, LAHORE - PUNJAB, PAKISTAN. TELEX: CARE 44833 LCI PK. CABLE: ZEB TRADERS, LAHORE. PHONE: 55375, 324309, 221383. (WK 25/TOFAS 0151)

TALLOW (PAKISTAN). IMPORTER FOR WHOLESALE AND ALSO AN IMPORT AGENT, WITH ALL-SOURCES IMPORT VOLUME OF BETWEEN DOLS. 500,000 - DOLS. 999,999 BUT NO IMPORTS FROM U.S. HAS BEEN IN BUSINESS FOR NINE YEARS WISHES TO IMPORT TALLOW. QUANTITY: APPROX 100 MT, EACH LOT OF 250 MT. QUALITY: INEDIBLE EXTRA FANCY, UNBLEACHED, UNTREATED. PACKAGING: BULK. DELIVERY: JUNE/JULY 1986. QUOTE: C&F AND FOB BOTH. BANK REF: MUSLIM COMMERCIAL BANK LTD, RAMBHARTI STREET, JODIA BAZAR, KARACHI-0206. CONTACT: ABDUL QAYUM PARACHA, PARTNER, NOBLE TRADERS, M.R. 6/40, 1ST FLOOR, QADAFI CHAMBERS MOHAMMAD FEROZ STREET, NODIA BAZAR KARACHI - SIND, PAKISTAN. TELEX: 25249 UCL PK - ATTN. ABDUL QAYUM PARACHA. CABLE: NOBLETEA - KARACHI. PHONE: 228236 - KARACHI. (WK 25/TOFAS 0155)

VEGETABLE SEEDS: A) ONION, B) TOMATO, C) PEPPERS, D) WATERMELON, AND E) MELON (VENEZUELA). QUANTITY: A) 500 LB, B) 1,000 LB, C) 1,000 LB, D) 500 LB, AND E) 500 LB. QUALITY: CERTIFIED SEED. PACKAGING: 1 LB CAN. QUOTE: FOB PORT OF ORIGIN OR CIF LA GUAIRA. BANK REF: BANCO PROVINCIAL, QTA. CRESPO BRANCH, CARACAS. TELEX: 28111 EMLAS. PHONE: 42.19.41 OR 41.75.05. OTHER REQ: PHYTOSANITARY CERTIFICATE FROM COUNTRY OF ORIGIN. CONTACT: MR. LUIS DE LA CRUZ OR MR. RUBEN DE LA CRUZ, EL SEMILLERO NACIONAL, AV. BARALT, EDIF. GUSTAVO ZINGG, QTA. CRESPO, CARACAS, VENEZUELA. (WK 25/TOFAS 0063)

WHEAT FLOUR (SPAIN). QUANTITY: TO BE DETERMINED. QUALITY: VARIOUS (MAINLY FOR BATTER MIX USE). PACKAGING: 50-KILO BAGS. DELIVERY: IMMEDIATELY. OTHER REQ: SAMPLES REQUIRED PRIOR TO ORDERING, COMPANY WOULD ALSO LIKE TO RECEIVE SAMPLES OF DIFFERENT KINDS OF FLOURS TO BE USED FOR FOR BATTER MIXES. QUOTE: FOB AND CIF. BANK REF: BANCO DE BILBAO, GARCIA BARBON, 2, VIGO (PONTEVEDRA). CONTACT: MR. ANTONIO VALCARCE-AVILA, HASENOSA, APARTADO 78, PORRINO (PONTEVEDRA), SPAIN. TELEX: 83697 HYS. PHONE: 86/333200. (WK 25/TOFAS 0128)

WHEAT GERM OIL AND EPA SEA OIL (JAPAN). Wants one MT. Best quality. Institutional and/or retail packaging. Immediate delivery direct to Keelung, Taiwan by air and/or surface shipment. Quote: C&F Keelung, Taiwan. Importer/Wholesaler, established in 1973, with total imports and sales of $25 million a year. Bank ref: Dai-ichi Kangyo Bank, Jinbo-cho Branch, Tokyo. CONTACT: Mr. Kumio Tanaka, Sanwa Shoji Co., Ltd., c/o Sanwa Shoji Bldg., 1-20-1, Shinkawa, Chuo-ku, Tokyo, Japan. Telex: 2522707 SWSHOJ J. Phone: (03)553-8641. (WK 25/TOFAS 0131)

WINE (COLOMBIA). MR. GONZALEZ, A WINE DISTRIBUTOR, IS INTERESTED IN IMPORTING TABLE WINE AT AN INITIAL RATE OF 8,000 BOXES PER YEAR. USDA HEALTH CERTIFICATE AND FIRM REGISTRATION WITH MINSALUD IN COLOMBIA MUST BE OBTAINED BY THE EXPORTER. BANK REFERENCE MAY BE OBTAINED FROM BANCO DE OCCIDENTE-CALLE 85 BRANCH OFFICE IN BOGOTA. CONTACT: MR. EDUARDO GONZALEZ, COMERCIAL VALLE ALTO LTDA., APDO. 51606, BOGOTA, COLOMBIA. PHONE: 218-8118. (WK 25/TOFAS 0164)

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Marketing Announcement

Space is still available in the U.S. pavilion at SIAL '86. SIAL, one of the largest international food shows in the world, will be held in the new Parc des Expositions - Nord exhibition facility in Paris, October 20-24, 1986. Food product manufacturers, processors, and sellers can take advantage of many services offered by FAS by participating in the SIAL show. These services include product label clearance, publicity and product promotion, no-worry product sample shipment to the show site, and a professionally managed U.S. pavilion at this important international show. For additional information contact:

SIAL '86
Export Programs Division
Foreign Agricultural Service
U.S. Department of Agriculture
Room 4944 - South Building
Washington, D.C. 20250

TELEPHONE: (202) 447-3031

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YOU CAN NOW CHARGE IT!

AIMS is now accepting Master Card and Visa orders by telephone for new and old companies alike. Use this method of payment for instant renewal of your Export Briefs, or when ordering a Foreign Importer List, or International Marketing Profile. It's quick and easy -- with no paperwork. Call (202) 447-7103 or toll free (800) 327-2467 or (800) FAS-AIMS.

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject
United Kingdom	1. Peanuts
"	2. Kiwifruit
"	3. Petfood
"	4. Meats
"	5. Raspberries
"	6. Sunflower Seeds
"	7. Garlic
"	8. Wine
"	9. Pulses
"	10. Consumer Cooking Oils
"	11. Pineapple Juice
"	12. Cigars
	13. Honey, Beeswax, and Royal Jelly
"	14. Pistachios
"	15. Fresh Water Fish
	16. Asparagus
"	17. Cherries
"	18. Avocados
"	19. Plums
"	20. Furskins
"	21. Strawberries
	22. Beer
	23. Sweet Peppers
	24. Chili Peppers
	25. Mangoes
	26. Grocery Retailing
	27. Apples
	28. Grapes
	29. Pears
	30. Food Processing and Food Servicing Market
	31. Peaches
	32. Almonds
	33. Walnuts
	34. Rice
	35. Onions
	36. Carrots/Turnips
	37. Raisins
	38. Health Food Market
	39. Melons
	40. Dried Beans
	41. Potted Plants
West Germany	1. Frozen Foods
"	2. Pistachios
"	3. AQUACULTURE - Potential Market
"	4. Frozen Blueberries
"	5. Chanterelle Mushrooms
Singapore	1. Fresh Fruits
"	2. Fresh vegetables
"	3. Poultry, Meat and Fish
"	4. Changing Food Shopping Habits
"	5. Agricultural Air Cargo
Japan	1. Popcorn
	2. Maple Syrup
Thailand	1. Apples
	2. Cherries
	3. Raisins
	3. Pears
	5. Nuts
Canada	Structural Changes in Retail Grocery Product Marketing

If you wish to order specific guides, please write or phone the following Division:

USDA/Export Programs Division
RM. 4944-S Bldg.
14th & Independence Ave., S.W.
Washington, D.C. 20250
(202) 382-9509 or 447-3031

EXPORT OPPORTUNITIES FOR FOOD PRODUCTS

With the recent decline in the value of the dollar on international markets, now may be the time to consider introducing your firm's food products overseas.

The Foreign Agricultural Service (FAS) offers a cost-effective service for U.S. firms to explore foreign markets. The FAS organizes U.S. National Pavilions in major International Trade Shows throughout the world. A typical U.S. Pavilion includes amenities such as individual booths, a trade lounge, advance public relations, product shipment and customs clearance for the show. The trade leads and sales are up to you!

Following is a list of international shows through 1988 of interest to exporters. For more information, contact: Export Programs Division, Room 4944-S, Washington, DC 20250, (202) 447-3031.

INTERNATIONAL FOOD SHOW CALENDAR
1986-88

SHOW	PRODUCTS	DATES
FOOD PACIFIC, Vancouver	Food/Beverage	Aug. 29-Sept. 2, 1986
USIFS, San Francisco	Food/Beverage	September 5-7, 1986
IKOFA, Munich	Food/Beverage	September 19-24, 1986
*SIAL, France	Food/Beverage	Oct. 20-24, 1986
AGCHINA, Guangzhou	Agricultural	Nov. 27-Dec. 2, 1986
*HORECAVA - Netherlands (Dutch Agents Only)	Food/Beverage	Jan. 5-8, 1987
*IFE, U.K.	Food/Beverage	February 1-5, 1987
*SAUDIFOOD '87	Food/non-alcholic Beverage	February 14-18, 1987
*FOODEX, Tokyo	Food/Beverage	March 10-14, 1987
NASDA, Seattle	Food/Beverage	April 29-May 1, 1987
*HOFEX, Hong Kong	Hotel/Catering	May 26-29, 1987
USIFS, San Francisco	Food/Beverage	June 9-11, 1987
ROKA, Utrecht	Wine/Deli	September 14-16, 1987
*ANUGA, Cologne	Food/Beverage	October 10-15, 1987
AGCHINA, Beijing	Agricultural	November 5-11, 1987
*HORECAVA, Netherlands (Dutch Agents Only)	Food/Beverage	January 1988
*MEFEX, Bahrain	Food/Equipment	Feb. 27-Mar. 2, 1988
ROKA, Utrecht	Food/Beverage	February 1988
ALIMENTARIA, Barcelona	Food/Beverage	March 1988
*FOODEX, Tokyo	Food/Beverage	March 1988
*HELFEX, UK	Health Food	April 1988

* FAS participation anticipated.
May 1986

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984/25

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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June 19 - 25, 1986

ALMONDS (HONG KONG). Quantity: 50-100 MT. Quality: non-pareil; in shell; new crop Packaging: standard export bag Delivery: prompt. Quote: FOB. Bank Ref: Petra Int'l Banking Corporation 1801 K ST NW Suite 20, Washington D.C. 20006-1301. CONTACT: Mr. James G. Mahshi, UTG Investments (Far East) Ltd., Wing Lung Bank Building, 14th Floor, 45 Des Voeux Road, Central Hong Kong. Telex: 89266/89049 UTGHK HX. Phone: 5-265631-5. (WK 26/TOFAS 0073)

ALOE VERA POWDER AND CONCENTRATED ALOE VERA JUICE (JAPAN). Two metric tons for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: FOB or C&F. Company Background: Importer/Wholesaler, established in 1957, with total annual imports and sales of $10 million. Bank Ref: Bank of Tokyo, Yokohama Branch, Yokohama. CONTACT: Mr. Shigeto Emori, Hara Trading Co., Ltd., 1-35, Onoe-cho, Naka-ku, Yokohama-shi, Kanagawa-ken, Japan. Telex: J47738 MARVACS. Phone: (045)641-7261. (WK 26/TOFAS 0150)

BEEF AND HORSE SPLEEN/FROZEN (ITALY). Import/export meat company wants reliable and authorized supplier of horse and beef (over four years of age) frozen spleen. Quality and Quality: To be determined. Packaging: container. Quote: FOB or CIF Italian port company. Delivery: To be determined. Bank ref: (1) Credit Commercial de France, Piazetta Belgioioso, 201123 Milano (Milano), Italy; (2) Credito Italiano, Piazza Cordusio 20123 Milano (Milano), Italy. CONTACT: Mr. Fabio Gatti, Granital Carne S.R.L., Via Meravigli 16, 20123 Milano (Milano), Italy. Telex: 321299. Phone: (02) 805-1802. (WK 26/TOFAS 0012)

BEEF CATTLE (TAIWAN). QUANTITY: 5,700 HEAD. QUALITY: IMPORTER PREFERENCE IS FOR SANTA GERTRUDIS, BRANGUS & BEEFMASTER BREEDS FROM SOUTHERN U.S. STATES. PACKAGING: AIR SHIPMENT. DELIVERY: NINE MONTH PERIOD BEGINNING IN SEPTEMBER; BI-WEEKLY SHIPMENTS OF 320 HEAD OR MONTHLY SHIPMENTS OF 640 HEAD. OF THE 640 HEAD, 620F AND 20M. FEMALE - 9 MONTHS, UNBRED; MALE - 15-18 MONTHS. QUOTE: FOB AND CIF TAIWAN. BANK REF: THE BANK OF TAIWAN. SUPPLIERS SHOULD CONTACT MR. CHIANG TAO, MGR, PROC. DEPT, CENTRAL TRUST OF CHINA, 49 WU CHANG ST, SECTION 1, TAIPEI, TAIWAN FOR DETAILED INFO ON SPECS AND REGULATIONS FOR OPEN TENDER. CONTACT: MR. C.K. TANG, DIR. DEPT OF AG, TAIWAN SUGAR CORPORATION, 25 PAOCHING ROAD, TAIPEI, TAIWAN. TELEX: 11270 TAIPEI. CABLE: "TAISUCO" TAIPEI. PHONE: (02) 311-0521. (WK 26/ST 0122)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A67.40/2:

BIRDS (BANGKOK). Bangkok Ranch Ltd is interested in purchasing 20-30,000 partridge birds, breeding quality, prompt shipment, C&F or CIF quotations. Bank reference: Bangkok Bank, Silom Rd, Bangkok 10500. CONTACT: Mr Stephen Hsu, Bangkok Ranch, P.O. Box 431, Bangkok 10500. Telex: 84240 SHRUFF TH. Phone: 2337722-3. (WK 26/TOFAS 0001)

BOTTLED WINE (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Retail packaging. Quote: FOB or C&F. Company Background: Retailer, established in 1971, with annual agricultural imports of $1 million. Bank ref: Sumitomo Bank, Okayama Branch, Okayama. CONTACT: Mr. Jun Kiyohara, K.K. Kiyohara Sake Ten, 2-12-8, Ban-cho, Okayama-shi, Okayama-ken, Japan. Phone: (0862)-22-3674. (WK 26/TOFAS 0152)

CAKEMIX (JAPAN). Five containers per month. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Company Background: Importer/Wholesaler, established in 1973, with agricultural imports of $2 million a year. Bank ref: Yamanashi Chuo Bank, Main Office, Kofu. CONTACT: Mr. Katsuhiko Uwaya, Central Bussan Co., Ltd., 389, Kawada-cho, Kofu-shi, Yamanashi-ken, Japan. Telex: 3382243 UWAYA J. Cable: UWAYA KOFU. Phone: (0552)32-1221. (WK 26/TOFAS 0151)

CANNED, BOILED CHESTNUTS (TAIWAN). QUANTITY: 6,000 TINS/MONTH. QUALITY: GRADES A, B&C: BRIX - OVER 50%; G.W. 10.5 KGS; D.W. 6.0 KGS. PACKAGING: 9 LITERS/TIN. DELIVERY: WITHIN 1-2 MONTHS. QUOTE: FOB AND CIF TAIWAN. BANK REF: OVERSEAS CHINESE COMMERCIAL BANKING CORP., 1 FU HSING NORTH ROAD, TAIPEI, TAIWAN. CONTACT: MR. M. C. FANG, GREAT ASIA TRADING CORP., P. O. BOX 998, TAIPEI, TAIWAN. TELEX: 22487 ZIMMERMA ATTN: GATC. CABLE: DAHYA TAIPEI. PHONE: (02) 391-7646. (WK 26/ST 0114)

CANNED PEACHES, CANNED FRUIT COCKTAIL (TAIWAN). QUANTITY: CONTAINER BASIS. QUALITY: TOP GRADE. PACKAGING: 29/30 OZ/CAN. DELIVERY: ASAP. QUOTE: CIF TAIWAN. BANK REF: THE CHANG HWA COMMERCIAL BANK LTD., TAINAN BRANCH, P. O. BOX 4, TAINAN, TAIWAN. CONTACT: MR. GINO HUANG, PINK SUN CO., LTD., P. O. BOX 1811, KAOHSIUNG, TAIWAN. TELEX: 71684 PINKSUN. PHONE: (07) 251-7788. (WK 26/ST 0115)

CANNED VEGETABLES (QATAR). FIVE STAR HOTEL WHICH OWNS/OPERATES DOHA AIRPORT FOOD CATERING SERVICE SEEKS U.S. SUPPLIERS, PRINCIPALLY FOR ITS CATERING OPERATION. QUANTITY: CONSOLIDATED 20-FT CONTAINER LOADS. QUALITY: HIGHEST QUALITY CANNED VEGETABLES OF ALL KINDS PARTICULARLY GREEN BEANS AND PEAS, SWEET CORN, CARROTS, CAULIFLOWER, ARTICHOKES, MIXED VEGETABLES, ETC. PACKAGING: INSTITUTIONAL SIZE CANS (OR OTHER CONTAINERS). DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC LABELS, INCLUDING P/E DATES, REQUIRED. QUOTE: C&F DOHA, QATAR. CONTACT: MR.KEN LOVELY,PURCHASING MANAGER, GULF HOTEL, P.O.BOX 1911, DOHA, QATAR. TELEX: 4250 GLF HTL DH. PHONE: 432432. (WK 26/TOFAS 0164)

CATTLE HORNS, HOOFS, CLAWS (WEST GERMANY). Quantity: FCL, 10 FCL's at a time. Quality: not specified. Packaging: loose in containers or loose in bags. Other: This company was founded in 1963 and acts as importer for a manufacturer of fertilizers. Delivery: ASAP. Quote: CIF Rotterdam. Bank ref: Dresdner Bank AG, Hamburg. CONTACT: Mr. Schmidt, Holsten Chemie, Kirchenallee 57, D-2000 Hamburg 1, W. Germany. Phone: (040) 24 06 41. Telex: 2161325 JPSPD D. (WK 26/TOFAS 0061)

CHEWING GUM (TAIWAN). QUANTITY: ONE 20-FOOT CONTAINER. QUALITY: MEDIUM. PACKAGING: BULK PACK. DELIVERY: WITHIN ONE MONTH AFTER RECEIPT OF LETTER OF CREDIT. QUOTE: CIF TAIWAN. BANK REF: THE CHANG HWA COMMERCIAL BANK LTD., HSIN YI BRANCH, TAIPEI. CONTACT: ROBERT LEE, EARTH YARD CO., LTD., P. O. BOX 26-904, TAIPEI, TAIWAN. TELEX: 14399 ERYARD. PHONE: (02) 700-4319. (WK 26/ST 0117)

CHRYSANTHEMUM CUTTINGS (NEW ZEALAND). WANTS FOR STOCK PLANT PRODUCTION. WANTING GOOD CLEAN MATERIAL AND INCREASED RANGE. QUANTITY: N.Z. MAXIMUM IMPORT OF 2000 CUTTINGS AT A TIME AT REGULAR INTERVALS TO KEEP CLEAN STOCK. QUALITY: DISEASE FREE TO BE CONFIRMED FROM GROWER. PACKAGING: TO BE ARRANGED FROM GROWER. DELIVERY: FIRST DELIVERY DATE NEEDED IN SEPT-OCT. OTHER REQ: TO BE ADVISED ON SENDING DATE. QUOTE: FOB. BANK REF: BANK OF NEW ZEALAND, VICTORIA ST, CAMBRIDGE. CONTACT: PATRICK BRYAN DUNN, BURWOOD NURSERIES, 89 HALL STREET, CAMBRIDGE, NEW ZEALAND. PHONE: 071-5217. (WK 26/TOFAS 0070)

CORN (EGYPT). Quantity: 5,000 MT. Quality: U.S. No. 2 and/or 3 yellow corn. Delivery: as soon as possible. Quote: C&F Alexandria, bulk and bagged. CONTACT: Mr. Taha Tantawy, Egyptian Company for Trading and Development (TAFAM), 390, Port Said Street, Al-Azhar, Giza, Egypt. Telex: 93661 BAKAT UN. Phone: 987203. (WK 26/TOFAS 0073)

CORN (EGYPT). Quantity: 20,000 MT. Quality: No. 2 U.S. yellow corn. Delivery: as soon as possible. Quote: CIF Alexandria bulk. CONTACT: Mr. Ehab A. Megied, Mohamed Abdel Salam Company, 5, Ahmed Orabi Street, Mohandessin, Cairo, Egypt. Telex: 21196 MASET UN or 92307 SALAS UN. Phone: 3464355 or 3465355. (WK 26/TOFAS 0075)

CORN CHIPS (FRITOS), (ITALY). Wants corn chips. Quality, quantity, packaging, quotations, delivery date: To be determined. Bank ref: Banco di Napoli, Via Circonvallazione, 88108 Vibo Valentia, (Catanzaro), Italy. CONTACT: Mr. Domenico Lico, Agritirrenia S.R.L., Piazza S. Leoluca, 88108 Vibo Valentia, (Catanzaro), Italy. Phone: (0963) 46244/42726. (WK 26/TOFAS 0008)

CORN GERM OIL (WEST GERMANY). Quantity: 200,000 litres monthly. Quality: not specified. Packaging: in 3-5 litre tins. This company imports and exports to the Middle East. Order also destined for Middle East. Company established 3 years ago. Delivery: ASAP. Quote: CIF Hamburg or German port. Bank ref: Stadtsparkasse, Flensburg, West Germany. CONTACT: Mr. Saviz, MEF Maschinenexport GmbH, Wiesenweg 4, D-2397 Handewitz. Phone: (04608) 330. Telex: 22604 MEF D. (WK 26/TOFAS 0059)

CORN OIL (UNITED ARAB EMIRATES). NEWLY ESTABLISHED FOOD IMPORTER/WHOLESALER/DISTRIBUTOR, INTERESTED MAINLY IN CANNED AND DRY FOOD ITEMS, SEEKS U.S.SUPPLIERS. QUANTITY: ONE 20-FT CONTAINER. QUALITY: PURE CORN OIL. PACKAGING: 1-2 LITER AND 1 U.S. GALLON PLASTIC OR METAL CONTAINERS. DELIVERY: ASAP. OTHER REQ: PRODUCT MUST CARRY ARABIC LABELS SHOWING DATES OF PRODUCTION AND EXPIRY, BRAND NAME AND COUNTRY OF ORIGIN. QUOTE: C&F ABU DHABI, UAE. BANK REF: ABU DHABI NATIONAL BANK. CONTACT: MR. AHMED AL QUBAISI, GOLDEN FALCON TRADING GROUP, P.O.BOX 8616, ABU DHABI, UNITED ARAB EMIRATES. TELEX: 23909 GETG EM. (WK 26/TOFAS 0169)

CORNMEAL (UNITED KINGDOM). WANTS STONE GROUND WHITE CORNMEAL. QUANTITY: 1 CONTAINER. QUALITY: FOR AFRICAN TRADE. PACKAGING: 1 1/2 KG BLOCK BOTTON X 10. DELIVERY: ASAP. QUOTE: AFRICAN PORT. BANK REF: LLOYDS BANK, 32 OXFORD STREET, LONDON W1. CONTACT: MR. M.F. YADALLEE, YADLY MARKETING CO, 52 ASHURST ROAD, COCKFOSTERS, BARNET, UNITED KINGDOM. PHONE: 01 272 9455. (WK 26/TOFAS 0346)

DATES (SWITZERLAND). QUANTITY: 20'FOOT CONTAINERS. QUALITY: STANDARD. PACKAGING: BULK, 12.5KG CASES. DELIVERY: NEGOTIABLE. OTHER REQ: A REPRESENTATIVE SAMPLE WILL BE REQUIRED. QUOTE: ASAP. BANK REF: SWISS CREDIT BANK, BIEL. TYPE OF COMPANY: IMPORTER/EXPORTER, DISTRIBUTOR. MAJOR COMMODITIES TRADED: DRIED FRUIT, BEESHONEY, ALMONDS, ETC. IN BUSINESS SINCE 1958. ANNUAL SALES VOLUME: MORE THAN US$ 800,000. CONTACT: MR. A. LEUTWILER, NARIMPEX LTD., ZENTRALSTRASSE 63, CH-2501 BIEL, SWITZERLAND. TELEX: 934296 NARI CH. PHONE: (032) 22 12 54. (WK 26/TOFAS 0024)

DRAFT BEER (CANADA). Company with head office located in Quebec, 75% of business done in the Province of Ontario, already imports 3 varieties of draft beer e.g. DAB, German; Watneys Red Barrel, English; Websters-Yorkshire Bitter, English; plus a number of bottled beers, would like U.S. draft beer. Quantity: 2000 barrels 1st year, primarily Ontario. Packaging: 15 litre kegs or equivalent. Delivery: ASAP. Other Req: No listings regulations for draft beer, nor labeling, packaging modifications needed. Samples will be requested. Have immediate customers. Feel U.S. draft will do much better in Canada than bottled. Quote: FOB Brewery. Shipping, handling and labeling will be provided through LCBO in Ontario. Bank ref: Royal Bank of Canada, 1538 Sherbrooke St. W. Montreal, Quebec. CONTACT: Bruce Charkow, Rymax Corp., 1538 Sherbrooke St.W. Suite 516, Montreal, Quebec H3G 1L5, Canada. Telex: 05561678. Phone: 514-932-0004. (WK 26/TOFAS 8625)

DRIED APRICOTS (SWITZERLAND). QUANTITY: 20'FOOT CONTAINERS. QUALITY: STANDARD. PACKAGING: BULK, 12.5KG CASES. DELIVERY: NEGOTIABLE. OTHER REQ: A REPRESENTATIVE SAMPLE WILL BE REQUIRED. QUOTE: ASAP. BANK REF: SWISS CREDIT BANK, BIEL. TYPE OF COMPANY: IMPORTER/EXPORTER, DISTRIBUTOR. MAJOR COMMODITIES TRADED: DRIED FRUIT, BEESHONEY, ALMONDS, ETC. IN BUSINESS SINCE 1958. ANNUAL SALES VOLUME: MORE THAN US$ 800,000. CONTACT: MR. A. LEUTWILER, NARIMPEX LTD., ZENTRALSTRASSE 63, CH-2501 BIEL, SWITZERLAND. TELEX: 934296 NARI CH. PHONE: (032) 22 12 54. (WK 26/TOFAS 0025)

DRIED MUSHROOMS (SHIITAKE) (SINGAPORE). Company seeks reliable U.S. suppliers of Shittake mushrooms. Quality: Fair average quality to first grade. Packaging: Plastic bags into cardboard cartons of convenient shipment size. Delivery: All through the year. Other req: Labels in English acceptable but may require labels in chinese in future. Quote: FOB port of shipment and also CIF Singapore. Sea as well as airfreight. Bank ref: Hong Kong & Shanghai Banking Corporation, Ocean Building, Collyer Quay, Singapore 0104. Telex: RS25804 MIKIT. Phone: 2243223/2231585. (WK 26/TOFAS 0079)

DRY SEA HORSES, VENISON, ANTLERS (TAIWAN). QUANTITY: CONTAINER BASIS. QUALITY: WHITE SEA HORSES, OVER 3 INCHES LONG. PACKAGING: STANDARD PACKAGING. DELIVERY: ASAP. QUOTE: CIF KEELUNG. BANK REF: THE CITY BANK OF TAIPEI, TAIWAN. CONTACT: MR. RICKY LO, RICKY WORLD WIDE ENT. LTD., P. O. BOX 69-46 , TAIPEI, TAIWAN. TELEX: 12985 RICKYLO. PHONE: (02) 542-2680. (WK 26/ST 0124)

DUN PEAS, ALFALFA HAY CUBES, PELLETS AND BALES (TAIWAN). QUANTITY: SUBJECT TO PRICES. QUALITY: TOP GRADE. PACKAGING: BULK PACKAGING IN 40 FOOT CONTAINERS. DELIVERY TO BE NEGOTIATED. QUOTE: FOB AND C&F TAIWAN. BANK REF: THE FARMERS BANK OF CHINA, TAINAN, BRANCH, TAIWAN. CONTACT: MR. CHANG LIAN-HUI, DIRECTOR, WEI SAN FARMS CO., LTD., P. O. BOX 476, TAINAN, TAIWAN. TELEX: 71957 WEI SAN. PHONE: (06) 235-8730. (WK 26/ST 0111)

EDIBLE PUMPKIN SEEDS, WATERMELON SEEDS, OTHER MELON SEEDS, SUNFLOWER SEEDS, ROASTED ALMONDS, WALNUTS, CHESTNUTS, PINE NUTS, RAISINS (TAIWAN). QUANTITY TO BE NEGOTIATED. QUALITY: PREFER QUOTATIONS BAGS. DELIVERY: MONTHLY OR SEMI-MONTHLY. QUOTE: CIF TAIWAN PREFERRED. BANK REF: CHASE MANHATTAN BANK AND STANDARD CHARTERED BANK, HONG KONG; BANK OF TAIWAN, TAIPEI. CONTACT: MICHAEL FISHER, JUSTWAY INTERNATIONAL (TAIWAN), P. O. BOX 24-613, TAIPEI, TAIWAN. TELEX: 12085 CHAUFUN. PHONE: (02) 711-3398. (WK 26/ST 0127)

ELM (ITALY). New firm wants elm. Quality: Top. Quantity: 1,000 cubic meters per year; first order as sample. Packaging: container. Quote: CIF Ravenna/Ancona. Delivery: ASAP. Other inquiries: Elmwood should be at least 30 cm in diameter and at least 220 cm in length, dark and even color, with no knobs. Bank ref: Banca Toscana, Viale Diaz, 52037 San Sepolcro (Arezzo), Italy. CONTACT: Ms. Loredana Testerini, Centro Consulenza Interscambi, Viale Diaz 2A, 52037 San Sepolcro (Arezzo), Italy. Telex: 661052 TIBERP I Attention: Ms. Loredana Testerini. Phone: (0575) 735-805. (WK 26/TOFAS 0010)

FEEDS FOR FISH AND SHRIMP, SUCH AS ARTIFICIAL PLANKTON B.P & BRINE SHRIMP FLAKES (TAIWAN). QUANTITY, QUALITY, PACKAGING AND DELIVERY: TO BE NEGOTIATED. QUOTE: C&F KAOHSIUNG, USD BASIS. BANK REF: THE HUA NAN COMMERCIAL BANK, CHIEN CHEN BRANCH, KAOHSIUNG, TAIWAN. CONTACT: HENRY CHEN, MANAGER, WELL RISE TRADING CO., LTD., 208 SHING YA ROAD CHIEN CHEN, KAOHSIUNG, TAIWAN. TELEX: 71247 WELLRISE. PHONE: (07) 831-0011. CABLE: "WELLRISE". (WK 26/ST 0119)

FEEDS FOR VARIOUS KIND OF FISH FRY (EEL, CARP, SHRIMP, CRAB, ETC.) (HONG KONG). Quantity: 1-2x20' FCL monthly in total. Quality: grade 1st & 2nd. Packaging: bulk. Delivery: prompt. Quote: C&F Kaohsiung, Taiwan. Bank ref: Barclays Bank Plc, St. George Bldg., Hong Kong. A well-established Hong Kong trading company. CONTACT: Mr. O. Stepanek, 4-Tune Trading Co. Ltd., 9/F., Castle Tower, 1 Castle Road, Hong Kong. Telex: 61890 ENATC HX. Phone: 5-463244. (WK 26/TOFAS 0071)

FRESH EGGS (ITALY). Italian Company specializing in breaking and pastorization of eggs for the food industry, in this business for over 10 years, is urgently seeking a US supplier of fresh eggs. Quality: white or brown medium weight 52 to 63 grams. Quantity: 30,000,000 to 50,000,000 eggs. Packaging: Cartons for export containing 360 eggs each. Quote: CIF Italian port. Delivery: July 1986-March 87. Bank ref: (1) Banca Nazionale Agricoltura, di Colorno and Parma, 43052 Colorno (Parma), Italy; (2) Cassa di Risparmio, 43100 Parma (Parma), Italy. CONTACT: Mr. Antonio Gardani, Societa' Parmovo, Via Strada Sabbiata 22, 43052 Colorno (Parma), Italy. Telex: 531098. Phone: (0521) 816421. (WK 26/TOFAS 0013)

FRESH FRUITS - APPLES, ORANGES AND GRAPEFRUITS (TAIWAN). QUANTITY: TEN 40 FOOT CONTAINERS. QUALITY: TOP GRADE. PACKAGING: STANDARD EXPORT. DELIVERY TO BE NEGOTIATED. QUOTE: FOB. BANK REF: BANK OF TAIWAN, TAICHUNG BDS; THE MEDIUM BUSINESS BANK OF TAIWAN, PEITUN BRANCH, TAICHUNG. CONTACT: PETER M.C. CHEN, PRESIDENT, TRADE MASTER INT'L CO., LTD., 30 KUO HSIAO LANE, PEITUN, TAICHUNG, TAIWAN. TELEX: 56361 MASTER. CABLE: MASTERCO TAICHUNG TAI. FAX: (04) 251-9158. (WK 26/ST 0113)

FRESH OLIVE (TAIWAN). QUANTITY, QUALITY, PACKAGING AND DELIVERY TO BE NEGOTIATED. QUOTE: CIF TAIWAN. BANK REF: OVERSEAS CHINESE COMMERCIAL BANKING CORPORATION, KAOHSIUNG BRANCH, TAIWAN. CONTACT: MR. YANG TEH-HO, PRESIDENT, TAIWAN RONG YIH INC., 20 LANE 429 CHENG CHING ROAD, KAOHSIUNG, TAIWAN. TELEX: 71654 RONGYIH. PHONE: (07) 381-2525. (WK 26/ST 0126)

FROZEN ALASKA KING CRAB (TAIWAN). QUANTITY: CONTAINER BASIS. QUALITY: QUOTATION BY GRADES. DELIVERY: ASAP SUBJECT TO OTHER CONDITIONS. PACKAGING: BY GRADES. QUOTE: FOB OR CIF TAIWAN. BANK REF: BANK OF TAIWAN, LUNG SHAN BRANCH, TAIPEI. CONTACT: MR. WU CHING-HUA, NATIONAL BANQUET ENT. CO., LTD, P. O. BOX 79-166, TAIPEI, TAIWAN. CABLE: BANQ TAIPEI. PHONE: (02) 304-5162. (WK 26/ST 0128)

FROZEN VEGETABLES (QATAR). FIVE STAR HOTEL WHICH ALSO OWNS/OPERATES DOHA AIRPORT'S FOOD CATERING SERVICE SEEKS U.S. SUPPLIERS, PRINCIPALLY FOR ITS CATERING OPERATION. QUANTITY: CONSOLIDATED CONTAINERLOADS. QUALITY: HIGHEST QUALITY FROZEN VEGETABLES OF ALL KINDS PARTICULARLY GREEN BEANS AND PEAS, SWEET CORN, CARROTS, CABBAGES, CAULIFLOWER, ARTICHOKES, MIXED VEGETABLES ETC. PACKAGING: CONSUMER AND INSTITUTIONAL SIZE CARTONS. DELIVERY: ASAP. QUOTE: C&F DOHA, QATAR. CONTACT: MR. KEN LOVELY, PURCHASING MANAGER, GULF HOTEL, P.O. BOX 1911, DOHA, QATAR. TELEX: 4250 GLF HTL DH. PHONE: 432432. (WK 26/TOFAS 0163)

FRUIT JUICES-UNFROZEN (ITALY). New firm wants fruit juices (grapefruit, orange, and pineapple). Quality, quantity, packaging, quotations and delivery date: To be determined. Bank Ref: Banco di Napoli, Via Circonvallazione, 88108 Vibo Valentia, (Catanzaro), Italy. CONTACT: Mr. Domenico Lico, Agritirrenia S.R.L., Piazza S. Leoluca, 88108 Vibo Valentia, (Catanzaro), Italy. Phone: (0963) 46244/42726. (WK 26/TOFAS 0007)

GREEN AND INSTANT COFFEE (UNITED ARAB EMIRATES). LONG ESTABLISHED IMPORTER, EXPORTER, GENERAL MERCHANT AND COMMISSION AGENT DEALING IN CANNED JUICES AND VEGETABLES, SUGAR, COFFEE, TEA, RICE, NUTS, POPCORN, ETC. WISHES TO DEAL DIRECTLY WITH MANUFACTURERS OR THEIR DIRECT REPRESENTATIVES. QUANTITY: ONE 20-FT CONTAINER FOR EACH TYPE OF COFFEE. QUALITY: HIGH. PACKAGING: FOR GREEN COFFEE: 35-40 KG. JUTE BAGS; FOR INSTANT COFFEE: GLASS JARS OF 100 OR 200 GRAMS. DELIVERY: ASAP. OTHER REQ: INSTANT COFFEE MUST CARRY ARABIC LABEL SHOWING PRODUCTION/EXPIRY DATES; IMPORTER PREFERS OWN BRAND, IF POSSIBLE. QUOTE: C&F DUBAI, UAE. BANK REF: BRITISH BANK OF THE MIDDLE EAST /HABIB BANK A.G. ZURICH. CONTACT: MR.RAJAN BHATIA, TULSIDAS LALCHAND SONS, P.O.BOX 430, DUBAI,UNITED ARAB EMIRATES. TELEX: 48142. CABLE: LAHERI. PHONE: 431351/421602. (WK 26/TOFAS 0167)

HAY FOR RACING HORSES (UNITED ARAB EMIRATES). EQUESTRIAN CENTER OWNED AND MANAGED BY THE GOVERNMENT OF DUBAI AND WHICH IMPORTS 20 40-FT CONTAINERS OF RACING HORSE HAY ANNUALLY, SEEKS U.S. SUPPLIERS. QUANTITY: 2-3 40-FT CONTAINERS EVERY 2 MONTHS. QUALITY: HIGHEST QUALITY RACING HORSE HAY. PACKAGING: 50 KG. OR 100 LB. BALES. DELIVERY: ASAP. QUOTE: C&F DUBAI, UAE. CONTACT: MR.GEORGE OOMMEN, DUBAI EQUESTRIAN CENTER, P.O.BOX 292, DUBAI, UNITED ARAB EMIRATES. TELEX: 48469 JUMRUK EM. PHONE: 459575/341394. (WK 26/TOFAS 0165)

HOG GREASE (TAIWAN). QUANTITY: 1,000 MT/MONTH. QUALITY, PACKAGING & DELIVERY TO BE NEGOTIATED. QUOTE: C&F TAIWAN. BANK REF: BANK OF TAIWAN, LUNG SHAN BRANCH, TAIPEI, TAIWAN. CONTACT: MR. HUANG TENG-HUANG, WEI LIH FOOD IND. CO., LTD., RM. 1605, 385 TUN HUA S. RD., TAIPEI, TAIWAN. TELEX: 24659 WEILIH. PHONE: (02) 741-5080. (WK 26/ST 0125)

KIWI (ITALY). Wants fresh kiwi fruit. Quality: Haiward. Quantity: 400 MT per year. Packaging: To be determined. Quote: Free of farm. Delivery: November, 1986. Bank ref: Cassa di Risparmio di Roma, Agenzia di Velletri, 00040 Velletri (Roma), Italy. CONTACT: Mr. Ivano Vaccari, Mandracchia Giuseppe, Via Montagnano 35, 00040 Cecchina (Roma), Italy. Phone: (06) 919-4052. (WK 26/TOFAS 0011)

LENTILS (EGYPT). Quantity: 5,000 MT. Quality: Grade No. 1 - U.S. lentils. Delivery: ASAP. Quote: CIF Alexandria, bulk and bagged. CONTACT: M. Bisharairm: Bishara Intertrade, 40, Horreya Avenue, Alexandria, Egypt. Phone: 4913961. Telex: 54448 MHITS UN. (WK 26/TOFAS 0074)

LENTILS (EGYPT) Tender No. 3 for 1986. Quantity: 5,000 MT plus or minus 5%. Quality: ground red lentils latest crop, any origin. To be shipped in August 1986. Committee is entitled to increase or decrease the quantity. To be submitted in the name of Chairman of the Purchases Committee in a closed envelope latest 12 noon (Cairo time) on Sunday, July 6, 1986 for opening envelopes. Specifications and conditions: are available from contact against L.E. 100 per copy which should be enclosed with each offer. Ministerial Decree No. 1036 for 1978 and No. 120 for 1982 should be complied with. CONTACT: Chairman/Purchasing Committee for Grains and their Products, General Authority for Supply Commodities (GASC), 24, Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM UN. Phone: 924488. (WK 26/TOFAS 0077)

LIVE CATTLE (SWITZERLAND). QUANTITY: 2,000 METRIC TONS PER MONTH, 2 YEARS CONTRACT. QUALITY: 17 TO 20 MONTHS OLD, APPROX. WEIGHT 700 KG PCE, 10 PERCENT WEIGHT ALLOWANCE. PACKAGING: USUAL FOR EXPORT. SHIPMENTS NOT LESS THAN ONE FULL CARGO AT THE TIME. DELIVERY: IMMEDIATE AFTER CONTRACTING. QUOTE: PRICE IN US $ PER MT CIF MEDITERRANEAN PORT, INCL. 4 PERCENT COMMISSION. BANK REF: PAYMENT WILL BE BY CONFIRMED LETTER OF CREDIT ISSUED BY PRIME EUROPEAN BANK. TYPE OF COMPANY: AGENT, CONSULTANT. MAJOR COMMODITIES TRADED: LIVE CATTLE, FROZEN MEAT, WHEAT. IN BUSINESS SINCE: 1968. ANNUAL SALES VOLUME: MORE THAN US $800,000. CONTACT: MR. AUGUST SAXER, AUGUST SAXER CONSULTING, BIRSIGSTRASSE 10, CH-4103 BOTTMINGEN, SWITZERLAND. TELEX: 62949 ASAX CH. PHONE: (061) 47 77 33. (WK 26/TOFAS 0023)

LIVE HORSES FOR RIDING AND JUMPING (TAIWAN). QUANTITY: MIN 6-9 HEAD. QUALITY: US$ 1,000, 3,000 AND 5,000 PER HEAD. PACKAGING: BY AIRPLANE. DELIVERY: AUGUST/SEPTEMBER 1986. QUOTE: C&F TAIPEI AIRPORT. BANK REF: THE OVERSEAS CHINESE COMMERCIAL BANKING CORP & THE CHANG HWA COMMERCAIL BANKING CORP, TAICHUNG.

IMPORTER WISHES TO CONTACT SUPPLIERS IN CALIFORNIA AND WASHINGTON STATE AREAS, BECAUSE OF INLAND TRANSPORTATION FREIGHT. CONTACT: MR. J.C. LIN, GEN. MGR., CHIAU TAR & CO., LTD., 111 SHIH FU ROAD, TAICHUNG, TAICHUNG, TAIWAN. TELEX: 56229 JCLIN/51163 SJUNG. FAX: (04) 227-4790. PHONE: (04) 222-4568. (WK 26/ST 0103)

MEDIUM GRAIN MILLED RICE (UNITED ARAB EMIRATES). DUBAI BASED IMPORTER/WHOLESALER/COMMISSION AGENT OF CANNED AND DRY FOODS WITH ANNUAL TURNOVER OF ABOUT 5 MILLION U.S. DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TWO 20-FT CONTAINERS. QUALITY: U.S. NO. 2. PACKAGING: 100-LB. POLYPROPYLENE BAGS. DELIVERY: ASAP. OTHER REQ: BAGS MUST CARRY PRODUCTION AND EXPIRY DATES, BRAND NAME IS OPTIONAL. QUOTE: C&F DUBAI, UAE OR MUSCAT, OMAN. BANK REF: BRITISH BANK OF THE MIDDLE EAST, DUBAI. CONTACT: MR. SUNIL GHANDI, KHUSHAL TRADING COMPANY, P.O.BOX 208, DUBAI, UNITED ARAB EMIRATES. TELEX: 45829 DILIP EM. CABLE: DILIP. PHONE: 531715/434717. (WK 26/TOFAS 0166)

NON-DAIRY COFFEE CREAMER (UNITED ARAB EMIRATES). LONG ESTABLISHED IMPORTER, EXPORTER, GENERAL MERCHANT AND COMMISSION AGENT DEALING IN CANNED JUICES AND VEGETABLES, SUGAR, COFFEE, TEA, NUTS, POPCORN, ETC. WISHES TO IMPORT DIRECTLY FROM U.S. MANUFACTURERS OR THEIR DIRECT REPRESENTATIVES. QUANTITY: ONE 20-FT CONTAINER. QUALITY: GOOD. PACKAGING: 650 GRM. GLASS JARS AND OTHER SIZES. DELIVERY: ASAP. OTHER REQ: PRODUCT MUST CARRY ARABIC LABEL SHOWING DATES OF PRODUCTION AND EXPIRY, INGREDIENTS, BRAND NAME, NAME OF PRODUCT AND COUNTRY OF ORIGIN. QUOTE: C&F DUBAI, UAE. BANK REF: BRITISH BANK OF THE MIDDLE EAST/HABIB BANK A.G.ZURICH. CONTACT: MR. RAJAN BHATIA, TULSIDAS LALCHAND AND SONS, P.O.BOX 430, DUBAI, UNITED ARAB EMIRATES. TELEX: 48142. CABLE: LAHERI. PHONE: 431351/421602. (WK 26/TOFAS 0168)

PEANUTS (ITALY). New firm wants peanuts. Quality, quantity, packaging, quotations, delivery date: To be determined. Bank ref: Banco di Napoli Via Circonvallazione, 88108 Vibo Valentia, (Catanzaro), Italy. CONTACT: Mr. Domenico Lico, Agritirrenia S.R.L., Piazza S. Leoluca, 88108 Vibo Valentia, (Catanzaro), Italy. Phone: (0963) 46244/42726. (WK 26/TOFAS 0009)

PET FOOD (BELGIUM). Wants Christmas pet food (dogs & cats) under the form of a string of biscuits and Christmas items. Company also interested in other pet food especially made or packaged for Christmas. Quantity: 1 container. Packaging: cartons. Delivery: September/October. Quote: CIF Antwerp. Bank ref: BBL-Bruxelles. CONTACT: Mrs. Gaetane Janssens, Gb-Inno-Bm, Avenue des Olympiades 20, 1140 Brussels, Belgium. Phone: 2/243.27.16. Telex: 24674. (WK 26/TOFAS 0034)

PLAIN CHOCOLATE AND MILK CHOCOLATE (TAIWAN). QUANTITY: ONE 20-FOOT CONTAINER. QUALITY: NORMAL GRADE. PACKAGING: ABOUT 5GM/PC. WRAPPED BY ALUMINUM FOIL IN ASSRT, SHAPE, 1 KG/POLYBAG, 12 KG/CTN. DELIVERY: ANY TIME. QUOTE: FOB AND CIF TAIWAN. BANK REF: THE CHANG HWA COMMERCIAL BANK LTD., HSIN YI BRANCH, TAIPEI. CONTACT: ROBERT LEE, EARTH YARD CO., LTD., P. O. BOX 26-904, TAIPEI, TAIWAN. TELEX: 14399 ERYARD. FAX: (02) 717-4015 ATTN: EARTH YARD. (WK 26/ST 0118)

PROBIOTIC ANIMAL FEED ENHANCERS (NEW ZEALAND). UNDERSTAND THIS IS A NEW PRODUCT IN THE U.S. THAT ENHANCES UTILIZATION OF NUTRIENTS TO INCREASE ANIMAL GROWTH. THIS IS NOT TO BE CONFUSED WITH GROWTH HORMONES QUANTITY: TEST QUANTITIES INITIALLY WITH POTENTIAL LARGE VOLUME. QUALITY: ANIMAL FEED GRADE. PACKAGING: PRIVATE LABELED IN CONSUMER SIZE.

DELIVERY: IMMEDIATE. OTHER REQ: NEW PRODUCT AREA FOR DEVELOPMENT INTO AUSTRALASIAN MARKETS. QUOTE: CIF AUCKLAND. BANK REF: BANK OF NEW ZEALAND. CONTACT: ROSS MCLEAN, FERNZ CORP LIMITED, P.O. BOX 759, AUCKLAND, NEW ZEALAND. TELEX: NZ2344. PHONE: (09) 793-001. (WK 26/TOFAS 0070)

SEED CANDIES (TAIWAN). QUANTITY: "SEES" MIN, ORDER. PACKAGING: STANDARD. DELIVERY TO BE NEGOTIATED. QUOTE: FOB AND CIF TAIWAN PORTS. BANK REF: THE CHANG HWA COMMERCIAL BANK LTD., CHUNG HSIAO, EAST ROAD BRANCH, TAIPEI. CONTACT: MR. FRANCIS HUANG, ZEBRAWOOD INT'L CO., LTD, P. O. BOX 22823, TAIPEI, TAIWAN. TELEX: 23798 ZEBCO. FAX: 707-8903. CABLE: ZEBCO. PHONE: (02) 703-4671. (WK 26/ST 0116)

SEED PULSES (ITALY). Wants seed pulses (beans). Quality: to be planted. Quantity: 300-400 MT of each variety. Packaging: container. Quote: To be determined. Delivery: New crop. Bank ref: Cassa di Risparmio Fossano, Via Ospedale, 12044 Centallo (Cuneo), Italy. CONTACT: Mr. Natale Monetto, Monetto Natale Import-Export, Frazione San Vittore 72/A, 12040 Fossano (Cuneo), Italy. Firm produces and processes high quality seeds, (7,000 MT). It has been in business for 15 years. Annual sale turnover of $1,000,000. Phone: (0172) 642-105. (WK 26/TOFAS 0006)

SOYMEAL (EGYPT). Quantity: 20,000 MT. Quality: 44%. Delivery: ASAP. Quote: CIF Alexandria bulk. CONTACT: Mr. Ehab A. Megeid, Mohamed Abdel Salam Company, 5, Ahmed Orabi Street, Mohandessin, Cairo, Egypt. Telex: 21196 MASET UN or 92307 SALAS UN. Phone: 3464355 or 3465355. (WK 26/TOFAS 0076)

STERCULIA FOETIDA (L) SEEDS OR METHYL STERCULATE OR STERCULIA OIL OR STERCULIC ACID (NEW ZEALAND). QUANTITY: APPROX. 5 TONNES. QUALITY: FREE FROM FOREIGN MATTER AND DISEASE. PACKAGING: BULK PACKS. DELIVERY: ASAP. QUOTE: FOB OR CIF. BANK REF: NATIONAL BANK, HAMILTON. CONTACT MR W. M. PARSONSON, N.Z. COOPERATIVE DAIRY CO LTD, P.O. BOX 459, HAMILTON, NEW ZEALAND. TELEX: NZ2230. CABLE: DAIRY. PHONE: 071-398203. (WK 26/TOFAS 0070)

SUNFLOWER OIL, CORN OIL (TAIWAN). QUANTITY: TO BE NEGOTIATED. QUALITY: FOOD GRADE. PACKAGING: 18 KG TINS; CONSUMER PACKAGING. DELIVERY TO BE NEGOTIATED. QUOTE: CIF KAOHSIUNG, TAIWAN. BANK REF: THE CHASE MANHATTAN BANK, N.T. TAIPEI BRANCH. IMPORTER IS ONE OF LEADING FOOD MANUFACTURERS IN TAIWAN. FIRM OWNS OVER 100 SEVEN -II CHAIN STORES IN TAIWAN. CONTACT: RANDY LIU, PLANNING SPEC., PRESIDENT ENTERPRISES CORP., 301 CHUNG CHEN RD, YAN HARNG, YUNG KANG HSIANG, TAIWAN. TELEX: 71348 PRESIT. FAX: (06) 253-2661. PHONE: (06) 253-2121 EXT. 237. (WK 26/ST 0110)

WALNUTS (HONG KONG). Quantity: 100 MT. Quality: halves; (a) light amber and (b) amber; new crop. Packaging: standard export. Delivery: prompt. Quote: FOB. Bank ref: Petra Int'l Banking Corporation 1801 K ST NW Suite 20, Washington D.C.20006-1301. CONTACT: Mr. James G. Mahshi, UTG Investments (Far East) Ltd., Wing Lung Bank Building, 14th Floor, 45 Des Voeux Road, Central, Hong Kong. Telex: 89266/89049 UTGHK HX. Phone: 5-265631-5. (WK 26/TOFAS 0072)

WATER DEGREASED CRUSHED CATTLE BONES (WEST GERMANY). Quantity: FCL. Quality: not specified. Packaging: bulk in open top containers. Other: Company was founded in 1936 and acts as importer of slaughterhouse by-products. Delivery: ASAP. Quote: C&F Hamburg.

Bank ref: Vereins-und Westbank, Hamburg. CONTACT: Mr. Werner Fenck, Hans W.B. Fenck Aussenhandelsgesellschaft, Am Alten Schlachthof 16, D-2102 Hamburg 93, West Germany. Phone: (040) 75 16 59. Telex: 2163411 FENC D. (WK 26/TOFAS 0060)

WET SALTED PIG SKINS (TAIWAN). QUANTITY: AROUND TWENTY 20-FOOT CONTAINERS/MONTH. QUALITY: TOP GRADE: AVERAGE WEIGHT - 12-15 LBS/PC; AVERAGE SIZE - OVER 12 SQ. FT/PC; NO HOLES WITHIN 10 CM FROM EDGE OF SKINS. PACKAGING: AROUND 3,200 PCS/20 FOOT CONTAINER. DELIVERY: ASAP. QUOTE: CIF KAOHSIUNG, TAIWAN; FOB NEW YORK OR FOB LOS ANGELES. IMPORTER STATED THEY ARE PURCHASING REP. FOR SEVERAL FIRMS; SUGGESTED EXPORTERS CONTACT: MR. F. K. CHIU AT 141-21 79 AVE. APT (I-C), FLUSHING, NEW YORK, 11367 NY. PHONE: (718) 969-7115 DIRECTLY. CONTACT: MR. F. S. CHIU, P. O. BOX 1016 TAINAN, TAINAN, TAIWAN. (WK 26/ST 0112)

WINES (UNITED KINGDOM). WANTS RED OR WHITE WINE, SWEET, SPARKLING WHITE. QUANTITY: TO BE DETERMINED. QUALITY: BEST. PACKAGING: FOR EXPORT. DELIVERY: ASAP. QUOTE: CIF PRICES REQUIRED. BANK REF: BARCLAYS BANK, KING STREET, GRAVESEND, KENT. CONTACT: MR. G.M. BARNETT, G.M. BARNETT IMPORT AGENT, 19 GATWICK ROAD,, GRAVESEND, KENT DA12 5AJ, IL, UNITED KINGDOM. PHONE: 0474 66748. TELEX: 8955489. (WK 26/TOFAS 0347)

YELLOW SOYBEANS (WEST GERMANY). Quantity: 50,000 MT. Quality: Nr. 3 soybeans; moisture max. 13%; large, dry beans, free from mould, yellow color; min. test weight per bushel 54 lbs.; max. other colored beans 2%; min. oil content 16%; max. fatty acid extract 1%; min. protein 36.5%; max. damaged kernels 2%. Packaging: bulk. Other: Company was founded in 1949 and deals primarily with Yugoslavia. Delivery: ASAP. Quote: C&F Yugoslavian port or FOB U.S. port. Bank ref: LHB-Bank, 6000 Frankfurt. CONTACT: Mr. Takac, Jugotrade Import/Export GmbH, Frankfurter Strasse 103, D-6078 Neu-Isenburg, W. Germany. Phone: (06102) 28 35 or 28 39. Telex: 416548 JUGO D. (WK 26/TOFAS 0062)

YOUNG EELS (TAIWAN). QUANTITY, QUALITY, PACKAGING & DELIVERY: TO BE NEGOTIATED. QUOTE: C&F TAIPEI AIRPORT AND FOB. BANK REF: THE FIRST COMMERCIAL BANK, TA AN BRANCH, TAIPEI. CONTACT: EDWARD M.L. CHANG, CONTAI ENTERPRISE INC., LTD., 1F, 28 YAT SEN ROAD, TAIPEI, TAIWAN. TELEX: 19292 YCACARGO ATTN CONTAI. PHONE: (02) 701-5575. (WK 26/ST 0121)

ZOO ANIMALS (TAIWAN). QUANTITY, QUALITY AND DELIVERY TO BE NEGOTIATED. PACKAGING: STANDARD EXPORT. QUOTE: CIF TAIWAN. BANK REF: THE HUA NAN COMMERCIAL BANK LTD., TAIPEI. CONTACT: MR. C. L. HSIEH, PRESIDENT, IEN CHENG ENTERPRISES CO., LTD, P. O. BOX 7-597, TAIPEI, TAIWAN. TELEX: 27673 IENC. (WK 26/ST 0123)

TECHNICAL OFFICE

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notification of foreign proposed standards-related rules has been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. Request for copies or questions can be referred to Carolyn Fillmore Wilson, USDA Technical Office, Building 1072 BARC - East, Beltsville, MD. 20705; or telephone (301) 344-2651. After reviewing a particular proposal, anyone interested in commenting on it should include the TBT Notification Number in their communication.

European Communities The Technical Office recently received proposals for Council Directives on: 1) Food additives authorized for use in foodstuffs intended for human consumption; 2) Labelling, presentation and advertising of foodstuffs for sale to the ultimate consumer; 3) Foodstuffs intended for particular nutritional uses; and 4) Materials and articles intended to come into contact with foodstuffs.

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MARKETING OPPORTUNITY FOR FRUITS AND VEGETABLES

The Singapore Fruits and Vegetables Importers and Exporters Association is sponsoring the FRUIT & GREENS '86 Exhibition, to be held in Singapore October 23-26 this year at the Mandarin Hotel in Singapore. The exhibition is the first of its kind in the Southeast Asian region and will feature fruit and vegetables (fresh, dried, preserved, canned) nuts and seeds, juices, natural products, flowers, and flora.

Singapore's strategic location provides an excellent gateway to the Asian Pacific region plus the opportunities to penetrate new markets in the region. Further, its excellent sea port facilities and up-to-date equipment makes it an ideal transshipment and distribution center.

The South East Asian market for fruits and vegetables is large. In 1983, Singapore imported $107 million worth of fresh fruit and $50 million worth of fresh vegetables. In the same year, Hong Kong imported $168 million worth of fresh fruit and $96 million worth of vegetables.

For more information on this opportunity, including an application for space, contact:

EXPORT PROGRAMS DIVISION
Foreign Agricultural Service
Room 4944-South
Washington, D.C. 20250
ATTN: Fruit & Greens
Tel. (202) 447-3031

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject	
United Kingdom	1. Peanuts	22. Beer
"	2. Kiwifruit	23. Sweet Peppers
"	3. Petfood	24. Chili Peppers
"	4. Meats	25. Mangoes
"	5. Raspberries	26. Grocery Retailing
"	6. Sunflower Seeds	27. Apples
"	7. Garlic	28. Grapes
"	8. Wine	29. Pears
"	9. Pulses	30. Food Processing and Food Servicing Market
"	10. Consumer Cooking Oils	
"	11. Pineapple Juice	
"	12. Cigars	31. Peaches
	13. Honey, Beeswax, and Royal Jelly	32. Almonds
		33. Walnuts
"	14. Pistachios	34. Rice
"	15. Fresh Water Fish	35. Onions
	16. Asparagus	36. Carrots/Turnips
"	17. Cherries	37. Raisins
"	18. Avocados	38. Health Food Market
"	19. Plums	39. Melons
"	20. Furskins	40. Dried Beans
"	21. Strawberries	41. Potted Plants
West Germany	1. Frozen Foods	
"	2. Pistachios	
"	3. AQUACULTURE - Potential Market	
"	4. Frozen Blueberries	
"	5. Chanterelle Mushrooms	
Singapore	1. Fresh Fruits	
"	2. Fresh vegetables	
"	3. Poultry, Meat and Fish	
"	4. Changing Food Shopping Habits	
"	5. Agricultural Air Cargo	
Japan	1. Popcorn	
	2. Maple Syrup	
Thailand	1. Apples	2. Cherries
	3. Raisins	3. Pears
	5. Nuts	
Canada	Structural Changes in Retail Grocery Product Marketing	

If you wish to order specific guides, please write or phone the following Division:

USDA/Export Programs Division
RM. 4944-S Bldg.
14th & Independence Ave., S.W.
Washington, D.C. 20250
(202) 382-9509 or 447-3031

EXPORT OPPORTUNITIES FOR FOOD PRODUCTS

With the recent decline in the value of the dollar on international markets, now may be the time to consider introducing your firm's food products overseas.

The Foreign Agricultural Service (FAS) offers a cost-effective service for U.S. firms to explore foreign markets. The FAS organizes U.S. National Pavilions in major International Trade Shows throughout the world. A typical U.S. Pavilion includes amenities such as individual booths, a trade lounge, advance public relations, product shipment and customs clearance for the show. The trade leads and sales are up to you!

Following is a list of international shows through 1988 of interest to exporters. For more information, contact: Export Programs Division, Room 4944-S, Washington, DC 20250, (202) 447-3031.

INTERNATIONAL FOOD SHOW CALENDAR
1986-88

SHOW	PRODUCTS	DATES
FOOD PACIFIC, Vancouver	Food/Beverage	Aug. 29-Sept. 2, 1986
USIFS, San Francisco	Food/Beverage	September 5-7, 1986
IKOFA, Munich	Food/Beverage	September 19-24, 1986
*SIAL, France	Food/Beverage	Oct. 20-24, 1986
AGCHINA, Guangzhou	Agricultural	Nov. 27-Dec. 2, 1986
*HORECAVA - Netherlands (Dutch Agents Only)	Food/Beverage	Jan. 5-8, 1987
*IFE, U.K.	Food/Beverage	February 1-5, 1987
*SAUDIFOOD '87	Food/non-alcholic Beverage	February 14-18, 1987
*FOODEX, Tokyo	Food/Beverage	March 10-14, 1987
NASDA, Seattle	Food/Beverage	April 29-May 1, 1987
*HOFEX, Hong Kong	Hotel/Catering	May 26-29, 1987
USIFS, San Francisco	Food/Beverage	June 9-11, 1987
ROKA, Utrecht	Wine/Deli	September 14-16, 1987
*ANUGA, Cologne	Food/Beverage	October 10-15, 1987
AGCHINA, Beijing	Agricultural	November 5-11, 1987
*HORECAVA, Netherlands (Dutch Agents Only)	Food/Beverage	January 1988
*MEFEX, Bahrain	Food/Equipment	Feb. 27-Mar. 2, 1988
ROKA, Utrecht	Food/Beverage	February 1988
ALIMENTARIA, Barcelona	Food/Beverage	March 1988
*FOODEX, Tokyo	Food/Beverage	March 1988
*HELFEX, UK	Health Food	April 1988

* FAS participation anticipated.
May 1986

INTERNATIONAL FOOD AND DRINK EXHIBITION

The Foreign Agricultural Service will sponsor a U.S. Pavilion at the 5th Biennial International Food and Drink Exhibition (IFE '87), February 1-5, 1987, in London, England.

IFE '87 will provide the opportunity for 1,200 firms and organizations from 42 countries to exhibit their product lines to some 43,000 trade visitors. Buyers from Europe, the Persian Gulf States, North Africa, and Asia representing import, wholesale, retail, hotel/restaurant, and institutional sectors are expected.

The products identified as having good potential for the markets represented at IFE '87 include: frozen food; wine and beer; delicatessen and fine food items; beverages; snack and dietetic products (e.g. syrups, sauces, cookies, snack bars and crackers); health foods; dried fruits; fresh fruit; and new products and/or processes.

The U.S. National Pavilion will feature 25 booths at IFE '87. U.S. exhibitors will receive a variety of services including assistance in booth preparation, product shipping, customs clearance, and pre-show product publicity. For details concerning participation in IFE '87, please call Willis Collie, AIMS Program, Foreign Agricultural Service, (202) 447-7103.

FAS Circulars: Market Information For Agricultural Exporters

As an agricultural exporter, you need timely, reliable information on changing consumer preferences, needs of foreign buyers, and the supply and demand situation in countries around the world.

The Foreign Agricultural Service can provide that information in its commodity circulars.

World agricultural information and updates on special FAS export services for the food and agricultural trade all are available in these periodic circulars.

For a sample copy of these reports—which can supply you with the information you need to make sound business decisions—check the box indicated, fill out the address form and mail it today.

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986/26

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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June 26 - July 2, 1986

ALL KINDS OF FROZEN SEAFOODS (SWITZERLAND). COMPANY INFO: WHOLESALER. MAJOR COMMODITIES TRADED: FROZEN FRUITS, POULTRY, SEAFOOD, FROZEN VEGETABLES. QUANTITY: 1 CONTAINER OF EACH PRODUCT. QUALITY: GOOD. PACKAGING: FOR WHOLESALING. DELIVERY: WILL BE FIXED LATER. QUOTE: CIF, EUROPEAN PORTS. BANK REF: UNION BANK OF SWITZERLAND. CONTACT: MR. SCHAERER, BRASILONA S.A., 30, AVENUE DE LA GARE, 1920 MARTIGNY, SWITZERLAND. TELEX: 473682. PHONE: (26) 231-82. (WK 27/TOFAS 0029)

ALL KINDS OF FROZEN VEGETABLES (SWITZERLAND). COMPANY INFO: WHOLESALER. MAJOR COMMODITIES TRADED: FROZEN SEAFOODS, POULTRY, FROZEN FRUITS AND VEGETABLES. QUANTITY: 1 CONTAINER PER PRODUCT. QUALITY: GOOD QUALITY. PACKAGING: FOR WHOLESALING. DELIVERY: WILL BE FIXED LATER. QUOTE: CIF, EUROPEAN PORTS. BANK REF: UNION BANK OF SWITZERLAND. CONTACT: MR. SCHAERER, BRASILONA S.A., 30, AVENUE DE LA GARE, 1920 MARTIGNY, SWITZERLAND. TELEX: 473682. PHONE: (26) 231-82. (WK 27/TOFAS 0031)

ALL KINDS OF FROZEN FRUITS (SWITZERLAND). COMPANY INFO: WHOLESALER. MAJOR COMMODITIES TRADED: FROZEN SEAFOODS, POULTRY, FROZEN FRUITS AND VEGETABLES. QUANTITY: 1 CONTAINER PER PRODUCT. QUALITY: GOOD QUALITY. PACKAGING: FOR WHOLESALING. DELIVERY: WILL BE FIXED LATER. QUOTE: CIF, EUROPEAN PORTS. BANK REF: UNION BANK OF SWITZERLAND. CONTACT: MR. SCHAERER, BRASILONA S.A., 30, AVENUE DE LA GARE, 1920 MARTIGNY, SWITZERLAND. TELEX: 473682. PHONE: (26) 231-82. (WK 27/TOFAS 0032)

ALOE VERA ESSENCE (JAPAN). Three kilograms for the trial shipment. Best quality for use in the manufacture of cosmetics. Institutional packaging. Immediate delivery by air and/or surface shipment. Quote: C&F. Company Background: Importer/Exporter/Wholesaler, established in 1919, with total imports, exports and sales of $200 million a year. Bank ref: Bank of Tokyo, Osaka Branch, Csaka. CONTACT: Mr. Yoriaki Oshikata, T. Chatani & Co., Ltd., 61, Azuchi-machi 2-chome, Higashi-ku, Osaka-shi, Japan. Telex: J 63364 CHATANI. Cable: CHATANICO OSAKA. Phone: (06)271-5321. (WK 27/TOFAS 0156)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A 67.40/2:

AMERICAN BLACK WALNUT (ITALY). Firm heavily involved in the wood industry in the Veneto region of Italy seeks supplier of American Black Walnut. Quality: No. 1 common grade (common select). Quantity: In excess of 1,000 cubic meters. Packaging: To be determined. Quotations: To be determined. Delivery: ASAP due to heavy demand. Other req: Wood in form of sawn logs (4-5 meters long), or, preferably in planks (4-5 meters long). Bank Ref: Banca Popolare di Vicenza, Via Porti, 36100 Vicenza (Vicenza), Italy. CONTACT: Mr. R. Davey, R.D. Commodities, Contra San Francesco 77, 36100 Vicenza (Vicenza), Italy. Telex: 341241 FOV VI ATTIN R.D. Phone: (0444) 543-573. (WK 27/TOFAS 0031)

APPLES (EL SALVADOR). QUANTITY: 40 FEET CONTAINER. QUALITY: EXTRA FANCY. PACKAGING: REFRIGERATED WAGON CONTAINING 125 TO 138 APPLES PER BOX. DELIVERY: END OF NOVEMBER, 1986. OTHET REQ: CERTIFICATE OF ORIGIN. QUOTE: CIF. BANK REF: BANCO DE COMERCIO - 4a. CALLE O., 224 y 4a. AVENIDA SUR; BANCO CUSCATLAN - CALLE ARCE Y AVENIDA MORAZAN; BANCO AGRICOLA COMERCIAL - 5a. AVENIDA SUR 124. CONTACT: LIC. JORGE DEL CARMEN GUERRA, AUTOMERCADOS DE CENTROAMERICA, S. A., DE C.V., CENTRO COMERCIAL METROCENTRO, BOULEVARD DE LOS HEROES, METROCENTRO, SAN SALVADOR, EL SALVADOR. PHONE: 23-1088. (WK 27/TOFAS 0008)

AROMATIC CEDAR LOG, HARD MAPLE LOG & ASPEN LUMBER K.D. (KOREA). Quantity: 2 containers of aromatic cedar, 5 containers of hard maple log and 1 container of aspen lumber per month. Quality: a. A-cedar log: top dia 8"N up, length 8'N longer fresh cut. b. H/maple: 1. Veneer Grade - 4 face clear 14"N up, 8'N longer heart part within 30 pct, straight, fresh cut. 2. Saw Grade - 3 face clear 10"N up, 6'N longer, heart part within 30 pct, straight, fresh cut. C. Aspen lumber: white color no defects, size as per buyer's request. Packaging: 40 FT container base. Delivery: Mostly monthly base, within 45 days after order. Quote: C&F Inchon Korea or FOB U.S.A. Bank Ref: Korea Exchange Bank Suwon Branch. CONTACT: Mr. Huh, Nam Joo, President, Joo Hae Forest Products Co. Ltd., Room 714, Chungmu B/D, 44-13, Yoido-dong, Youngdeungpo-ku, Seoul, Korea. Telex: K22568 KORNADA. Phone: 783-8038, 8039. (WK 27/TOFAS 0049)

BABY CHICKS (GUATEMALA). GOVERNMENTAL ENTITY INTERESTED IN STARTING A BREEDING PROGRAM OF FEW-DAYS-OLD CHICKS. QUANTITY: 10,000 APPROX. QUALITY: PREFERABLY RED NEW HAMPSHIRE, PARR ROCK, AND WHITE ROCK. PACKAGING: ADEQUATE FOR EXPORT. DELIVERY: ASAP - URGENT. OTHER REQ: NECESSARY CERTIFICATES LEGALIZED BY GUATEMALAN CONSULATE IN LAND OF ORIGIN. QUOTE: FOB LA AURORA INTERNATIONAL AIRPORT. BANK REF: BANCO DE GUATEMALA, CENTRO CIVICO ZONA 4, GUATEMALA CITY. CONTACT: DWIGHT CARTER, OFICINA DE PROYECTOS DE EMERGENCIA, MINISTERIO DE AGRICULTURA, EDIFICIO VALSARI, 6 NIVEL, 6A CALLE 1-36, ZONA 10, GUATEMALA CITY, GUATEMALA. TELEX: 9218 MIAGRO-GU. PHONE: 31-3935 AND 32-5691. (WK 27/TOFAS 0093)

BEEF CATTLE (EGYPT). Quantity: 500 head. Quality: castrated males for meat production. Weight: 500/550 kgs. Delivery: as soon as possible. Quote: CIF Alexandria. CONTACT: A.M. El Haraki, Tivoli Commercial Co., 41, Sherif Street, Cairo, Egypt. Phones: 756857 or 757076. Telex: 92534 ARAKI UN. (WK 27/TOFAS 0090)

BOTTLED WINE (JAPAN). One container for the first shipment. Best quality. Retail packaging. Immediate delivery by surface shipment. Quote: C&F. Company Background: Importer/Wholesaler, established in 1928, with total imports and sales of $1,000,000 a year. Bank Ref: Mitsubishi Bank, Nihonbashi Branch, Tokyo. CONTACT: Mr. Teruyuki Kobayashi, Koami & Co., Ltd., 1-7, Koami-cho, Chuo-ku, Tokyo, Japan. Telex: 252-2115 COAMY J. Phone: (03)667-6211. (WK 27/TOFAS 0154)

BRED HEIFERS (COLOMBIA). THE ICA-USDA PROGRAM IS HELPING CATTLEMEN OF THE URABA REGION, NEAR THE BORDER WITH PANAMA, TO IMPORT ABOUT 700 BRED HEIFERS AND 30 YEARLING BULLS OF THE BRAHMAN BREED. QUOTES: FOB U.S. PORT. AND ESTIMATED FREIGHT TO COLOMBIA ARE REQUIRED. USDA HEALTH CERTIFICATES MUST BE OBTAINED BY THE EXPORTER. CONTACT: DR. JOSE M. JIMENEZ, PROGRAM ICA-USDA, CRA. 13 NO. 37-37, OF.705, BOGOTA D.E., COLOMBIA. PHONE: 285-1300 EXT.283. (WK 27/TOFAS 0170)

BRED HEIFERS (BRAZIL). INTERESTED IN PURCHASING 100 BRED HEIFERS, 2 TO 3 YEARS, REGISTERED BROWN SWISS, WITH PEDIGREE FROM DTP. CONTACT: TARCISIO MAIA, INDIVIDUAL, AV. ATLANTICA, 2364, APT. 1001, RIO DE JANEIRO, RJ - 20000. PHONE (021 255-1964. TELEX: (021) 34899 ASUS. (WK 27/TOFAS 0168)

BROWN SWISS (BRAZIL). INTERESTED IN PURCHASING 50 BRED HEIFERS AND ONE BULL BROWN SWISS. ALSO, 50 BRED HEIFERS AND ONE BULL JERSEY. ALL ANIMALS, REGISRED WITH PEDIGREE, 2-3 YEARS, FROM DTP. CONTACT: MOACIR DUARTE, INDIVIDUAL, SENADO FEDERAL, BRASILIA, DF - 70000, BRAZIL. PHONE: (061) 224-3009. TELEX: (061) 2500. (WK 27/TOFAS 0169)

BROWN SWISS (PERU). QUANTITY: 60 HEIFERS AND 5 YOUNG BULLS. QUALITY: 18-24 MONTH BREAD HEIFERS AND YOURG BULLS, ALL REGISTERED, HIGH PRODUCTION. IMPORTER MAY ALTERNATELY BUY 20 BRED MILKING SHORTHORN HEIFERS AND 2 YOUNG BULLS. INTERESTED IN DAIRY TERMINATION PROGRAM. DELIVERY: AUGUST 1986. QUOTE: C&F LIMA-CALLAO AIRPORT, AND ALSO C&F CALLAO BY VESSEL, LETTER OF CREDIT. BANK REF: BANCO AGRARIO, JUNIN 319, LIMA 1, PERU. TELEX: 25650 PE CP SHERA. ATENCION GERMAN CARBAJAL, PHONE: 35-2946. PHONE: 35-2946. NOTE: THIS IS A REPEAT OF TOFAS NO.080 AND 104. CONTACT HAS NOT RECEIVED ANY WRITTEN OFFERS. RECEIVED PHONE CALLS BUT DOES NOT SPEAK ENGLISH, HE NEEDS TELEX QUOTATION TO MAKE GOOD USE OF AN AGRARIAN BANK APPROVED CREDIT FOR THIS PURCHASE. CONTACT: GERMAN CARBAJAL, SACSAIHUAMAN 157, SALAMANCA DE MONTERRICO, LIMA 33, PERU. (WK 27/TOFAS 0112)

CANNED SWEET CORN (IRELAND). SMALL BUT RAPIDLY GROWING CANNED FOOD IMPORTER, CURRENTLY IMPORTING VARIOUS U.S. BRANDS VIA WEST GERMAN AGENT SEEKS DIRECT IMPORT OF SINGLE BRAND OF SWEET CORN, WITH POSSIBILITY OF IMPORTING OTHER ITEMS UNDER THE SAME BRAND. QUANTITY: ABOUT ONE 20 FT CONTAINER EVERY TWO MONTHS INITIALLY. QUALITY: FANCY, GOOD GOLDEN COLOR ESSENTIAL. PACKAGING: CATERING A 10 (75 OZ) SIZE CANS. DELIVERY: ASAP. QUOTE: CIF DUBLIN. BANK REF: BANK OF IRELAND, LUCAN, COUNTY DUBLIN. CONTACT: MR WILLIAM ROCHFORD, B R MARKETING LTD, 210, RYEVALE LAWNS, LEIXSLIP, COUNTY KILDARE, IRELAND. PHONE: (01) 262070. (WK 27/TOFAS 0060)

CHERRIES - FROZEN (BELGIUM). Wants sweet, black cherries. Quality: pitted, frozen. Quantity: to be negotiated. Delivery: ASAP after placement of order. Packaging: to be specified in offer. Quote: CIF/Antwerp. (Materne is a major jam manufacturer in Belgium). CONTACT: Mr. Denis, MATERNE-CONFILUX, 1 Allee des Cerisiers, B-5750 Floreffe, Belgium. Phone: 81/ 44.09.09 Telex: 59120 Matern. (WK 27/TOFAS 0035)

CHILLED AND/OR FROZEN HORSEMEAT (JAPAN). Five metric tons for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Company Background: Importer/Wholesaler, established in 1962, with total imports and sales of $3 million a year. Bank ref: Higo Bank, Kamitohri Branch, Kumamoto-shi. CONTACT: Mr. Mutsuo Matsumura, Daiken Kogyo Co., Ltd., 8-15, Kita-Sendanbata-machi, Kumamoto-shi, Kumamoto-ken, Japan. Cable: KUMAMOTODAIKEN. Phone: (096)343-0412. (WK 27/TOFAS 0158)

CIGARETTES (FRANCE). QUANTITY: ONE CONTAINER OF 20 FEET MIN. PACKAGING ACCORDING TO INTERNATIONAL NORMS. DELIVERY: ASAP. QUOTE: CIF AND FOB DAKAR. BANK REF: B.I.C.I.S. 2, AV. ROUME BP 392, DAKAR (SENEGAL). NUMBER PHONE: IN PROCESS. CONTACT: MR. FRANCOIS YADE, G.I.F. INTERNATIONAL, 7, RUE PIERRE-MAITRE CROIX-JEANNETTE, 44340 BOUGUENAIS, FRANCE. (WK 27/TOFAS 0163)

CONCENTRATED NON-ALCOHOLIC BEER EXTRACT (JAPAN). One container for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Company Background: Importer, established in 1982, with annual agricultural imports of $1 million. Bank Ref: Tokai Bank, Harajuku Branch, Tokyo. CONTACT: Mr. Kaoru Fujimura, San Corporation, 28-3, 4-chome, Jingumae, Shibuya-ku, Tokyo. Telex: 02422663 SANKF J. Phone: (03)479-6288. (WK 27/TOFAS 0153)

CORN (EGYPT). Quantity: 5,000 MT. Quality: U.S. N. 2 and 3 yellow corn. Delivery: depending on price and length of time needed for delivery. Quote: C&F Damietta Port or Alexandria. CONTACT: Mr. Nabil Gabballah, General Manager/Accounting, Shaimaa International Co. for Trade and Agencies, 49, Khairat Street, Lazoughly, Cairo, Egypt. Phone: Office: 3552518 or 3560306. Home: 3561354. Telex: 23081 PBADL UN. (WK 27/TOFAS 0081)

CORN (EGYPT). Quantity: 25,000 MT. Quality: No. 2 or 3 U.S. yellow corn. Delivery: ASAP. Quote: C&F Alexandria with 50 kg. jute bags. Bank ref: Alexandria Kuwait International Bank, Alexandria, Egypt. CONTACT: Ahmed Fouad Salem, The Trading Group, P.O. Box 154, Damanhour, Egypt. Phone: 451-324738. Telex: 55002 MARS UN. (WK 27/TOFAS 0084)

CORN (EGYPT). Quantity: 6,000 MT. Quality: No. 3 U.S. yellow corn. Delivery: ASAP. Quote: C&F any Egyptian port, bulk and 50 kg. bags. CONTACT: Mr. Mohamed Abdel Hamid, El Niel Office for Imports and Agencies, 38B Mansour Street, Bab El Louk, Cairo, Egypt. Phone: 3545358. Telex: 23373 LTC UN. (WK 27/TOFAS 0085)

CORN (EGYPT). Quantity: 100,000 MT. Quality: No. 2 or 3 U.S. yellow corn. Delivery: will be arranged with the importer. Quote: FOB and C&F, bulk and 50 kg. bags. CONTACT: Mr. Waleed Abdel Wahab, Abdel Wahab Co., 127, Shoubra Street, Cairo, Egypt. Phones: 947628 or 648944. Telex: 20382 PBGL UN. (WK 27/TOFAS 0089)

CORN (EGYPT). Quantity: 5,000 MT. Quality: No. 2 or 3 U.S. yellow corn. Delivery: ASAP. Quote: C&F Port Said, bulk and 50 kgs. bags. CONTACT: Mr. S. Seliem, S. Soliem Groups for Fooding Dev., P.O. Box 1067 Port Said, Port Said, Egypt. Phone: 02-25774 Port Said or 02-704403 Cairo. (WK 27/TOFAS 0091)

CORN (EGYPT). Quantity: 30,000 MT. Quality: No. 2 or 3 U.S. yellow corn. Quote: CIF Alexandria, bulk and bagged. CONTACT: Mr. Mohamed Sherif, El Sherifan for Import and Export Company, 66, Iran Street, Dokki, Cairo, Egypt. Phone: 737626. (WK 27/TOFAS 0095)

COTTON (PAKISTAN). COLONY TEXTILE MILLS LTD ARE ONE OF THE SUCCESSFUL INDUSTRIAL GROUPS WITH 40 YEARS OF STANDING. THEIR IMPORTS FROM ALL SOURCES ARE OVER U.S. DOLLARS FIVE MILLION AND DOLS. 500,000 - 999,999 WISHES TO IMPORT COTTON FOR PROCESSING. QUANTITY: 300 BALES. QUALITY: AMERICAN, PIMA, GRADE 3, 1-7/16 INCH. STAPLE, PRESSLEY 100,000; MICRONAIRE 3.4 - 4.0. PACKAGING: EXPORT SEA-WORTHY PACKING. DELIVERY: USUALLY JUNE - DECEMBER. QUOTE: C&F KARACHI. BANK REF: HABIB BANK LTD, CENTRAL BRANCH, KARACHI. CONTACT: NAVEED MUGHIS SHEIKH, COLONY TEXTILE MILLS LIMITED, P.O. ISMAILABAD, MULTAN - PUNJAB, PAKISTAN. TELEX: 4274 CTM PK. CABLE: COTMIL MULTAN. PHONE: 20221-3, 31033, 32285, 81208. (WK 27/TOFAS 0158)

DAIRY CATTLE AND SEMEN (PAKISTAN). A RECENTLY ESTABLISHED PUBLIC LIMITED COMPANY FOR BREEDING ANIMALS, WITH IMPORT VOLUME FROM ALL SOURCES OF DOLS. ONE MILLION - 4,999,999 AND FROM U.S. DOLS. 500,000-DOLS. 999,999 FROM U.S. QUANTITY: CATTLE 200, FROZEN SEMEN. QUALITY: 4500 DOZ. PER ANNUM IN THE FIRST YEAR. PACKAGING: NOT SPECIFIED. DELIVERY: AS EARLY AS POSSIBLE. QUOTE: C&F. BANK REF: HABIB BANK LTD, FOREIGN EXCHANGE BRANCH, HABIB SQUARE, M.A. JINNAH ROAD, KARACHI. CONTACT: MUKHTAR SUMAR, UQAB BREEDING FARMS LTD., I.I. CHUNDRIGAR ROAD, 1ST FLOOR, FINALLY HOUSE, KARACHI/SIND. TELEX: 2840 MFTM PK KARACHI, PAKISTAN. CABLE: FAROOQTEX KARACHI. PHONE: 232941-45 KARACHI. (WK 27/TOFAS 0163)

DEGELATIN AND DEGREASED/DEFATTED BONES (CANADA). WELL ESTABLISHED CANADIAN. FIRM REQUIRES ONE TRUCKLOAD PER WEEK. PACKAGING: 40,000 LB. LOTS. OTHER REQ: DEGELATIN BONE BROKEN 5-50 M M OR LARGER/MAX 6% MOISTURE. DEFATTED BONE 5-20 M M SIZE 1.5% MAX. FAT. BANK REF: ROYAL BANK OF CANADA, 748 MOUNT PLEASANT ROAD BRANCH, TORONTO M4S 2N7-FRAN MORRISON. CONTACT: LLOYD B. ROBINSON, BARRINGTON INTERNATIONAL LTD, 1992 YONGE ST., SUITE 300, TORONTO, ONTARIO M4S 1Z7, CANADA. TELEX: 06-218728 BARRINGTON TOR. CABLE: BARRTRADE. PHONE: 416-489-4539. (WK 27/TOFAS 8627)

FISHMEAL (EGYPT). Quantity: 3,000 MT. Quality: 70% minimum protein. Quote: CIF Alexandria, 50 kg. bags. Delivery: ASAP. CONTACT: Mr. Mohamed Sherif, El Sherifan for Import and Export Co., 66, Iran Street, Dokki, Cairo, Egypt. Phone: 737626. (WK 27/TOFAS 0097)

FLAVORINGS, SYRUPS, BEVERAGE BASES (UNITED KINGDOM). WANTS MALT FOR NIGERIAN BREWERY. QUANTITY: 1,000 MT. QUALITY: 2 GRADES - LOW/REGULAR. PACKAGING: STANDARD. DELIVERY: WITHIN 6 MONTHS. QUOTE: NIGERIAN PORT. BANK: GULF GUARANTEE TRUST, 139 PARK LANE, LONDON W1Y 3AB. CONTACT: MR. G. PUDNEY, NIMROD INT LIMITED, 124 MOUNT STREET. BERKELEY, SQUARE, LONDON W1Y 5HA, UNITED KINGDOM. PHONE: 01 629 5301. TELEX: 25334. (WK 27/TOFAS 0354)

FORAGE SEEDS FOR SOWING TENDER (KOREA). Quantity: 3,805,242 Kgs. Quality: Origin: World-wide. Shipment: By July 26, 1986 for supply from U.S. PNW/West Coast Ports, and within August 15 for supply from other areas. Other Requirements: Bid bond: 2%. CONTACT Feed Department, NLCF, 17-9, Yoido-dong Youngdeungpo-ku, Seoul, Korea. Telex: K23517 NALICOF. Phone: 783-1668. (WK 27/TOFAS 0050)

FOREST SEEDS (SPAIN). QUANTITY: TO BE DETERMINED. QUALITY: ALL VARIETIES. PACKAGING: TO BE DETERMINED. DELIVERY: TO BE DETERMINED. QUOTE: FOB. BANK REF: BANCO DE VIZCAYA (MAIN OFFICE), CADIZ. CONTACT: MR. ADOLFO VICTORIAN GARCIA, ADOLFO VICTORIAN GARCIA, APARTADO 147, 11080 CADIZ, SPAIN. TELEX: 76085 SEED E. PHONE: (56) 22 1991. (WK 27/TOFAS 0142)

FRESH PORK AND BEEF MEAT (ITALY). Firm wants fresh pork and beef. Quality: Grade A. Quantity: To be determined. Packaging: Containers. Quote: To be determined. Delivery: ASAP. Bank ref: Credito Italiano, Via Montegrappa 5, 40100 Bologna (Bologna), Italy. CONTACT: Mr. Antonio Rani, Zeta 5-Alimenti S.R.L., Via Lelli 23, 40065 Pianoro (Bologna), Italy. Telex: 510198 PP BO I. Phone: (051) 744-449. (WK 27/TOFAS 0028)

FROZEN BEEF LIVERS (EGYPT). Quantity: 1,000 MT. Quality: U.S. frozen beef livers. Quote: CIF Alexandria. Delivery: ASAP. Bank ref: Alexandria Kuwait International Bank, Alexandria. CONTACT: Mr. Ahmed Fouad Salem, The Trading Group. P.O. Box 154 - Damanhour, Egypt. Phone: 451-324738. Telex: 55002 MARS UN. (WK 27/TOFAS 0083)

FROZEN CHICKEN (EGYPT). Quantity: 5,000 MT. Quality: Whole chickens. Delivery: (a) 1,000 MT during August; (b) 2,000 MT in September; and (c) 2,000 MT in October 1986. Quote: CIF Alexandria and FOB. CONTACT: Mr. Waleed Abdel Wahab, Abdel Wahab Co., 127, Shoubra Street, Cairo, Egypt. Phone: 947628 or 648944. Telex: 20382 PBGLA UN. (WK 27/TOFAS 0088)

FROZEN CHICKEN PARTS (SWITZERLAND). COMPANY INFO: WHOLESALER. MAJOR COMMODITIES TRADED: FROZEN SEAFOODS, POULTRY, FROZEN FRUITS AND VEGETABLES. QUANTITY: 1 CONTAINER. QUALITY: GOOD QUALITY. PACKAGING: FOR WHOLESALING. DELIVERY: WILL BE FIXED LATER. QUOTE: CIF, EUROPEAN PORTS. BANK REF: UNION BANK OF SWITZERLAND. CONTACT: MR. SCHAERER, BRASILONA S.A., 30, AVENUE DE LA GARE, 1920 MARTIGNY, SWITZERLAND. TELEX: 473682. PHONE: (26) 231-82. (WK 27/TOFAS 0030)

FROZEN CHICKEN THIGHS (JAPAN). Five metric tons for the first shipment. Best quality. Immediate delivery by surface shipment. Quote: CIF. Company Background: Importer, established in 1986, which projects annual agricultural imports of $1.5 million. Bank ref: Hokkaido Takushoku Bank, Ogikubo Branch, Tokyo. CONTACT: Mr. Masahiro Watanabe, M. Watanabe Trading Corporation, 1-21-8, Minami-Ogikubo, Suginami-ku, Tokyo. Telex: 2324015 MWTRCO J. Phone: (03)333-2192. (WK 27/TOFAS 0155)

FROZEN CRAYFISH (JAPAN). One container for the first shipment. Best quality. Immediate delivery by surface shipment. Institutional packaging. Quote: C&F. Company Background: Importer/Wholesaler, established in 1965, with total annual imports and sales of $32 million. Bank ref: Hachijuni Bank, Nagoya Branch, Nagoya. CONTACT: Mr. Masaharu Kurashina, Chikuma Shokuhin Co., Ltd., 7-32-9, Nagaosa-cho, Nakamura-ku, Nagoya-shi, Japan. Telex: MIKJ 59689. Phone: (052)411-3906. (WK 27/TOFAS 0157)

FROZEN CRAYFISH (JAPAN). Three metric tons for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Company Background: Importer/Wholesaler, established in 1962, with total imports and sales of $3 million a year. Bank ref: Higo Bank, Kamitohri Branch, Kumamoto-shi. CONTACT: Mr. Mutsuo Matsumura, Daiken Kogyo Co., Ltd., 8-15, Kita-Sendanbata-machi, Kumamoto-shi, Kumamoto-ken, Japan. Cable: KUMAMOTODAIKEN. Phone: (096)343-0412. (WK 27/TOFAS 0159)

FROZEN HEN AND DUCK LIVERS (FRANCE). RETAILER WITH SALES OF 20 MILLION FRENCH FRANCS PER YEAR IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE 1984. QUANTITY: 20 TO 40 TONS. QUALITY: LEAN FROZEN LIVERS WITHOUT GALL. PACKAGING IN CARTONS. DELIVERY: AUGUST/SEPTEMBER. QUOTE: CIF. BANK REF: CAISSE REGIONALE DE CREDIT AGRICOLE (CRCA) 53210 BONCHAMP-LES-LAVAL. CONTACT: MR. ALAIN AMICHAUD, COMMERCIAL ATTACHE, S.I.E.L.A., 21, RUE DE LA FAUX, 53210 BONCHAMP-LES-LAVAL, FRANCE. TELEX: 751 298F. PHONE: (1) 54.47.42.63. (WK 27/TOFAS 0177)

FRUIT JUICE - UNFROZEN (ITALY). Firm wants unfrozen fruit juices. Quality: Grade A. Quantity: To be determined. Packaging: containers. Quote: To be determined. Delivery: ASAP. Bank ref: Credito Italiano, Via Montegrappa 5, 40100 Bologna (Bologna), Italy. CONTACT: Mr. Antontio Rani, Zeta 5 - Alimenti S.R.L., Via Lelli 23, 40065 Pianoro (Bologna), Italy. Telex: 510198 PP BO I. Phone: (051) 744-449. (WK 27/TOFAS 0030)

GRANULATED SUGAR (FRANCE). QUANTITY: ONE CONTAINER OF 20 FEET MIN. PACKAGING ACCORDING TO INTERNATIONAL NORMS. QUALITY: CAL. NO. 5, IN BOX OF 1 KILO, 225 PIECES PER BOX. DELIVERY: ASAP. QUOTE: CIF AND FOB DAKAR. BANK REF: B.I.C.I.S., 2, AV. ROUME BP 392, DAKAR (SENEGAL). CONTACT: MR. FRANCOIS YADE, G.I.F. INTERNATIONAL, 7, RUE PIERRE-MAITRE CROIX-JEANNETTE, 44340 BOUGUENAIS, FRANCE. PHONE NUMBER IN PROCESS. (WK 27/TOFAS 0167)

GRAPES (EL SALVADOR). QUANTITY: 40 FEET CONTAINER. QUALITY: DOUBLE "A". PACKAGING: BOXES OF GRAPES WEIGHING 22 POUNDS EACH. DELIVERY: END OF NOVEMBER, 1986. OTHER REQ: CERTIFICATE OF ORIGIN. QUOTE: CIF. BANK REF: BANCO DE COMERCIO - 4a. CALLE O., 224 y 4a. AVENIDA SUR; BANCO CUSCATLAN - CALLE ARCE Y AVENIDA MORAZAN; BANCO AGRICOLA COMERCIAL - 5a. AVENIDA SUR 124. CONTACT LIC. JORGE DEL CARMEN GUERRA, AUTOMERCADOS DE CENTROAMERICA, S. A. de C.V., CENTRO COMERCIAL METROCENTRO, BOULEVARD DE LOS HEROES, METROCENTRO, SAN SALVADOR, EL SALVADOR. PHONE: 23-1088. (WK 27/TOFAS 0009)

HAKE FILLETS, WHOLE HERRINGS, MARINATED HERRINGS, WHOLE MACKARELS, DOGFISHBELLY FLAPS, SQUIDS, PILCHARD FLAPS (WEST GERMANY). Quantity: Herrings, Mackarels and Pilchard 200 MT monthly, other 20 MT monthly. Quality: Hake fillets: standard quality. Whole herrings: filled with milk and rowe (for smoking purposes) and whole herrings, headless and gutted, butterfly-cut. Marinated herring fillets: butterfly-cut, German style, vinegar cured. Whole mackarels: fat content 18-24%, suitable for smoking. Dogfishbelly flaps: min size 23 cm and bigger, without membrane skin. Squids: whole, as well as tubes and rings. All first grade quality. Packaging: in boxes, blockfrozen and interleaved. Whole mackarels: 1-2 pieces per kilogram. Company is a very large importer of marine products; goods destined for European Community. Delivery: ASAP. Quote: CIF Northern Germany. Bank ref: Deutsche Bank AG, 2000 Hamburg. CONTACT: Mr. Manfred Maxein, Maxein International, Postfach 71 02 48, D-2000 Hamburg 71, West Germany. Phone: (040) 6402661 or 6406364. Telex: 2174805. (WK 27/TOFAS 0070)

HOLSTEIN (PERU). QUANTITY: 400 HEAD OPEN HEIFERS, 200 ONE YEAR OLD AND 200 FROM 4-6 MONTHS. TO TAKE DECISION, QUOTE GRADE AND REGISTERED ANIMALS. DAM AND SIRE PRODUCTION CERTIFICATES. INTERESTED IN DAIRY TERMINATION PROGRAM. DELIVERY: AUGUST-SEPTEMBER, 1986. QUOTE: C&F. LIMA-CALLAO AIRPORT, ALSO QUOTE C&F CALLAO BY VESSEL, LETTER OF CREDIT. BANK REF: BANCO AGRARIO, JUNIN 319, LIMA, PERU. CONTACT: RODOLFO MALARIN, ESTABLO FLORES DEL PACIFICO, JR. MONTE ROSA 171, DEL ESTANQUE, CHACARILLA, LIMA 33, PERU. TELEX: 20305 PE TOMORO ATENCION RODOLFO MALARIN. PHONE: 36-1852 AND 35-5115. (WK 27/TOFAS 0111)

HOLSTEIN AND BROWN SWISS (PERU). QUANTITY: 250 HOLSTEIN AND 150 BROWN SWISS. QUALITY: BOTH REGISTERED, 18-24 MONTHS OLD, 3-5 MONTHS BRED. DELIVERY: AUGUST 1986. OTHER REQUIREMENTS: REGISTERED AND HEALTH CERTIFICATES. QUOTE: FOB US PORT AND/OR C AND F SALAVERRY -PERU ALTERNATE AIR AND:OR SEA LEVEL. BANK REF: BANCO AGRARIO, TRUJILLO, PERU. CONTACT: CARLOS VILLANUEVA, MINISTERIO DE AGRICULTURA, COLON NO. 525, TRUJILLO-PERU. TELEX: 43207 PE-REAGRTU. PHONE: 245491. TRUJILLO-PERU. (WK 27/TOFAS 0103)

HOLSTEIN BRED HEIFERS (COLOMBIA). WANTS FOB U.S. PORT PRICE QUOTES FOR 50 HOLSTEIN BRED HEIFERS 18-22 MONTHS OLD FROM THE BUY-OUT PROGRAM. SANITARY CERTIFICATES ARE REQUIRED. BANK REFERENCES FOR THIS FIRM MAY BE OBTAINED FROM BANCO DE CREDITO Y COMERCIO, ENVIGADO BRANCH OFFICE, BANCO GANADERO, PLAZA DE FERIAS BRANCH OFFICE, MEDELLIN, COLOMBIA. INQUIRER CLAIMS 2,000 LITERS DAILY PRODUCTION AND OTHER BEEF EXPLOITATION IN THE LOWLANDS. CONTACT: MR. LUIS C. RENDON, HACIENDA EL RETAQUE, LTDA., CARRERA 50 NO. 54-36, CALDAS, ANTIOQUIA, COLOMBIA. PHONE: 278-2094 AND 278-2335. (WK 27/TOFAS 0171)

HOLSTEIN, B. SWISS AND JERSEY BRED HEIFERS (PERU). QUANTITY: 600-1000 EACH. QUALITY: GRADE ANIMALS, 2ND OR 3RD PREGNANCY. HOLSTEIN AND B. SWISS OVER 4500-5000 LITERS, JERSEY OVER 3500 LTS. PREGNANCY CERTIFICATE WITH OWN BREED. IMPORTER VERY INTERESTED IN USA DAIRY TERMINATION PROGRAM. DELIVERY: OCTOBER DECEMBER 1986. QUOTE: FOB MIAMI AIRPORT. BANK REF: BANCO AGRARIO DEL PERU, SUCURSAL PIURA. CONTACT: WALTER C. CARLSON, AREQUIPA 642 (PISO7) OFICINA 6, OR P.O.BOX 241, PIURA - PERU. TELEX: 41027 PE ENTUR PIURA ATENCION WALTER CARLSON. PHONE: 32-4683 OFFICE TIME, 32-1842 AT NIGHT PIURA. (WK 27/TOFAS 0104)

HOLSTEINS OR BROWN SWISS ANIMALS (VENEZUELA). QUANTITY: 100 ANIMALS. QUALITY: REGISTERED, PREGNANT 2-6 MONTHS. PACKAGING: AIRPLANE. QUOTE: CIF BARQUISIMETO. OTHER REQUIREMENTS: CUSTOMER NEEDS QUOTES FOR BOTH BREEDS MENTIONED. SANITARY CERTIFICATE FROM COUNTRY OF ORIGIN REQUIRED. BANK REF.: BANCO UNION, EL HATILLO BRANCH. CONTACT: MR. LEONARDO E. MOREAN, AGROPECUARIA EL RUENDE, AV. CENTRAL, RESIDENCIAS LA LAGUNITA, APTO., 3B-1, LA LAGUNITA COUNTRY CLUB, CARACAS 1081, VENEZUELA. PHONE: 961.1689. (WK 27/TOFAS 0068)

JAM, JELLIES, PUREES, MARMLADE (PAKISTAN). IMPORT AGENT HAS BEEN IN BUSINESS FOR FIVE YEARS, WITH ALL SOURCES IMPORT VOLUME OF UNDER DOLS. 250,000 AND U.S. IMPORTS UNDER DOLS 50,000. WISHES TO IMPORT JAM, JELLIES, PUREES, MARMLADE. QUANTITY: ONE 20 FT SHIPPING CONTAINER FULL. QUALITY: A-FIT FOR HUMAN CONSUMPTION. PACKAGING: STANDARD, ABOUT 400GM BOTTLES. DELIVERY: AS PER LETTER OF CREDIT TERMS. QUOTE: FOB ANY U.S. PORT. BANK REF: HABIB BANK LTD, NUMAISH BRANCH, KARACHI. CONTACT: B. HABIB, AL-NOOR TRADERS, A/6[illegible]6 BLOCK 'L', NORTH NAZIMABAD, KARACHI-SIND, PAKISTAN. PHONE: 623819 KARACHI. (WK 27/TOFAS 0157)

LIVE CATTLE (EGYPT). Quantity: 1,000 head. Quality: castrated calves assigned for meat production. Weight: 500-550 kg. Quote: CIF Alexandria. Delivery: ASAP. Bank ref: Alexandria Kuwait International Bank. CONTACT: Mr. Ahmed Fouad Salem, The Trading Group, P.O. Box: 154 -Damanhour, Egypt. Telex: 55002 MARS UN. Phone: 451-324738. (WK 27/TOFAS 0082)

LIVE LOBSTERS (JAPAN). "One metric ton for the trial shipment. Best quality. Institutional packaging. Immediate delivery by air shipment. Quote: C&F. Company Background: Importer/Exporter/Wholesaler, established in 1919, with total imports, exports and sales of $200 million a year. Bank ref: Bank of Tokyo, Osaka Branch, Osaka. CONTACT: Mr. Yoriaki Oshikata, T. Chatani & Co., Ltd., 61, Azuchi-machi 2-chome, Higashi-ku, Osaka-shi, Japan. Telex: J 63364 CHATANI. Cable: CHATANICO OSAKA. Phone: (06)271-5321. (WK 27/TOFAS 0160)

LONG GRAINED MILLED RICE (UNITED KINGDOM). WANTS SPECIALITY VARIETIES OF BROWN RICE, PREFERABLY ORGANIC GROWN (FOR UK HEALTH FOOD MARKET). QUANTITY: AS YET UNKNOWN. QUALITY: BROWN. PACKAGING: BULK - 50LB PACKS. DELIVERY: ASAP. QUOTE: UK PORT. CONTACT: MR. P. FITCH, DIRECT FOODS LTD, C/O BRITSH ARKADY, SKERTON RD, OLD TRAFFORD, MANCHESTER, UNITED KINGDOM. PHONE: 061 872 7161. TELEX: 668488. (WK 27/TOFAS 0355)

MUSHROOMS (AUSTRIA). AGENT AND REPRESENTIVE OF A ONE-EMPLOYEE COMPANY IS INTERESTED IN DRIED/FRESH MUSHROOMS. MORCHELLA ESCULENTA/CONICA DELICIOSA (MORELS), BOLETUS EDULIS/PINICOLA, AND CHANTHARRELUS CIBARIUS. QUANTITY: ABOUT 20 MT OF EACH GROUP PER YEAR. ABOUT 50 PERCENT OF EACH GROUP FRESH. FRESH MUSHROOMS IN WEEKLY DELIVERIES, DRIED MUSHROOMS IN 2 MONTHS INTERVALS. PACKAGING: 2-6 KILO. DELIVERY: BEGIN SUMMER. QUOTE: CIF VIENNA OR ZURICH. BANK REF: CA - BREGENZ. CONTACT: MR. RUDOLF KAUFMANN, KAUFMANN FRUCHTIMPORT, LAXENBURGERSTR. 365/104, A-1232 WIEN, AUSTRIA. TELEX: 112877. PHONE: (0222) 679971. (WK 27/TOFAS 0012)

NATURAL BEE HONEY (SPAIN). QUANTITY: 18 MT CONTAINERS. QUALITY: SINGLE-FLOWER (ALFALFA, CLOVER, SUNFLOWER, ETC) AND MULTI-FLOWER. PACKAGING: 300-KILO DRUMS (NET) AND IN BOTTLES OF VARIOUS SIZES. DELIVERY: JULY. QUOTE: FOB AND CIF C2 VALENCIA. BANK REF: HISPANO AMERICANO - AGENCIA. CONTACT: MR. FRANCISCO SORIANO, PACO SORIANO - INTERNATIONAL BROKER, DR. MANUEL CANDELA, 24, 46021 VALENCIA, SPAIN. (WK 27/TOFAS 0141)

PARBOILED RICE (WEST GERMANY). Quantity: 700 MT now, probably more later in the year. Quality: long-grain, golden, preferably from Texas. Packaging: in consumer packs preferably with a yellow label displaying a girl. Company was founded in 1983; acts as agent on provision basis. Goods destined for Saudi Arabia. Delivery: ASAP. Quote: CIF Damman or Thran. Bank ref: Commerzbank, 3550 Marburg. CONTACT: Mr. Fadhil Kanje Ali, Fadhil Kanje Ali Export/Import, Biegenstrasse 39, D-3550 Marburg, West Germany. Phone: (06421) 61365. Telex: 482 345 ALI D. (WK 27/TOFAS 0063)

PEANUTS FOR OIL EXTRACTION (WEST GERMANY). Quantity: 1,000 MT. Quality: good, undamaged kernels only; oil content 47%, compensation reciprocal 1:1; content of unsaturated fatty acids 3%, compensation reciprocal 1:1; impurity 0- tolerance 1:1; max. moisture 8%. Packaging: in jute bags. Company was founded in 1940; acts as exporter and also deals with transit goods. This order is destined for Congo. Offers should include delivery to Pointe Noire. Delivery: ASAP. Quote: C&F Pointe Noire/Congo. Bank ref: Deutsche Bank AG, 2800 Bremen. CONTACT: Mr. Blaetz, Postfach 10 56 67, D-2800 Bremen 1, West Germany. Phone: (0421) 32 17 59. Telex: 245334. (WK 27/TOFAS 0064)

PITTED BLACK CHERRIES (NEW ZEALAND). WANTS FOR FOR FOOD MANUFACTURE. THE COMPANY IS A WELL ESTABLISHED MERCHANT AND IMPORTER. PRIVATE COMPANY WITH PAID UP CAPITAL OF $2 MILLION. QUANTITY: 2 TONS IN 6 X A10 CARTONS. QUALITY: USE IN YOGHURT MANUFACTURE (MUST BE BLACK). PACKAGING: PACKED AND PRESERVED IN SYRUP. DELIVERY: REQUIRED BY OCTOBER BASED ON ACCEPTANCE OF SAMPLE AND PRICE. OTHER REQ: AIRMAIL SAMPLE OF 500 GRAMS REQUIRED. QUOTE: CIF AND C&F WELLINGTON. BANK REF: AUSTRALIA/NEW ZEALAND BANKING GROUP, CHRISTCHURCH, CANTERBURY, N.Z. CONTACT: MR MEADOWS, A.M. SATTERTHWAITE & CO LTD, TE RANGI ROAD, RONGOTAI, WELLINGTON, NEW ZEALAND. TELEX: 4305. CABLE: SATISFY. PHONE: (03) 872-129. (WK 27/TOFAS 0070)

POULTRY MEAT (ITALY). Firm wants fresh poultry meat. Quality: Grade A. Quantity: To be determined. Packaging: Containers. Quote: To be determined. Delivery: ASAP. Bank ref: Credito Italiano, Via Monte- grappa 5, 40100 Bologna (Bologna), Italy. CONTACT: Mr. Antonio Rani, Zeta 5 - Alimenti S.R.L., Via Lelli 23, 40065 Pianoro (Bologna), Italy. Telex: 510198 PP BO I. Phone: (051) 744-449. (WK 27/TOFAS 0029)

POWDER MILK (FRANCE). QUANTITY: ONE CONTAINER OF 20 FEET MIN. PACKAGING ACCORDING TO INTERNATIONAL NORMS. QUALITY: 26 PERCENT FAT AND 4 PERCENT HUMIDITY FOR HUMAN CONSUMPTION. DELIVERY: ASAP. QUOTE: CIF AND FOB DAKAR. BANK REF: B.I.C.I.S. 2, AV. ROUME BP 392, DAKAR (SENEGAL). CONTACT: MR. FRANCOIS YADE, G.I.F. INTERNATIONAL, 7, RUE PIERRE-MAITRE CROIX-JEANNETTE, 44340 BOUGUENAIS, FRANCE. PHONE NUMBER IN PROCESS. (WK 27/TOFAS 0166)

PREPARED ANIMAL AND POULTRY FEEDS (UNITED KINGDOM). WANTS SOYMEAL, SOYA PELLETTES, PEANUT CRUSHING STOCK, PEANUT MEAL, FISHMEAL, DEGERMED YELLOW MAIZE GRITS, PRE-MIXED POULTRY FEEDS, BONEMEAL, MALTED BARLEY, HOP EXTRC. QUANTITY: SUBSTANIAL REGULAR ORDERS. QUALITY: ALL FOR ANIMAL CONSUMPTION. PACKAGING: IN 50 KILOGRAM POLY BAGS - LARGER ORDERS - BULK. DELIVERY: MONTHLY SHIPMENTS. QUOTE: FOB NOMINATED PORT - ALSO SAMPLES REQUIRED. BANK: NATIONAL WESTMINSTER BANK, 209 PICCADILLY, LONDON W1. CONTACT: DR. GARY K. BUSCH, MELEX INTERNATIONAL LTD, 43/44 NEW BOND STREET, LONDON W1, UNITED KINGDOM. PHONE: 01 491.8626. TELEX: 8950972. (WK 27/TOFAS 0348)

QUARTER HORSES (ITALY). Italian import-export trading co. is seeking reliable suppliers of quarter horses (over six years of age). Quality: For pleasure and breeding. Quantity: About 500 head per year. Quote: FOB American port. Other req: Photos and pedigree required. Delivery: To be Determined. Bank ref: Cariplo, 20100 Milano (Milano), Italy. CONTACT: Mr. Francesco Achille, A.F. Italia S.R.L., Viale Sondrio 2, 20124 Milano (Milano), Italy. Telex: 325644 FORTUN. Phone: (02) 688-0250. (WK 27/TOFAS 0027)

SOYBEAN MEAL (EGYPT). Quantity: 6,000 MT. Quality: 44% protein. Quote: CIF Alexandria, 50 kg bags. Delivery: ASAP. CONTACT: Mr. Mohamed Sherif, El Sherifan for Import and Export Company, 66, Iran Street, Dokki, Cairo, Egypt. Phone: 737626. (WK 27/TOFAS 0096)

SOYMEAL (EGYPT). Quantity: 75,000 MT. Quality: U.S. Soymeal - 44% protein or more. Delivery: will be arranged with the importer. Quote: C&F Alex- andria for both bulk and 50 kg. bags. CONTACT: R. Zahra, Abu Zahra General Contracting, 20, Nobar Street, Cairo, Egypt. Phone: 3545832. Telex: 22904 AZGC UN. (WK 27/TOFAS 0080)

SOYMEAL (EGYPT). Quantity: 1,000 MT. Quality: 44% protein. Delivery: ASAP. Quote: C&F Port Said, bulk and 50 kgs bags. CONTACT: Mr. S. Soliem, S. Soliem Groups for Fooding Development, P.O. Box 1067, Port Said, Egypt. Phone: 02-25774 Port Said or 02-70443 Cairo. (WK 27/TOFAS 0092)

TOMATO CONCENTRATE (IVORY COAST). INQUIRER SEEKS SUPPLIER OF TOMATO CONCENTRATE 28-30 PERCENT IN TINS OF 5KG, 2. 5KG, 800 GRAMS AND 400 GM. SEEKS QUOTATION C&F ABIDJAN. BANK- S.G.B.C.I. ABIDJAN ACT NO. 11-315216-74. CONTACT: MR JEAN MARIE D. GABRIEL, GIMEX. S.A.R.L., 08 B.P. 752 ABIDJAN 08, COTE D'IVOIRE, IVORY COAST. PHONE: 32 59 41. TELEX: 22909 GIMEX CI. (WK 27/TOFAS 0068)

U. S. GRADE A WHOLE FROZEN POULTRY TENDER (EGYPT). ACCORDING TO INVITATION NUMBER 3 ANNOUNCEMENT GSM-500-11 UNDER THE COMMODITY CREDIT CORPORATION (CCC) BONUS PROGRAM 5,000 MT OF ELIGIBLE FROZEN POULTRY IN THE FORM OF WHOLE FROZEN BROILERS OR FRYERS. IMPORTER: FARAG TRADING CO., 44 TALAAT HARB STREET, CAIRO, EGYPT. PHONE: 755070. TELEX: 93793 FARAG UN. CONTACT: MIKE BARSOUM, WORLD TRADING & INVESTMENT CORP., 8150 LEESBURG PIKE, STE-1200, VIENNA, VIRGINIA 22180 USA. TELEX: 3792650. (WK 27/LETTER 0001)

VEGETABLE SEEDS; HORTICULTURAL AND TREE SEEDS (FRANCE). RELIABLE COMPANY IN BUSINESS SINCE 1970 WOULD LIKE TO RECEIVE CATALOGS WITH DIFFERENT VARIETIES AND PRICES FOR VEGETABLE SEEDS; HORTICULTURAL AND TREE SEEDS. BANK REF: CREDIT COMMERCIAL 68000 COLMAR. CONTACT: MR. S. VOLTZ, GRAINES S. VOLTZ, 46, RUE VAUBAN, 68000 COLMAR, FRANCE. PHONE: (1) 89.41.16.54. (WK 27/TOFAS 0176)

WET BLUE HIDES (ITALY). Small tannery which was established in 1965 and claims an annual sales volume of 5.2 million U.S. dollars in 1985, transforms hides into uppers for the footwear industry, wants wet blue hides. Quality, quantity, packaging, quotations, and delivery date: To be determined. Bank ref: (1) Banca Popolare di Arzignano; (2) Banca Nazionale del Lavoro, 36100 Vicenza (Vicenza), Italy. CONTACT: Mr. Roberto or Graziano Centomo, Conceria Centomo, Via Arzignano 3, 36072 Chiampo (Vicenza), Italy. Telex: 434113 CENTOM I. Phone: (0444) 623-090. (WK 27/TOFAS 0025)

WHEAT FLOUR (FRANCE). QUANTITY: ONE CONTAINER OF 20 FEET MIN. PACKAGING: ACCORDING TO INTERNATIONAL NORMS. QUALITY: 12 PERCENT HUMIDITY, 13 PERCENT BUCKWHEAT FOR WHITE BREAD. DELIVERY: ASAP. QUOTE: CIF AND FOB DAKAR. BANK REF: B.I.C.I.S. 2, AV. ROUME BP 392, DAKAR (SENEGAL). CONTACT: MR. FRANCOIS YADE, G.I.F. INTERNATIONAL, 7, RUE PIERRE-MAITRE CROIX-JEANNETTE, 44340 BOUGUENAIS, FRANCE. PHONE NUMBER IN PROCESS. (WK 27/TOFAS 0164)

WHITE CANE SUGAR (CANADA). WELL ESTABLISHED CANADIAN FIRM REQUIRES QUANTITY: 80 TRUCK LOADS. PACKAGING: 40 KG OR 100 LB. BAGS. BANK REF: ROYAL BANK OF CANADA, 748 MOUNT PLEASANT ROAD BRANCH, TORONTO M4S 2N7 - FRAN MORRISON. CONTACT: LLOYD B. ROBINSON, BARRINGTON INTERNATIONAL LTD, 1992 YONGE ST., SUITE 300, TORONTO, ONTARIO M4S 1Z7, CANADA. TELEX: 06-218728 BARRINGTON TOR. CABLE: BARRTRADE. PHONE: 416-489-4539. (WK 27/TOFAS 0026)

WHOLE CHICKENS--FRESH/CHILLED/FROZEN (UNITED KINGDOM). WANTS ALL TYPES OF POULTRY, FROZEN BOTH RAW AND FURTHER PROCCESING. QUANTITY: CONTAINER LOADS. QUALITY: GRADE A1 - USDA. PACKAGING: RETAIL PACKS AND INSTITUTIONAL PACKS. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: MIDLAND BANK PLC, SOUTHAMPTON, HANTS. CONTACT: MR. J. PICKETT/MR. J. KINGSLEY, CROWN FOODS LTD, BRITANNIA HOUSE, STATION ST, LYMINGTON, HANTS SO4 9RA, UNITED KINGDOM. PHONE: 0590 76911. TELEX: 477177. (WK 27/TOFAS 0349)

YEAST (FRANCE). QUANTITY: ONE CONTAINER OF 20 FEET MIN. PACKAGING ACCORDING TO INTERNATIONAL NORMS. QUALITY: FOR BREAD AND PASTRY. DELIVERY: ASAP. QUOTE: CIF AND FOB DAKAR. BANK REF: B.I.C.I.S. 2, AV. ROUME BP 392, DAKAR (SENEGAL). CONTACT: MR. FRANCOIS YADE, G.I.F. INTERNATIONAL, 7, RUE PIERRE-MAITRE CROIX-JEANNETTE, 44340 BOUGUENAIS, FRANCE. PHONE NUMBER IN PROCESS. (WK 27/TOFAS 0165)

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The NASDA National Food and Agriculture Exposition is the world's largest display of U.S. food and grocery products for export. NASDA '87 (29-30 April and 1 May) will be an ideal forum for meeting serious foreign buyers at a bargain price. The Seattle location promises an especially fine buyer turnout, especially from the Pacific Rim Nations.

For more information contact:

The Exposition Director
NASDA National Food and Agriculture Exposition
1616 H Street, N.W.
Washington, D.C. 20006
Phone: (202) 628-1566
Telex: 9103500181 NASDA UD

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INTERNATIONAL FOOD AND DRINK EXHIBITION

The Foreign Agricultural Service will sponsor a U.S. Pavilion at the 5th Biennial International Food and Drink Exhibition (IFE '87), February 1-5, 1987, in London, England.

IFE '87 will provide the opportunity for 1,200 firms and organizations from 42 countries to exhibit their product lines to some 43,000 trade visitors. Buyers from Europe, the Persian Gulf States, North Africa, and Asia representing import, wholesale, retail, hotel/restaurant, and institutional sectors are expected.

The products identified as having good potential for the markets represented at IFE '87 include: frozen food; wine and beer; delicatessen and fine food items; beverages; snack and dietetic products (e.g. syrups, sauces, cookies, snack bars and crackers); health foods; dried fruits; fresh fruit; and new products and/or processes.

The U.S. National Pavilion will feature 25 booths at IFE '87. U.S. exhibitors will receive a variety of services including assistance in booth preparation, product shipping, customs clearance, and pre-show product publicity. For details concerning participation in IFE '87, please call Willis Collie, AIMS Program, Foreign Agricultural Service, (202) 447-7103.

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country Market Briefs by Subject

UNITED KINGDOM:

1. Peanuts
2. Kiwifruit
3. Petfood
4. Meats
5. Raspberries
6. Sunflower Seeds
7. Garlic
8. Wine
9. Pulses
10. Consumer Cooking Oils
11. Pineapple Juice
12. Cigars
13. Honey, Beeswax/Royal Jelly
14. Pistachios
15. Fresh Water Fish
16. Asparagus
17. Cherries
18. Avocados
19. Plums
20. Furskins
21. Strawberries
22. Beer
23. Sweet Peppers
24. Chili Peppers
25. Mangoes
26. Grocery Retailing
27. Apples
28. Grapes
29. Pears
30. Food Processing/Servicing Mar
31. Peaches
32. Almonds
33. Walnuts
34. Rice
35. Onions
36. Carrots/Turnips
37. Raisins
38. Health Food Market
39. Melons
40. Dried Beans
41. Potted Plants

EGYPT:

1. Vegetable Seeds

JAPAN:

1. Popcorn
2. Maple Syrup

WEST GERMANY:

1. Frozen Foods
2. Pistachios
3. AQUACULTURE - Potential Market
4. Frozen Blueberries
5. Chanterelle Mushrooms
6. Chocolate, Candy, Sweets
7. Essential oils
8. Canned Sweet Corn
9. Maple Syrup

SINGAPORE:

1. Fresh Fruits
2. Fresh vegetables
3. Poultry, Meat/Fish
4. Changing Food Shopping Habits
5. Agricultural Air Cargo

THAILAND:

1. Apples
2. Cherries
3. Raisins
4. Pears
5. Nuts

CANADA:

1. Structural Changes in Retail Grocery Product Marketing

If you wish to order specific guides, please write or phone the following Division:

USDA/Export Programs Division
RM. 4944. S Bldg.
14th & Independence Ave., S.W.
Washington, D.C-20250
(202) 382-9509 or 447-3031

EXPORT OPPORTUNITIES FOR FOOD PRODUCTS

With the recent decline in the value of the dollar on international markets, now may be the time to consider introducing your firm's food products overseas.

The Foreign Agricultural Service (FAS) offers a cost-effective service for U.S. firms to explore foreign markets. The FAS organizes U.S. National Pavilions in major International Trade Shows throughout the world. A typical U.S. Pavilion includes amenities such as individual booths, a trade lounge, advance public relations, product shipment and customs clearance for the show. The trade leads and sales are up to you!

Following is a list of international shows through 1988 of interest to exporters. For more information, contact: Export Programs Division, Room 4944-S, Washington, DC 20250, (202) 447-3031.

INTERNATIONAL FOOD SHOW CALENDAR
1986-88

SHOW	PRODUCTS	DATES
FOOD PACIFIC, Vancouver	Food/Beverage	Aug. 29-Sept. 2, 1986
USIFS, San Francisco	Food/Beverage	September 5-7, 1986
IKOFA, Munich	Food/Beverage	September 19-24, 1986
*SIAL, France	Food/Beverage	Oct. 20-24, 1986
AGCHINA, Guangzhou	Agricultural	Nov. 27-Dec. 2, 1986
*HORECAVA - Netherlands (Dutch Agents Only)	Food/Beverage	Jan. 5-8, 1987
*IFE, U.K.	Food/Beverage	February 1-5, 1987
*SAUDIFOOD '87	Food/non-alcholic Beverage	February 14-18, 1987
*FOODEX, Tokyo	Food/Beverage	March 10-14, 1987
NASDA, Seattle	Food/Beverage	April 29-May 1, 1987
*HOFEX, Hong Kong	Hotel/Catering	May 26-29, 1987
USIFS, San Francisco	Food/Beverage	June 9-11, 1987
ROKA, Utrecht	Wine/Deli	September 14-16, 1987
*ANUGA, Cologne	Food/Beverage	October 10-15, 1987
AGCHINA, Beijing	Agricultural	November 5-11, 1987
*HORECAVA, Netherlands (Dutch Agents Only)	Food/Beverage	January 1988
*MEFEX, Bahrain	Food/Equipment	Feb. 27-Mar. 2, 1988
ROKA, Utrecht	Food/Beverage	February 1988
ALIMENTARIA, Barcelona	Food/Beverage	March 1988
*FOODEX, Tokyo	Food/Beverage	March 1988
*HELFEX, UK	Health Food	April 1988

* FAS participation anticipated.
May 1986

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986/27

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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July 3 - 9, 1986

ALKANNA OR ALKANNIN (RED COLOR) (JAPAN). Best quality for use in the manufacture of pharmaceutical products. Five MT per year. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Company Background: Importer, establshed in 1982, with total imports of $5 million a year. Bank ref: Taiyo Kobe Bank, Shiba Branch, Tokyo. CONTACT: Mr. Kazutomo Shiode, Ever Ace & Co., Ltd., c/o Mita Kokusai Bldg., 1-4-28, Mita, Minato-ku, Tokyo, Japan. Telex: 02422-725 AISTAR J. Phone: (03)456-2721. (WK 28/TOFAS 0162)

ALMONDS AND OTHER NUTS FROM CALIFORNIA (SWITZERLAND). COMPANY INFORMATION: TYPE OF COMPANY: AGENT, DISTRIBUTOR. MAJOR COMMODITIES TRADED: AQUACULTURAL PRODUCTS, TROPICAL FRUITS. ANY QUANTITY. HIGH QUALITY. DELIVERY: 1986/87. QUOTE: FOB OR CIF, HAMBURG OR ROTTERDAM. BANK REF: UNION BANK OF SWITZERLAND, ZUERICH. CONTACT: MR. WALTER E. REIMERS, GERDEX HANDELS AG, FREIGUTSTRASSE 40, 8002 ZUERICH, SWITZERLAND. TELEX: 815024 DRAS CH. PHONE: (01) 201-33-77. (WK 28/TOFAS 0027)

ANCHOVIES (ITALY). Firm, wanting to represent anchovy buyers in Italy, is seeking a Californian supplier of high-quality salted anchovy fillets. Quality: 38-45 or 46-55 size pieces. Quantity: To be determined. Packaging: 10 kilo tins or 110 kilo barrels. Quote: To be determined. Delivery: To be determined. Bank ref: (1) Banca Commerciale Italiana, Corso Vittorio Emmanuele, 65100 Pescara, Italy; (2) Cassa di Risparmio di Pescara e Loreto Aprutino, Via Nazionale Adriatica, 65100 Pescara, Italy. CONTACT: Mr. Roberto Lafera, LAFERA S.A.S., Via Benedetto Croce 11/c, 65016 Montesilvano (Pescara), Italy. Telex: 602073 LAFERA I. Phone: (085) 837-180. (WK 28/TOFAS 0032)

APPLES (UNITED KINGDOM). WANTS SLICED AND DICED APPLES (FOR PIES). QUANTITY: CONTAINER. QUALITY: BEST. PACKAGING: CANNED, FROZEN, SOLID PACK. DELIVERY: YEAR ROUND. QUOTE: CIF, SOUTH PORTS, ENGLAND. BANK REF: COUTTS & CO, ADELAIDE BRANCH, 440 STRAND, LONDON WC2. CONTACT: MR. A.K. BALLANTINE, A.K. BALLANTINE & CO LTD, SWALLOWFIELDS, GUILDFORD RD, PIRBRIGHT, WOKING, SURREY, UNITED KINGDOM. PHONE: 0486 723 64. (WK 28/TOFAS 0001)

AIMS

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A67.40/2:

BEEF, CHILLED AND FROZEN; LAMB CARCASSES, CHILLED (SAUDIA ARABIA). Quantity: 30-35 MT per week by air and by ship. Quality: 1) Beef hindquarters bone in, shank on, flank off, with 3-5 ribs. 7 cuts frozen or vacuum packed 2) Chilled lamb carcasses. Packaging: Each hindquarter individually wrapped in cotton stockinets (chilled). Frozen meat to be packed in 1 and 1/2 kg. Packing and 25 kgs in each carton. All meat containing minimum fat.+A+ quality. Delivery: Partial shipments every week for chilled meat. Frozen meat by containers by sea, two or three times a month. Other req: Islamic halal certificate in addition to health certificate legalized by the Saudi Consulate. Quote: CIF and C&F. Bank ref: Arab National Bank, Kazan Street Branch, Dammam. CONTACT: Hyderali, Import Manager, Al-Soqair Brothers Co, P.O. Box 7000, Dammam-31452, Saudi Arabia. Telex: 803164 SOQRCO SJ. Phone: 842-7575 and 842-9887. (WK 28/TOFAS 0028)

BEER (JAPAN). One container for trial shipment. Best quality. Retail packaging. Immediate delivery by surface shipment. Quote: CIF. Company Background: Importer, established in 1973, with annual agricultural imports of $25 million. Bank ref: Suruga Bank, Yokohama Branch, Yokohama. CONTACT: Mr. Koshiro Nanri, Export Import Service Center, 1-2, Tokiwa-cho, Naka-ku, Yokohama, Japan. Telex: 3822170 EISC J. Cable: EIS YOKOHAMA. Phone: (045)641-4641. (WK 28/TOFAS 0165)

COMPOUND CATTLE FEED (JAPAN). One container for the first shipment. Best quality pellets made from mixture of alfalfa, lupine, corn, etc. Institutional packaging. Immediate delivery by surface shipment. Quote: FOB and/or CIF. Company Background: Importer, established in 1980, with agricultual imports of $750,000 a year. Bank ref: Hokkaido Sogo Bank, Main Office, Sapporo. CONTACT: Mr. Hirotaka Gion, c/o Doi Bldg, Nishi 6-chome, Minami 2-jyo, Chuo-ku, Sapporo-shi, Japan. Telex: 0934303 TAG J. Cable: GION. Phone: (011)222-1591. (WK 28/TOFAS 0168)

DRIED FRUITS FROM CALIFORNIA (SWITZERLAND). COMPANY INFORMATION: TYPE OF COMPANY: AGENT, DISTRIBUTOR. MAJOR COMMODITIES TRADED: AQUACULTURAL PRODUCTS, TROPICAL FRUITS. QUANTITY: NOT YET FIXED. HIGH QUALITY. DELIVERY: 1986/87. QUOTE: FOB OR CIF, HAMBURG OR ROTTERDAM. BANK REF: UNION BANK OF SWITZERLAND, ZUERICH. CONTACT: MR. WALTER E. REIMERS, GERDEX HANDELS AG, FREIGUTSTRASSE 40, 8002 ZUERICH, SWITZERLAND. TELEX: 815024 DRAS CH. PHONE: (01) 201-33-77. (WK 28/TOFAS 0028)

EDIBLE NUTS - PEANUTS (PORTUGAL). Quantity: 1 container. Quality: Virginia Jumbo, Virginia Fancy, Virginia Extra Large, Virginia Medium, Virginia # 1, Virginia # 2, Runner Jumbo, Runner Medium, Runner # 1, Runner Splits, Spanish Jumbo, Spanish # 1, Spanish Splits, quotation for inshell, shelled, skinned. Packaging: standard bags. Delivery: immediately after contracting. Quote: CIF Lisbon. Bank ref: Banco Portugues do Atlantico, Av. 5 de Outubro, 137 A/C, Campo Pequeno, Lisbon. CONTACT: Jose Guedes, Goncalves, Fonseca & Cia. Lda., P.O. Box 4003, 1501 Lisboa Codex, Portugal. Telex: 12212 GOSECA P. Cable: GONSECA - LISBON. Phone: 77 08 17 or 77 08 23. (WK 28/TOFAS 0471)

FAVA BEANS (QATAR). LARGE SIZE FOOD IMPORTER/DISTRIBUTOR SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE CANS. DELIVERY: ASAP. OTHER REQUIREMENTS: FULL ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F DOHA, QATAR. BANK REF: ALMASHREK BANK, DOHA. CONTACT: MR.ZEID ABU-SHAKRA, FRIENDLY FOOD QATAR, P.O.BOX 6385, DOHA, QATAR. TELEX: 4634 SHAKRA DH. PHONE: 427308. (WK 28/TOFAS 0172)

FEED CORN (WEST GERMANY). Quantity: 200,000 MT. Quality: not specified. Packaging: in bulk. This importer acts on behalf of a friend. Goods destined for Egypt. Telex offers should be sent to telex number 604272 in Jeddah (contact: Mr. Talal Hammad). Delivery: ASAP. Quote: C&F Alexandria. Bank ref: Deutsche Bank AG, 1000 Berlin. CONTACT: Mr. Hammoudeh, Messrs. Hammoudeh, Waldsassener Str. 28, D-1000 Berlin 48, West Germany. Phone: (030) 7117858. Telex: 604272. (WK 28/TOFAS 0072)

FRESH RASPBERRIES, BLACKBERRIES, KIWIFRUITS AND PINEAPPLES (WEST GERMANY). Quantity: to be determined. Quality: fancy, U.S. standard A. Packaging: in boxes. Other: This company is a very well-known German firm. Delivery: ASAP. Quote: CIF Rotterdam. Bank ref: Bankhaus Lampe, 4800 Bielefeld, West Germany. CONTACT: Mr. Muschter, Dr. Oetker Tiefkuehlkost, Arthur-Ladebeck-Strasse 100, D-4800 Bielefeld 14, West Germany. Phone: (0521) 1550 2640. Telex: 932431. (WK 28/TOFAS 0067)

FROZEN ALASKA POLLACK FILLETS (WEST GERMANY). Quantity: to be determined. Quality: U.S. Grade A, boneless. Packaging: interleaved, frozen in blocks weighing 16.5 lbs each. Other: This company was founded in 1966. Acts as importer, exporter, distributor and processor. Goods destined for Germany and European Community. Delivery: ASAP. Quote: CIF German Port or FOB. Bank ref: Commerzbank AG, 2850 Bremerhaven. CONTACT: Mr. Heinz, Flamingo Fisch GmbH & Co KG, Postfach 290 165, D-2850 Bremerhaven 29, West Germany. Phone: (0471) 71094. Telex: 231614. (WK 28/TOFAS 0069)

FROZEN BLUEBERRIES (WEST GERMANY). Quantity: to be determined. Quality: Grade B or better. Packaging: in boxes. Company was founded in 1774; acts as importer; goods destined for European Community. Delivery: ASAP. Quote: CIF Rotterdam or FOB in containers. Bank ref: Westdeutsche Landesbank, 4400 Muenster. CONTACT: Mr. Fritz, Central Import Muenster GmbH, Albersloher Weg 194, D-4400 Muenster, West Germany. Phone: (0251) 696 442. Telex: 892749. (WK 28/TOFAS 0068)

FROZEN BROCCOLI AND LEAF SPINACH (WEST GERMANY). Quantity: to be determined. Quality: fancy, U.S. standard A. Packaging: in little boxes. Company is a very well-known German firm. Delivery: ASAP. Quote: CIF Rotterdam. Bank ref: Bankhaus Lampe, 4800 Bielefeld. CONTACT: Mr. Muschter, Dr. Oetker Tiefkuehlkost, Arthur-Ladebeck-Strasse 100, D-4800 Bielefeld 14, West Germany. Phone: (0521) 1550 2640. Telex: 932431. (WK 28/TOFAS 0066)

FROZEN CHICKENS (EGYPT). Quantity: 3,000 MT. Quality: U.S. Grade A. Quote: CIF Alexandria - under the Export Enhancement Program. CONTACT: Mr. Maher A. Dahab, Zayan Company, 36, Kaid Gohor Street, Alexandria, Egypt. Phone: 803376 or 26900. Telex: 92326 ZAYAN UN or 93111 BASEM UN. (WK 28/TOFAS 0093)

FROZEN CRABMEAT, SMOKED SALMON (WEST GERMANY). Quantity: 20 MT per month. Quality: first quality. Packaging: crabmeat: frozen in boxes, smoked salmon: normal packaging. Other: This company is a large and well established importer of marine products; goods destined for European Community. Delivery: ASAP. Quote: CIF Northern Germany. Bank ref: Deutsche Bank AG, 2000 Hamburg. CONTACT: Mr. Manfred Maxein, Maxein International, Postfach 71 02 48, D-2000 Hamburg 71, West Germany. Phone: (040) 6402661 or 6406364. Telex: 2174805. (WK 28/TOFAS 0071)

FROZEN FRUIT PASTE, PULP AND PUREE (JAPAN). Specific quantities and delivery schedule to be determined later. Institutional packaging. Quote: C&F. Company Background: Importer, established in 1961, with annual agricultural imports of $15 million a year. Bank ref: Fuji Bank, Kanda Branch, Tokyo. CONTACT: Mr. Toshinori Anzai, Eiko Boeki Kaisha, Ltd., 9-14, 2-chome, Uchikanda, Chiyoda-ku, Tokyo, Japan. Telex: J 24753 GLORYLIT. Cable: GLORYLIGHT TOKYO. Phone: (03)256-4561. (WK 28/TOFAS 0163)

FROZEN PIE DOUGH AND BREAD DOUGH (JAPAN). Specific quantities and delivery schedule to be decided later. Institutional packaging. Quote: C&F. Company Background: Importer, established in 1977, with annual agricultural imports of $700,000. Bank ref: Taiyo Kobe Bank, Takarazuka Branch, Takarazuka-shi. CONTACT: Mr. Kotaro Doi, K.K. Cosmo, 10-25, 3-chome, Nigawakita, Takarazuka-shi, Hyogo-ken, Japan. Telex: 5254358 WATMAC J (Attn.: Mr. Doi, K.K. Cosmo). Phone: (0798)51-2158. (WK 28/TOFAS 0169)

FROZEN YOGHURT (SINGAPORE). Company seeks reliable U.S. suppliers manufactures of soft serve frozen yoghurt. Quantity: about 2 MT per annum to start with. Quality: grade A. Packaging: cartons. Delivery: by November 1986. Other req: promotional literature for retail use and assistance in marketing if possible. Quote: C&F Singapore. Bank ref: Bank of America, Clifford Centre, Raffles Place. CONTACT: N S Aurora, Malaya Thai Commercial Co, 111 Arab Street, Singapore 0719. Telex: RS22218 MATHAI. Phone: 2933143/2966352. (WK 28/TOFAS 0080)

GRAPE SEED OIL (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Institutional packaging. Quote: C&F. Company Background: Importer/Wholesaler, established in 1945, with total annual imports and sales of $60 million. Bank ref: Kyowa Bank, Nihonbashi Branch, Tokyo. CONTACT: Mr. Hideo Takayama, Kawaken Fine Chemicals Co., Ltd., c/o Ogura Bldg., 6-6, Kobuna-cho, Nihonbashi, Chuo-ku, Tokyo, Japan. Telex: 252-2326 FINETK J. Phone: (03)663-9521. (WK 28/TOFAS 0161)

HEALTH FOOD (SINGAPORE). Company with annual sales volume in the range of US $25,000,000 - 50,000,000 seeks reliable U.S. suppliers of health food. Has been in business since 1982. Quantity: Wholesale. Quality and packaging: not specified. Delivery: 2 weeks. Other req: Need nutritional analysis. Bank ref: United Commercial Bank. CONTACT: Mr. Pugalenti, ASR Enterprises, Block 60B Martin Road #13-04, Singapore 0923. Phone: 7324644. (WK 28/TOFAS 0081)

HORSE HINDQUARTERS FRESH, PISTOLA CUT, DEBONED HORSE HINDQUARTERS, VACUM PACKED (ITALY). COMPANY INFO: TYPE OF COMPANY: AGENT. MAJOR COMMODITIES TRADED: MEAT. ANNUAL SALES VOLUME: MORE THAN US $ 1 MILLION. QUANTITY: 3 TO 5 CONTAINERS PER WEEK. QUALITY: DIFFERENT QUALITIES. PACKAGING: STOCKINET VACUM. DELIVERY: WEEKLY. OTHER REQ: PLS QUOTE DIFFERENT QUALITIES, ALL SHIPMENTS ARE BOUND FOR ITALY. QUOTE: CIF ITALIAN AIRPORTS. BANK REF: BANCA DEL GOTTARDO, VIA LIVIO 12, 6830 CHIASSO. TELEX: 842589. PHONE: (91) 44-83-23 OR 44-83-24. (WK 28/TOFAS 0033)

HORSE MEAT (BELGIUM). Wants horse meat. Quality: pistolas, boneless, packed in cartons of 50 kg minimum, 6 pieces per carton (inside 6 thick flank, outside rump sirloins and fillets), heavy cod. Co. established in 1956. Quote: CIF/Antwerp. CONTACT: Mr. De Nil Armand, De Nil and Zoon pvba, Kleinhulst 16, B-9160 Hamme a/d Durme, Belgium. Phone: 52/ 47.73.42. Telex: 63027 DE NIL B. (WK 28/TOFAS 0037)

INSTANT COFFEE AND TEA (JAPAN). Two metric tons for the first shipment. Best quality. Retail packaging. Immediate delivery by surface shipment. Quote: CIF. Company Background: Importer, established in 1973, with annual agricultural imports of $25 million. Bank ref: Suruga Bank, Yokohama Branch, Yokohama. CONTACT: Mr. Koshiro Nanri, Export Import Service Center, 1-2, Tokiwa-cho, Naka-ku, Yokohama, Japan. Telex: 3822170 EISC J. Cable: EIS YOKOHAMA. Phone: (045)641-4641. (WK 28/TOFAS 0164)

LIVE LOBSTERS (JAPAN). Three metric tons per month. Best quality. Appropriate packaging. Immediate delivery by air shipment. Quote: CIF. Company Background: Importer/Wholesaler, established in 1951, with total annual imports and sales of $40 million. Bank ref: Kyowa Bank, Main Office, Tokyo. CONTACT: Mr. James D. Mahoney, Stella Co., Ltd., c/o G. S. Heim Shiba Daimon 201, 2-1-18, Shiba Daimon, Minato-ku, Tokyo, Japan. Telex: 2228464 TOPTRV J. Phone: (03)434-2807. (WK 28/TOFAS 0171)

LIVE, BULL FROGS (HONG KONG). Quantity: 200/300 pairs, live, female and male in equal quantity. Quality: live, for breeding purpose in Zhejiang Province, The People's Republic of China. Packaging: by air transport-worthy packages. Delivery: prompt. Other req: health certificate by U.S.A. Authority. Sunlight Trading Company, established in 1952, and specializing in seafood and food products. Sourcing bull frogs for buyer in PRC. Quote: CIF Shanghai, PRC. Bank ref: Nanyang Commercial Bank Ltd., Des Voeux Road, C., Hong Kong. CONTACT: Mr. Wang Hsiao Yu, Sunlight Trading Company (H.K.) Ltd., G.P.O. Box 2637, Winner Building 6th Floor-H, D'Aguilar St, Hong Kong. Telex: 63817 HX HUAHA. Cable: 'CENGLOV'. Phone: 5-234264. (WK 28/TOFAS 0074)

MAPLE SEED (ACER SACCHARUM) (NEW ZEALAND). FINANCE WING OF LARGE PASTORAL COMPANY WITH EXTENSIVE BUSINESS IN AUSTRALIA AND NEW ZEALAND. QUANTITY: 50,000 SEEDS (APPROX. 10 LB). QUALITY: HIGH SUGAR CONTENT TREE SEED TO WITHSTAND CONTINENTAL CLIMATE - EXTREME COLD IN WINTER AND 100 DEGREES FARENHEIT IN SUMMER. PACKAGING: CARTONS (CONTAINING PLASTIC BAG OR AIRMAIL BAG). DELIVERY: JULY/AUGUST. QUOTE: C&F. BANK REF: A.N.Z., INVERCARGILL. CONTACT: LEONIE HISHON, ELDERS PASTORAL, P.O. BOX 812, INVERCARGILL, SOUTHLAND, NEW ZEALAND. TELEX: NZ5272 ELDINZ. PHONE: (021) 81979. (WK 28/TOFAS 0070)

MARGARINE (PURE VEGETABLE OIL) (EGYPT). Quantity: one container (20-25 MT). Quality: pure vegetable oil margarine for pastry with high melting point and low melting point for cake production. Quote: CIF Alexandria. Delivery: ASAP. CONTACT: Mr. Ahmed Allam, Marhabah Company, 17, Amin Zaki Street, Heliopolis, Cairo, Egypt. Phones: 941478 or 665827 or 662257. Telex: 21918 SONRA UN. (WK 28/TOFAS 0094)

MUNG AND KIDNEY BEANS, YELLOW SPLIT AND BLACK-EYE PEAS (QATAR). LARGE SIZE FOOD IMPORTER/DISTRIBUTOR SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE NYLON BAGS. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F DOHA, QATAR. BANK REF: ALMASHREK BANK, DOHA. CONTACT: MR.ZEID ABU-SHAKRA, FRIENDLY FOOD QATAR, P.O.BOX 6385, DOHA, QATAR. TELEX: 4634 SHAKRA DH. PHONE: 427308. (WK 28/TOFAS 0173)

PEANUTS (UNITED ARAB EMIRATES). GULFCO, ONE OF U.A.E.'S LARGEST FOOD IMPORTERS REQUESTS OFFERS. QUANTITY: 200 TONS ANNUALLY TO BE SHIPPED BY CONTAINERS IN PARTIAL MONTHLY SHIPMENTS. QUALITY: GOOD QUALITY SHELLED PEANUTS WITH SKIN. SIZE: 38-42 AND 24-28. PACKAGING: 35 KILO BAGS. DELIVERY: ASAP. QUOTE: C&F DUBAI, U.A.E. BANK REF: ARAB BANK LIMITED. CONTACT: MR.NASER ALI ODEH, GULF TRADING AND REFRIGERATING LTD., P.O. BOX 1003, DUBAI, UNITED ARAB EMIRATES. TELEX: 45523 GULFO EM. CABLE: GULFCO. PHONE: 471400/473185. (WK 28/TOFAS 0170)

PINK GRAPEFRUIT SEGMENTS IN CANS (SWITZERLAND). QUANTITY: 1 CONTAINER 20-FT. PACKAGING: PREFERRABLY 5 KILO CANS. DELIVERY: ASAP. COMPANY INFORMATION: TYPE OF COMPANY: DISTRIBUTOR. MAJOR COMMODITIES TRADED: PREPARED FOODSTUFFS. IN BUSINESS SINCE: 1910. ANNUAL SALES VOLUME: MORE THAN US$ 1 MILLION. QUOTE: CIF U.S. OR FOB EUROPEAN PORTS. BANK REF: SWISS CREDIT BANK, 8000 ZUERICH. CONTACT: MR. GEORGES HEIM, GUSTAV GEHRIG AG, P.O. BOX 163, 8035 ZUERICH, SWITZERLAND. TELEX: 55305. PHONE: (1) 362-00-62. (WK 28/TOFAS 0034)

POPCORN (PORTUGAL). Quantity: One container. Quality: yellow popcorn. Packaging: Standard bags. Delivery: immediate after contracting. Quote: CIF Lisbon. Bank ref: Banco Portugues do Atlantico, Av. 5 de Outubro, 137 A/C, Campo Pequeno, Lisbon. CONTACT: Jose Guedes, Goncalves, Fonseca & Cia. Lda, P.O. Box 4003, 1501 Lisboa Codex, Portugal. Telex: 12212 GOSECA P. Cable: GONSECA - LISBON. Phone: 77 08 17 or 77 08 23. (WK 28/TOFAS 0471)

PRE-COOKED BREAD DOUGH, FROZEN (BELGIUM). Wants bread dough. Quality: pre-cooked, totally ready for use, frozen. Quantity: 100 MT (on a trial basis) important quantities in future. Packaging: to be specified in offer. Quote: FOB and CIF/Antwerp. Delivery: very urgent, wishes to receive offers ASAP by telex: 64071 IRLAC B. CONTACT: Ms. Van Heel, Irlac International sprl, Ave Fr. Roosevelt 92, B-1050 Brussels, Belgium. Telex: 64071 IRLAC B. Phone: 2/640.70.06. (WK 28/TOFAS 0036)

PREPARED ANIMAL AND POULTRY FEEDS (UNITED KINGDOM). WANTS SOYMEAL, SOYA PELLETTES, PEANUT CRUSHING STOCK, PEANUT MEAL, FISHMEAL, DEGERMED YELLOW MAIZE GRITS, PRE-MIXED POULTRY FEEDS, BONEMEAL, MALTED BARLEY, HOP EXTRACTION. QUANTITY: SUBSTANIAL REGULAR ORDERS. QUALITY: ALL FOR ANIMAL CONSUMPTION. PACKAGING: IN 50 KILOGRAM POLY BAGS - LARGER ORDERS - BULK. DELIVERY: MONTHLY SHIPMENTS. QUOTE: FOB NOMINATED PORT - ALSO SAMPLES REQUIRED. BANK REF: NATIONAL WESTMINSTER BANK, 209 PICCADILLY, LONDON W1. CONTACT: DR. GARY K. BUSCH, MELEX INTERNATIONAL LTD, 43/44 NEW BOND STREET, LONDON W1, UNITED KINGDOM. PHONE: 01 4918626. TELEX: 8950972. (WK 28/TOFAS 0348)

RED CEDAR LUMBER (ROUGH GREEN) AND MAPLE AND WALNUT BURLS (JAPAN). One container for the first shipment. Best quality. Appropriate packaging for export. Immediate delivery by surface shipment. Quote: FOB. Company Background: Importer, established in 1918, with agricultural imports of $500,000 a year. Bank ref: Jyuroku Bank, Atsuta Branch, Nagoya. CONTACT: Mr. Ryutaro Nakagawa, Gifu Mokuzai Co., Ltd., 4-8, Senraku-dori, Minami-ku, Nagoya-shi, Japan. Cable: GMNAKAGAWA NAGOYA. Phone: (052)692-0163. (WK 28/TOFAS 0170)

SEEDS AND SEEDLINGS OF ORNAMENTAL PLANTS; CUT AND/OR DRIED ORCHID FLOWERS (JAPAN). One metric ton for seeds. 80,000 seedlings and flowers per week. Best quality. Appropriate packaging for export. Immediate delivery by surface shipment for seeds and air shipment for seedlings and flowers. Quote: C&F. Company Background: Importer/Wholesaler, established in 1976, with annual agricultural imports and sales of $9 million. Bank ref: Taiyo Kobe Bank, Roppongi Branch, Tokyo. CONTACT: Mr. Masayuki Morikawa, Flora International Co., Ltd., c/o., Elsa Bldg., 3-13-12, Roppongi, Minato-ku, Tokyo, Japan. Telex: J. 23922 UNIMEX. Cable: FLORAUNI. Phone: (03)470-5601. (WK 28/TOFAS 0167)

SHELLED ALMONDS AND PISTACHIOS (UNITED ARAB EMIRATES). GULFCO, ONE OF U.A.E.'S LARGEST FOOD IMPORTERS REQUESTS OFFERS. QUANTITY: ALMONDS: SIX 20-FT. CONTAINERS ANNUALLY; PISTACHIOS: 50 TONS ANNUALLY. QUALITY: GOOD QUALITY. ALMONDS: WITH SKIN SIZE 20-22 AND 22-24; PISTACHIOS: 5 PCT BROKENS, UNSALTED, OPENED SHELL, SIZE: 26-28. SUPPLIERS CAN ALSO QUOTE FOR OTHER SIZES. PACKAGING: 35 KILO BAGS. DELIVERY: ASAP. QUOTE: C&F DUBAI, U.A.E. BANK REF: ARAB BANK LIMITED, DUBAI. CONTACT: MR. NASER ALI ODEH, GULF TRADING AND REFRIGERATING LTD., P.O. BOX 1003, DUBAI, UNITED ARAB EMIRATES. TELEX: 45523 GULFO EM. CABLE: GULFCO. PHONE: 471400/473185. (WK 28/TOFAS 0171)

SHELLED ALMONDS AND PISTACHIOS (QATAR). LARGE SIZE FOOD IMPORTER/DISTRIBUTOR SEEKS U.S. SUPPLIERS. QUANTITY: PALLET LOADS. QUALITY: HIGHEST QUALITY SHELLED SALTED AND UNSALTED ALMONDS AND PISTACHIOS. PACKAGING: RETAIL SIZE CANS AND JARS. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F DOHA, QATAR. BANK REF: ALMASHREK BANK, DOHA. CONTACT: MR. ZEID ABU-SHAKRA, FRIENDLY FOOD QATAR, P.O.BOX 6385, DOHA, QATAR. TELEX: 4634 SHAKRA DH. PHONE: 427308. (WK 28/TOFAS 0174)

SHELLFISH--FRESH/CHILLED (UMS; CRABS AND CRAB RELATED PRODUCTS, POLLACK, FILLETS SKINLESS - MOST TYPES OF FROZEN SHELLFISH (UNITED KINGDOM). QUANTITY: 2,400 MT PER YEAR. QUALTIY: A GRADE ONLY - FROZEN. PACKAGING: FROZEN. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: TRUSTEE SAVINGS BANK, 2-3 CENTRAL SQUARE,, MAGHULL, LIVERPOOL L31 0. CONTACT: MR. TIM HOWARTH/DAVID WELSH, NOR'WEST SEAFOODS, 157 COLLEGE ROAD, CROSBY, LIVERPOOL L23 3AS, UNITED KINGDOM. PHONE: 051 931 2022/3/4. TELEX: 628253. (WK 28/TOFAS 0002)

SOYBEAN OIL AND JOJOBA OIL (JAPAN). One container for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: FOB and/or C&F. Company Background: Importer, established in 1984, with agricultural imports of $2.5 million a year. Bank ref: Sanwa Bank, Asagaya Branch, Tokyo. CONTACT: Mr. Masamichi Onishi, First International Corporation, c/o Yamako Bldg., 3-1-22, Asagayaminami, Suginami-ku, Tokyo, Japan. Telex: J34557 FIRSTCO. Phone: (03)391-5331. (WK 28/TOFAS 0166)

TEXAS GRAPEFRUITS (SWITZERLAND). COMPANY INFORMATION: TYPE OF COMPANY: AGENT, DISTRIBUTOR. MAJOR COMMODITIES TRADED: AQUACULTURAL PRODUCTS, TROPICAL FRUITS. QUANTITY: 250 CONTAINERS. QUALITY: HARVESTED BEFORE CHILL. DELIVERY: 1986/87. OTHER REQ: TEXAS GRAPEFRUITS ONLY. QUOTE: FOB OR CIF, HAMBURG OR ROTTERDAM. BANK REF: UNION BANK OF SWITZERLAND, ZUERICH. CONTACT: MR. WALTER E. REIMERS, GERDEX HANDELS AG, FREIGUTSTRASSE 40, 8002 ZUERICH, SWITZERLAND. TELEX: 815024 DRAS CH. PHONE: (01)-77. (WK 28/TOFAS 0026)

TOMATOES (HONG KONG). Hong Kong trading company established in 1974. Quantity: Min. 1 Container. Quality: for fresh consumption. Packaging: seller's specification. Delivery: prompt. Quote: CIF London per 20' or 40' container. Bank ref: The Standard Chartered Bank, Des Voeux Road, Central, Hong Kong. CONTACT: Mr. W. Lanka, Asia Agencies Ltd., Hong Kong House, 12/F Wellington St., Hong Kong. Telex: 76010 AAAHK HX. Phone: 5-223007. (WK 28/TOFAS 0075)

VARIETY MEATS (BEEF AND PORK, TONGUE, LIVER ETC (UNITED KINGDOM). QUANTITY: CONTAINER LOAD. QUALITY: 1ST GRADE. PACKAGING: 15 OR 30 KG CARTONS. DELIVERY: WHEN AVAILABLE. QUOTE: UK PORT. BANK REF: MIDLAND BANK PLC, 20 EASTCHEAP, LONDON EC3. CONTACT: MR. J.A. COOK, A.J. MILLS & CO LTD, HILLSDOWN HSE, 32 HAMPSTEAD, HIGH ST, LONDON NW3 1QD, UNITED KINGDOM. PHONE: 01 794 0677. TELEX: 297228. (WK 28/TOFAS 0356)

VEGETABLE OIL (EGYPT). Tender No. 1 (1986/87). Quantity: 45,000 MT, (A) 40,000 MT in bulk cottonseed oil. Quality: semi-refined/PBSY or crude sunflower oil. Shipment: to arrive Egyptian Ports in 2 shipments during the second half of September 1986 and the first half of October 1986. (B) 5,000 MT. Quality: fully refined in steel drums cottonseed oil or sunflower oil. Shipment: to arrive in September 1986. Offers: to be accepted latest 12 Noon (Cairo time) on July 21, 1986. CONTACT: Purchasing Committee for fats and oils, Chairman/Purchasing Cmt., General Authority for Supply C, 24, Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM UN. Phone: 924488. (WK 28/TOFAS 0099)

WHITE FISHMEAL (WEST GERMANY). Quantity: to be determined. Quality: minimum protein 64%. Packaging: in 50 kg bags. Other: This company was founded in 1976; acts as importer and exporter. This order is destined for Taiwan. Delivery: ASAP. Quote: FOB. Bank ref: Mees & Hope, 2000 Hamburg. CONTACT: Mr. Schmidt, Nahrimex Im- und Export Gesellschaft mbH, Winsbergring 28, D-2000 Hamburg 54, West Germany. Phone: (040) 850 30 66. Telex: 214922. (WK 28/TOFAS 0065)

MARKETING DEVELOPMENT ACTIVITIES

Emerging Agricultural Marketing Opportunities in the Pacific Rim: A recently released study by the Foreign Agricultural Service assesses emerging agricultural trade opportunitites in twelve countries comprising the Pacific Rim. (Consists of Australia, China, Hong Kong, Indonesia, Japan, South Korea, Malaysia, New Zealand, the Philippines, Singapore, Taiwan and Thailand). Countries in the Pacific Rim have emerged during the last decade as one of the world's largest trading blocs recently importing between $42-44 billion in agricultural commodities.

Targeted at a wide audience in the export community, the paper progressively disaggregates the trade data along bulk/value-added lines in a manner that facilitates a comprehensive understanding of the region's agricultural trade. The study includes narrative analysis and commodity trade statistics covering 126 products imported by the Pacific Rim countries.

The study is available in paper or disk form. The cost of each is $30.00 or $50.00 for both paper and disk. To order the paper send a check or money order made payable to FOREIGN AGRICULTURAL SERVICE-USDA to:

Pacific Rim Staff Paper
Foreign Agricultural Service
AIMS Program, Rm 4649-S
Washington, D.C. 20250
Telephone: (800) FAS-AIMS/(800) 327-2467

Marketing Opportunity for Fruits and Vegetables

The Singapore Fruits and Vegetables Importers and Exporters Association is sponsoring the FRUIT & GREENS '86 Exhibition, to be held in Singapore October 23-26 this year at the Mandarin Hotel in Singapore. The exhibition is the first of its kind in the Southeast Asian region and will feature fruit and vegetables (fresh, dried, preserved, canned) nuts and seeds, juices, natural products, flowers, and flora.

Singapore's strategic location provides an excellent gateway to the Asian Pacific region plus the opportunities to penetrate new markets in the region. Further, its excellent sea port facilities and up-to-date equipment makes it an ideal transshipment and distribution center.

The South East Asian market for fruits and vegetables is large. In 1983, Singapore imported $107 million worth of fresh fruit and $50 million worth of fresh vegetables. In the same year, Hong Kong imported $168 million worth of fresh fruit and $96 million worth of vegetables.

For more information on this opportunity, including an application for space, contact:

EXPORT PROGRAMS DIVISION
Foreign Agricultural Service
Room 4944-South
Washington, D.C. 20250
ATTN: Fruit & Greens
Tel. (202) 447-3031

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Market Briefs by Country/Subject

UNITED KINGDOM:

1. Peanuts
2. Kiwifruit
3. Petfood
4. Meats
5. Raspberries
6. Sunflower Seeds
7. Garlic
8. Wine
9. Pulses
10. Consumer Cooking Oils
11. Pineapple Juice
12. Cigars
13. Honey, Beeswax/Royal Jelly
14. Pistachios
15. Fresh Water Fish
16. Asparagus
17. Cherries
18. Avocados
19. Plums
20. Furskins
21. Strawberries
22. Beer
23. Sweet Peppers
24. Chili Peppers
25. Mangoes
26. Grocery Retailing
27. Apples
28. Grapes
29. Pears
30. Food Processing/Servicing Ma
31. Peaches
32. Almonds
33. Walnuts
34. Rice
35. Onions
36. Carrots/Turnips
37. Raisins
38. Health Food Market
39. Melons
40. Dried Beans
41. Potted Plants

EGYPT:

1. Vegetable Seeds

JAPAN:

1. Popcorn
2. Maple Syrup

WEST GERMANY:

1. Frozen Foods
2. Pistachios
3. AQUACULTURE - Potential Market
4. Frozen Blueberries
5. Chanterelle Mushrooms
6. Chocolate, Candy, Sweets
7. Essential oils
8. Canned Sweet Corn
9. Maple Syrup

SINGAPORE:

1. Fresh Fruits
2. Fresh vegetables
3. Poultry, Meat/Fish
4. Changing Food Shopping Habits
5. Agricultural Air Cargo

THAILAND:

1. Apples
2. Cherries
3. Raisins
4. Pears
5. Nuts

CANADA:

1. Structural Changes in Retail Grocery Product Marketing

HONG KONG:

1. The Market for U.S. Agricultural Commodities
2. Fresh Fruits
3. Meat
4. Soybean
5. Rice
6. Food Retailing
7. Wine

If you wish to order specific guides, please write or phone the following Division:

USDA/FAS/Export Programs Division
Room 4944 So. Bldg.
Washington, D.C-20250
(202) 382-9509 or 447-3031

INTERNATIONAL FOOD AND DRINK EXHIBITION

The Foreign Agricultural Service will sponsor a U.S. Pavilion at the 5th Biennial International Food and Drink Exhibition (IFE '87), February 1-5, 1987, in London, England.

IFE '87 will provide the opportunity for 1,200 firms and organizations from 42 countries to exhibit their product lines to some 43,000 trade visitors. Buyers from Europe, the Persian Gulf States, North Africa, and Asia representing import, wholesale, retail, hotel/restaurant, and institutional sectors are expected.

The products identified as having good potential for the markets represented at IFE '87 include: frozen food; wine and beer; delicatessen and fine food items; beverages; snack and dietetic products (e.g. syrups, sauces, cookies, snack bars and crackers); health foods; dried fruits; fresh fruit; and new products and/or processes.

The U.S. National Pavilion will feature 25 booths at IFE '87. U.S. exhibitors will receive a variety of services including assistance in booth preparation, product shipping, customs clearance, and pre-show product publicity. For details concerning participation in IFE '87, please call Willis Collie, AIMS Program, Foreign Agricultural Service, **(202) 447-7103.**

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986/28

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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July 10 - 16, 1986

ALASKAN COD FISH, FROZEN (HONG KONG). General Trading Co. established 2 years but with 10 years experience in Taiwan, China, USA, & Thailand. Quantity: 2 containers per month. Quality: min. weight 6 lbs., without head or tail. Packaging: not specified. Delivery: prompt. Quote: CIF Hong Kong. Bank Ref: ABN Bank, 2-3 Floor, Edinburgh Tower, No. 15 Queen's Road, Central, Hong Kong. CONTACT: Mr. James Cheung, Bloomfield Company, 705, Sino Centre, 582 Nathan Road, Kowloon, Hong Kong. Telex: 52720 (ATTN) BOFED HX. Phone: 3-310509. (WK 29/TOFAS 0076)

ALFALFA HAY CUBE/BALE:DOUBLE COMPRESSED (JAPAN). Quantity: 10 MT. Quality: excellent. Delivery: as soon as arrangements can be made. Quote: C&F Moji Port (Port of Kitakyushu City). Bank ref: The Sanwa Bank, Fukuoka Branch, 10-24 Tenjin 1-Chome, Chuo-Ku, Fukuoka City 810 Japan. CONTACT: Mr. Takashi Emukai, Import Dept. Manager, Sanyo Kogyo Kyushu System Co., LTD. 25-37 Naka 6-chome, 816 Hakata- Ku, Fukuoka City, Japan. Phone: 092-501-3001. (WK 29/STATE 3299)

ALL KINDS OF VEGETABLES JUICE CONCENTRATES, PARTICULARLY: CELERY, BEETS, CARROT, ASPARAGUS, CABBAGE, ONION, PAPRIKA (SWITZERLAND). QUANTITY: 1 CONTAINER. QUALITY: HIGH BRIX. PACKAGING: CONTAINER ASSORTED. DELIVERY: AS SOON AS POSSIBLE. OTHER REQ: PLS SEND FIRST SAMPLES OF VARIOUS CONCENTRATES, WILL PAY SAMPLES. TYPE OF COMPANY: AGENT. MAJOR COMMODITIES TRADED: FRUIT JUICES, IN BUSINESS SINCE 1910. ANNUAL SALES VOLUME: ABOUT US $ 2.5 MILLION. QUOTE: CIF EUROPEAN PORTS. BANK REF: SWISS BANK CORPERATION, 8000 ZUERICH. CONTACT: MR. CH. ZBINDEN, DIRECTOR, CHARLES ZBINDEN AG, P.O. BOX 71, 8902 URDORF, SWITZERLAND. TELEX: 53117. PHONE: (1) 734-10-04. (WK 29/TOFAS 0036)

ALMONDS, WALNUTS (BELGIUM). Wants almonds. Quality: shelled and/or unshelled, first and/or second grade. Packaging: packs of 22 kg. Quantity: 60,000 kg annually. Wants walnuts. Quality: first and/or second grade. Packaging: packs of 14 kg. Quantity: 40,000 kg annually. For both, delivery and quote: to be decided later. Sunshine Import/Export is a newly established company. CONTACT: Mr. Lamarti, Sunshine Import Export, Boulevard d'Ypres 60, B-1000 Brussels, Belgium. Phone: 2/217.60 20 and 2/523.95.00. Telex: 65838 SHINE B. (WK 29/TOFAS 0040)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service; USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A 67.40/2:

A) BEER B) CIGARETTES (TAIWAN). Quantity: A) & B) Min Order - two 40 foot containers. Quantity: top grade. Packaging: A) canned and bottle; B) standard packaging. Delivery: August 1986. Quote: CIF Taiwan. Bank ref: The Cooperative Bank of Taiwan and The First Commercial Bank, Taipei, Taiwan. CONTACT: Mr. Wang Jinn-Chunn, Hartman Development Corp., Rm 1106, 316 Nanking East Rd., Taipei, Taiwan. Telex: 19308 Limow, ATTN: Mr. Wang. Cable: "TIENTACO" Taipei. Phone: (02) 551-1078. (WK 29/STATE 0130)

BOTTLED WINE (JAPAN). One container for the first shipment. Best quality. Retail packaging. Immediate delivery by surface shipment. Quote: C&F. Real estate developer wants to get into import business. Bank ref: Dai-ichi Kangyo Bank, Main Office, Tokyo. CONTACT: Mr. Yoshihisa Mago, The Tetsudo Kaikan Co., Ltd., c/o Shinmakicho Bldg., 1-8-17, Yaesu, Chuo-ku, Tokyo, Japan. Phone: (03)272-6500. (WK 29/TOFAS 0175)

BREAKFAST CEREALS; MACARONI AND OTHER PASTA PRODUCTS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0189)

BUTTER (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLIONS OF DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONTAINER LOADS. QUALITY: HIGHEST QUALITY UNSALTED BUTTER. PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0185)

CANNED BABY FOODS, ETHNIC AND DIETETIC FOODS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE CANS, JARS, BOTTLES, ETC. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0194)

CANNED FOODS, PET FOODS (WEST GERMANY). Quantity: full container loads. Quality: canned foods: all types. Pet foods: supplements, like vitamins and other additives used in the manufacture of pet foods. Packaging: in boxes. Other: Company was established in 1980. Imports only for third countries. Delivery: ASAP. Quote: C&F Antwerp. Bank ref: Deutsche Bank AG, Duisburg. CONTACT: Mr. Hoehn, Transagro GmbH, Postfach 1251, D-4133 Neukirchen-Vluyn, W. Germany. Phone: (02845) 3077. Telex: 8121239 AGRO D. (WK 29/TOFAS 0074)

CANNED FRUIT JUICES/CANNED VEGETABLE JUICES (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20-FT CONTAINER LOADS. QUALITY: HIGHEST QUALITY CANNED PINEAPPLE, GRAPEFRUIT, ORANGE, APPLE AND OTHER FRUIT JUICES, TOMATO AND OTHER VEGETABLE JUICES. PACKAGING: RETAIL SIZE CANS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0195)

CANNED FRUITS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20-FT CONTAINER LOADS. QUALITY: HIGHEST QUALITY CANNED FRUITS PARTICULARLY APRICOTS, PEACHES, PEARS, PINEAPPLES, MIXED FRUITS ETC. PACKAGING: RETAIL SIZE CANS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0192)

CANNED FRUITS, CANNED VEGETABLES (BAHRAIN). FIVE STAR HOTEL AFFILIATED TO THE REGIONAL CARRIER "GULF AIR" SEEKS U.S. SUPPLIERS ON A REGULAR BASIS. QUANTITY: CONSOLIDATED 20-FT CONTAINER LOADS. QUALITY: FULL RANGE OF HIGHEST QUALITY CANNED FRUITS AND VEGETABLES. PACKAGING: CATERING SIZE PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION AND EXPIRY DATES REQUIRED. QUOTE: CIF MANAMA, BAHRAIN. BANK REF: THE NATIONAL BANK OF BAHRAIN. CONTACT: MR. THIERRY DE GROOT, FOOD AND BEVERAGE MANAGER, GULF HOTEL BAHRAIN, P.O.BOX 580, MANAMA, BAHRAIN. TELEX: 8241 GULFTL BN. CABLE: GULFOTEL. PHONE: 233000. (WK 29/TOFAS 0211)

CANNED PEACHES B) MARASCHINO CHERRIES (TAIWAN). Quantity: A) Min. 10 containers/year; B) Subject to market demand. Quality: Top grade. Packaging: A) Cartons B) Bottles. Delivery: Prompt. Quote: FOB and C&F Taiwan. Bank Ref: The Chang Hua Commercial Bank Ltd., Branch, Kaohsiung, Taiwan. CONTACT: Gino Huang, Pink Sun Co., Ltd., P.O. Box 1811, Kaohsiung, Taiwan. Telex: 71684 Pinksun. Phone (07) 251-7788. (WK 29/STATE 0138)

CANNED VEGETABLES (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLON DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20-FT CONTAINER LOADS. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE CANS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT,KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0193)

CHILLED HORSE MEAT (JAPAN). Five MT per month. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer, established in 1983, with agricultual imports of $1 million a year. Bank ref: Mitsui Bank, Nihonbashidori-cho Branch, Tokyo. CONTACT: Mr. Taisuke Suzuki, Fujisho Co., Ltd., 2-10-2, Hatchobori, Chuo-ku, Tokyo, Japan. Phone: (03)551-0591. (WK 29/TOFAS 0176)

CHOCOLATE PRODUCTS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: FULL RANGE OF HIGHEST QUALITY CHOCOLATE PRODUCTS INCLUDING CHOCOLATE BARS, ASSORTED CHOCOLATE TOFFIES ETC. PACKAGING: RETAIL SIZE PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P. O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0203)

COBALT SULPHATE 21 PERCENT B) MANGANESE SULPHATE 30 PERCENT (TAIWAN). Quantity: A) 2 MT/order; B) 15. Delivery: prompt. Quote: CIF Kaohsiung, Taiwan. Bank ref: The Overseas Chinese Commercial Banking Corp., Tainan Branch. CONTACT: Mr. H. K. Jean, President, Feng I Trading Co., LTD., 17 Alley 82 Lane 640 Tatung Rd., Section 2, Tainan, Taiwan. Telex: 13924 Cledawn. Phone: (06) 267-3047. (WK 29/STATE 0133)

COMPLETE LINE OF COOKIES, BISCUITS (UNITED ARAB EMIRATES). QUANTITY: ONE 20-FT CONTAINER. QUALITY: HIGH. PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR PRODUCTION AND EXPIRY DATES ON EACH PACK ALSO NO PORK FATS ARE TO BE USED. QUOTE: C&F DUBAI OR SHARJAH, UAE. BANK REF: BANK OF OMAN AND THE ARAB BANK LTD, DUBAI. CONTACT: MR.JIHAD HASSAN, LEBANESE FRUIT COMPANY, P. O. BOX 7047, DUBAI, UNITED ARAB EMIRATES. TELEX: 46548 SHADI EM. CABLE: FRUITSCO, DUBAI. PHONE: 229381. (WK 29/TOFAS 0178)

CONCENTRATED FROZEN FRUIT JUICES (JAPAN). One container for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer, established in 1961, with annual agricultural imports of $15 million. Bank ref: Fuji Bank, Kanda Branch, Tokyo. CONTACT: Mr. Toshinori Anzai, Eiko Boeki Kaisha, Ltd., 9-14, 2-chome, Uchikanda, Chiyoda-ku, Tokyo, Japan. Telex: J 24753 GLORYLIT. Cable: GLORYLIGHT TOKYO. Phone: (03)256-4561. (WK 29/TOFAS 0172)

CONCENTRATED FRUIT JUICES INCLUDING GRAPEFRUIT AND BERRY JUICES (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Retail and/or institutional packaging. Quote: C&F. Importer, established in 1984, with agricultural imports of $2 million a year. CONTACT: Mr. Hiroaki Shindo, K.K. Hiro International, c/o Shuwa Residential, 9-1-7, Akasaka, Minato-ku, Tokyo, Japan. Phone: (03)408-5463. (WK 29/TOFAS 0178)

CONDENSED MILK AND UHT STERILIZED MILK (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE CANS/JARS/BOTTLES. DELIVERY: ASAP. OTHER REQUIREMENTS: FULL ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0186)

CONFECTIONERIES (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Retail and/or institutional packaging. Quote: CIF. Importer, estalished in 1973, with agricultural imports of $35 million a year. Bank ref: Suruga Bank, Yokohama Branch, Yokohama. CONTACT: Mr. Koshiro Nanri, Export Import Service Center, 1-2, Tokiwa-cho, Naka-ku, Yokohama, Japan. Telex: 3822170 EISC J. Cable: EIS YOKOHAMA. Phone: (045)641-4641. (WK 29/TOFAS 0173)

CORN (EGYPT). Quantity: 250,000 MT plus/minus 5%. Quality: white or yellow dent corn No. 2 or better any origin, latest crop, shipment August 1986. The committee is entitled to increase or decrease the quantity. Bids to be submitted in the name of Mr. Chief of the Committee at the Ministry of Agriculture in closed envelopes, latest at 12 Noon (Cairo time) on Thursday, July 24, 1986 for unfolding and decision according to the terms and specs which are available at the General Authority for Supply Commodities Cairo, against payment of due fees 200 Egyptian pounds per each copy, which should be attached to each offer. Offers should be submitted on the basis of FOB stowed and C&F free out Alexandria/Port Said buyer's option. Offers to be submitted on cash basis with the determination of loading ports in case of FOB and the price for each origin to be determined. The award of the Ministerial Decree No. 1036/1978 and its amendments should be taken into consideration. A copy of Form No. 14 pertaining to the commercial agency should be enclosed with the submitted offer through the agent company and its original to be submitted for review, in execution of the award of Law No. 120/1982 that organises the commercial agency brokerage. It should be noted that arbitration to be effected in Cairo, A.R.E. according to the rules of Unisteral. CONTACT: Mr. Adel Hussein Ezzy, Chairman, Foreign Purchases Committee for Importation of Yellow Corn and its substitute/The Principal Bank for Development and Agricultural Credit, 110, Kasr El Eini Street, Cairo, Egypt. Telex: 93045 PBA AC. (WK 29/TOFAS 0102)

CORN (EGYPT). Quantity: 10,000 MT. Quality: No. 2 yellow corn. Delivery: as soon as possible. Quote: CIF Alexandria, bulk. CONTACT: Mr. Saber M. Mabrouk, Al Watania for Trade and Chemicals, 108, Salem Al Awail Street, Cairo, Egypt. Phone: 2452903 or 604193 or 692903. Telex: 22782 PBNZA UN. (WK 29/TOFAS 0104)

CORN (PORTUGAL). Quantity: 5,000 MT. Quality: Yellow corn for human nutrition. Packaging: Bulk. Delivery: soonest possible after contracting. Other req: Moisture-- 15 % maximum; brokens--3 % maximum; naturally dried; inerts--0,5 % maximum; 5 mm width. Quote: CIF Lisbon. Bank Ref: Totta & Acores, Av Almirante Reis, Lisbon. CONTACT: Carlos de Oliveira, Cadol, Av. Almirante Reis, 74, 1100, Lisbon, Portugal. Telex: 18491 CADOL P. Phone: 82 00 98 or 82 36 18. (WK 29/TOFAS 0018)

CORN OIL AND CORNSTARCH (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0209)

CORNED BEEF (BELGIUM). Wants corned beef. Quantity: 1,000 MT. Quality: to be specified by exporter. Packaging: standard, in cans of 430 gr. Quote: FOB; (Co acting as broker) Idelfa is also Import/Export Co, newly established in Belgium. CONTACT: Mr. Michel Delpirre, IDELFA, Rue Pres 29, B-6280 Joncret-Gerpinnes, Belgium. Phone: 71/50.41.07. Telex: 51818 IDELFA B. (WK 29/TOFAS 0038)

COTTON SEEDS AND ALFALFA FOR ANIMAL FEED (SPAIN). QUANTITY: 2,000 MT EA. QUALITY: COTTON SEEDS WITH SHELL ON, ALFALFA 17-19% PROTEIN MIN. PACKAGING: IN BULK. DELIVERY: AUGUST/SEPTEMBER. QUOTE: FOB AND CIF BILBAO. BANK REF: BANCO DE SANTANDER, AGENCIA 1. CONTACT: MR. ROBINSON ARIWOOLA, CINCOMEX LTDA, VILLANUEVA, 2, 28001 MADRID, SPAIN. TELEX: 47307 ATCJ E. PHONE: 1/275 2601. (WK 29/TOFAS 0147)

CRACKERS AND PRETZELS; BAKERY INGREDIENTS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0190)

CUT FLOWERS (SINGAPORE). Company sesks reliable U.S. suppliers of cut flowers such as Gypso, Lily, Carnation, Rose, etc. Quantity: 1 MT per week combine. Quality: Super quality. Packaging: Cartons packing. Delivery: air freight - 1 MT per week. Other req: health certificate from country of origin/or exporting country. Quote: CIF. Bank ref: ABN Bank, Maxwell Road P.O. Box 493, Singapore 9009. CONTACT: Mdm Ang Siok Wan/Mrs Linda Ong, Benelux Flowers and Food Pte Ltd, No. 6 Wan Lee Road, Jurong, Singapore 2262. Telex: 55318USDA. Phone: 2641321. (WK 29/TOFAS 0084)

DAIRY HEIFERS (SYRIA). GOVERNMENTAL AGENCY THAT OPERATES EIGHT DAIRY FARMS IN SYRIA. QUANTITY: 1,200 HEADS PLUS/MINUS 25%. QUALITY: FRIESIAN BREED. QUOTE: C&F TARTOUS PORT. OTHER REQ: 5% BID BOND REQUIRED WITH OFFER. BANK REF: COMMERCIAL BANK OF SYRIA. CONTACT: DIRECTOR GENERAL, GENERAL ORGANIZATION FOR CATTLE, P.O.BOX 48, HAMA, SYRIA. PHONE: 23218, 23297. (WK 29/TOFAS 0030)

DRIED FRUITS (WEST GERMANY). Quantity: to be determined. Quality: EC standard. Packaging: EC standard. Delivery: ASAP. Quote: CIF Frankfurt. Bank Ref: Raiffeisenbank, Neustadt. CONTACT: Mr. Doll, Aussenhandelsbuero Doll, Karolinenstr. 41, P.O.Box 100352, D-6730 Neustadt, West Germany. Phone: (06321) 800 26. Telex: 90240054 BIMEX D. (WK 29/TOFAS 0078)

DRIED PRUNES, RAISINS (BELGIUM). Wants: 1) dried prunes. Quality: first and/or second grade, pitted. Quantity: 60,000 kg annually. Packaging: packs of 14 kg., 2) raisins. Quality: first and/or second grade. Quantity: 60,000 kg annually. Packaging: packs of 14 kg; (1) and (2). Delivery and quote: to be decided later. Sunshine is a newly established Import and Export Company. CONTACT: Mr. Lamarti, Sunshine Import/Export, 60 Boulevard d'Ypres, B-1000 Brussels, Belgium. Phone: 2/217.60.20 and 2/523.95.00. Telex: 65838 SHINE B. (WK 29/TOFAS 0039)

DRY SEA HORSES B) VENISON C) ANTLERS (TAIWAN). Quantity: Container basis. Quality: A) White Sea Horses, over 3 inchs long. Packaging: Standard packaging. Delivery: ASAP. Quote: CIF keelung, Taiwan. Bank Ref: The City Bank of Taipei, Taiwan. CONTACT: Mr. Ricky Lo, Ricky World Wide Ent. Ltd., P.O. Box 69-46, Taipei, Taiwan. Telex: 12985 RICKYLO. Phone (02) 542-2680. (WK 29/STATE 0124)

DURUM WHEAT (SPAIN). QUANTITY: 25,000-30,000 MT. QUALITY: ASHES UNDER 0.95%, PROTEINS ABOVE 12.5%, HUMIDITY UNDER 13.5%. PACKAGING: IN BULK. DELIVERY: TO BE DETERMINED. QUOTE: FOB SPANISH PORT. BANK REF: CITIBANK (BARCELONA). CONTACT: MR. JOSE MORANCHO, COMERCIAL GALLO, MUNTANER 239, 08021 BARCELONA, SPAIN. TELEX: 51619 GALL E. PHONE: 3/201 4311. (WK 29/TOFAS 0146)

EDIBLE PUMPKIN SEEDS B) WATERMELON SEEDS C) OTHER MELON SEEDS D) SUNFLOWER SEEDS E) ROASTED ALMONDS F) WALNUTS G) CHESTNUTS F) PINE NUTS G) RAISINS (TAIWAN). Quantity: to be Negotiated. Quality: prefer quotations for all available grades. Packaging: Bulk or 50 kg bags. Delivery: monthly or semi-monthly. Quote: CIF Taiwan Preferred. Bank ref: Chase Manhattan Bank & Standard Chartered Bank, Hong Kong; Bank of Taiwan, Taipei. CONTACT: Michael Fisher, Justway International (Taiwan), P.O. Box 24-613 Taipei, Taiwan. Telex: 12085 Chaufun. Phone (02) 711-3398. (WK 29/STATE 0127)

FLOWER AND VEGETABLE CULTURE (CHRYSANTHEMUM, ROSES, DIANTHUS) (MALAYSIA). QUALITY: GRADE A. QUOTE: C&F KUALA LUMPUR. BANK REF: HONGKONG & SHANGHAI BANK, CAMERON HIGHLANDS. CONTACT: C S YONG, KIAN AIK FLOWER FARM, 33 KG RAJA, 39010 CAMERON H'LANDS, MALAYSIA. TELEX: PWINCH MA 44508. PHONE: (05) 991288. (WK 29/TOFAS 0119)

FRESH FROZEN REDFISH AND RED OCEAN PERCH (JAPAN). Five MT per month. Best quality. Dressed (headed and gutted). Size: 500 to 800 grams or over. Appropriate packaging for export. Quote: C&F. Importer, established in 1970, with annual agricultural imports of $2.5 million. Bank ref: Hokkoku Bank, Osaka Branch, Osaka. CONTACT: Mr. Yoshihiro Ishikawa, Ishikawa Kaisha, Ltd., 30, Bingo-machi 1-chome, Higashi-ku, Osaka, Japan. Telex: 05222485 ISHIKA. Cable: IKLTD OSAKA. Phone: (06)231-0536. (WK 29/TOFAS 0184)

FRESH FRUITS (SINGAPORE). Company seeks reliable U.S. suppliers of fresh fruits such as nectarines, peaches, cherries, strawberries, plums, prunes, etc. Quantity: 1 MT per week combine. Quality: Super quality. Packaging: Cartons packing. Delivery: air freight - 1 MT per week. Other req: health certificate from country of origin/or exporting country. Quote: CIF. Bank Ref: ABN Bank, Maxwell Road P.O. Box 493, Singapore 9009. CONTACT: Mdm Ang Siok Wan/Mrs Linda Ong, Benelux Flowers and Food Pte Ltd, No. 6 Wan Lee Road, Jurong, Singapore 2262. Telex: 55318USDA. Phone: 2641321. (WK 29/TOFAS 0083)

FRESH OLIVE (TAIWAN). Quantity, Quality, Packaging & Delivery: To be Negotiated. Quote: CIF Taiwan. Bank Ref: The Overseas Chinese Commercial Banking Corporation, Kaohsiung Branch, Taiwan. CONTACT: Mr. Yang Teh-Ho, President, Taiwan Rong Yih Inc, 20 Lane 429 Ching Road, Kaohsihung, Taiwan. Telex: 71654 Rongyih. Phone (07) 381-2525. (WK 29/STATE 0126)

FRESH ONIONS (TAIWAN). Quantity: 225,000 lbs. Quality: Top Grade. Packaging: Bags. Delivery: September - October 1986. Quote: CIF Taiwan. Bank Ref: The Hua Nan Commercial Bank, 489. CONTACT: Jack C.H. Chou, Eng Hai Trading Co., LTD., 199 Shih Chuan 2nd Rd., Kaohsiung, Taiwan. Telex: 72456 ENGHAI. ATTN: Mr. Jack C.H. Chou. Phone: (07) 311-2051. (WK 29/STATE 0135)

FRESH RAW, WET & SALTED PIGSKINS (TAIWAN). Quantity: two 20 foot containers. Quality: top grade; brine cured. Average Weight; 9,5-11 lbs. Packaging: Standard export packaging. Delivery: ASAP. Quote: CIF Kaohsiung, Taiwan. Bank Ref: The Overseas Chinese Commercial Banking Corp., Kaohsiung Branch, Taiwan. CONTACT: Mr. T. H. Yang, President, Taiwan Rong Yihhnc., 20 Lane 429 Chebg Ching Road, Kaohsiung, Taiwan. Telex: 71654 RONGYIH. Cable: 0735 KAOHSIUNG. (WK 29/STATE 0132)

FRESH VEGETABLES (SINGAPORE). Company seeks reliable U.S. suppliers of fresh vegetables such as lettuce, asparagus, tomatoes, cucumbers, etc. Quantity: 1 MT per week combine. Quality: Super quality. Packaging: Cartons packing. Delivery: air freight - 1 MT per week. Other req: health certificate from country of origin/or exporting country. Quote: CIF. Bank ref: ABN Bank, Maxwell Road P.O. Box 493, Singapore 9009. CONTACT: Mdm Ang Siok Wan/Mrs Linda Ong, Benelux Flowers and Food Pte Ltd, No. 6 Wan Lee Road, Jurong, Singapore 2262. Telex: 55318USDA. Phone: 2641321. (WK 29/TOFAS 0082)

FROZEN ALASKA KING CRAB (TAIWAN). Quantity: container basis. Quality: Quotation by grades. Delivery: ASAP subject to other conditions. Packaging: Packaging by grades. Quote: FOB or CIF Taiwan. Bank ref: Bank of Taiwan, Lung Shan Branch, Taipei. CONTACT: Mr. Wu Ching-Hua, National Banquet Ent. Co., Ltd, P.O. Box 79-166, Taipei, Taiwan. Cable: BANQ TAIPEI. Phone (02) 304-5162. (WK 29/STATE 0128)

FROZEN BAKERY PRODUCTS;FROZEN ETHNIC FOODS AND FROZEN FRUIT PUREES (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR.M.NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0196)

FROZEN BEEF CUTS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONTAINER LOADS. QUALITY: U.S.GRADE A. PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES ON EACH PACK REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0181)

FROZEN BLUEBERRIES AND RASPBERRIES (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Institutional packaging. Quote: C&F. Private individual who wishes to start an import business if he can locate a satisfactory source of supply. Bank Ref: Nagoya Tokai Bank, Komaki Branch, Nagoya. CONTACT: Mr. Hideharu Tokino, 8-29-152, Asahigaoka, Tajimi-shi, Gifu-ken, Japan. Phone: (0572)27-8938. (WK 29/TOFAS 0182)

FROZEN CHICKEN PARTS AND CORNISH HENS (UNITED ARAB EMIRATES). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER, DISTRIBUTOR AND RETAILER WITH ANNUAL SALES OF OVER $7 MILLIONS SEEKS U.S. SUPPLIERS. QUANTITY: ONE 40-FT CONTAINER OF DRUM STICKS AND ONE 40-FT CONTAINER OF CHICKEN BREASTS, THIGHS, CORNISH GAME HENS, CHICKEN LIVERS AND GIZZARDS.

QUALITY: US GRADE A. PACKAGING: 2-LB TRAYS. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR PRODUCTION AND EXPIRY DATES ON EACH PACKAGE. QUOTE: C&F DUBAI OR SHARJAH UAE. BANK REF: BANK OF OMAN AND THE ARAB BANK LIMITED, DUBAI. CONTACT: MR. JIHAD HASSAN, LEBANESE FRUIT COMPANY, P. O. BOX 7047, DUBAI, UNITED ARAB EMIRATES. TELEX: 46548 SHADI EM. CABLE: FRUITSCO, DUBAI. PHONE: 229381. (WK 29/TOFAS 0177)

FROZEN CHICKEN TAILS (JAPAN). Three MT for the first shipment. Best quality to make "yakitori." Quote: C&F. Importer, established in 1970, with annual agricultural imports of $2.5 million. Bank ref: Hokkoku Bank, Osaka Branch, Osaka. CONTACT: Mr. Yoshihiro Ishikawa, Ishikawa Kaisha, Ltd., 30, Bingo-machi 1-chome, Higashi-ku, Osaka, Japan. Telex: 05222485 ISHIKA. Cable: IKLTD OSAKA. Phone: (06)231-0536. (WK 29/TOFAS 0185)

FROZEN CHICKEN PARTS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLIONS OF DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: 20-FT CONTAINER LOADS. QUALITY: FULL RANGE OF U.S. GRADE A FROZEN CHICKEN PARTS INCLUDING DRUMSTICKS, BREASTS, THIGHS, LEGS ETC. PACKAGING: 2-LB TRAYS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P. O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0182)

FROZEN LOBSTERS AND CRABS (JAPAN). One container for the first shipment. Best quality. Appropriate packaging. Immediate delivery by surface shipment. Quotations: FOB. Importer/Wholesaler, established in 1971, with total annual imports and sales of $100 million. Bank Ref: Sumitomo Bank, Shinjuku Branch, Tokyo. CONTACT: Mr. Masahiro Koizumi, Happy World Inc., c/o Maruei Bldg., 1-19-10, Jinnan, Shibuya-ku, Tokyo, Japan. Telex: 2424093 HAPPIN J. Phone: (03)464-2638. (WK 29/TOFAS 0179)

FROZEN LOBSTERS (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Appropriate packaging. Quote: C&F. Private individual who wishes to start an import business if he can locate a satisfactory source of supply. Bank ref: Nagoya Tokai Bank, Komaki Branch, Nagoya. CONTACT: Mr. Hideharu Tokino, 8-29-152, Asahigaoka, Tajimi-shi, Gifu-ken, Japan. Phone: (0572)27-8938. (WK 29/TOFAS 0183)

FROZEN MIXED VEGETABLES; GREEN PEAS; CUT GREEN BEANS; SPINACH; FROZEN STRAWBERRIES, BLUEBERRIES AND RASPBERRIES; FROZEN FRENCH FRIES (UNITED ARAB EMIRATES). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER, DISTRIBUTOR AND RETAILER WITH ANNUAL SALES OF OVER $7 MILLION SEEKS U.S. SUPPLIERS. QUANTITY: ONE 40-FT CONSOLIDATED CONTAINER. QUALITY: GRADE A. PACKAGING: FROZEN VEGETABLES: 0.5, 1.0 AND 2.5 KG RETAIL PACKS; FROZEN FRUITS: 1 KG; FROZEN FRENCH FRIES: 0.5, 1.0 AND 2 KGS. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR PRODUCTION AND EXPIRY DATES. QUOTE: C&F DUBAI OR SHARJAH, UAE. BANK REF: ARAB BANK LIMITED AND BANK OF OMAN, DUBAI. CONTACT: MR. JIHAD HASSAN, LEBANESE FRUIT COMPANY (LIFCO), P.O.BOX 7047, DUBAI, UAE. TELEX: 46548 SHADI EM. CABLE: FRUITSCO, DUBAI. PHONE:229381. (WK 29/TOFAS 0176)

FROZEN PACKAGED FISHES (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLSALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLIONS OF DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONTANER LOADS. QUALITY: HIGHEST QUALITY FROZEN PACKAGED FISHES OF ALL KINDS.

PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQUIREMENTS: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0184)

FROZEN PINK GUAVA PUREE (JAPAN). Wants 1,200 cartons (40 lbs. to a carton) for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer, established in 1984, with annual agricultural imports of $2.5 million. Bank ref: Sanwa Bank, Asagaya Branch, Tokyo. CONTACT: Mr. Masamichi Oishi, First International Corporation, c/o Yamako Bldg., 1-22, 3-chome, Asagaya-Minami, Suginami-ku, Tokyo, Japan. Telex: J 34557 FIRSTCO. Phone: (03)391-5331. (WK 29/TOFAS 0177)

FROZEN PORTION CONTROL BEEF, FROZEN VEGETABLES (BAHRAIN). FIVE-STAR HOTEL AFFILIATED TO THE REGIONAL CARRIER "GULF AIR" SEEKS U.S. SUPPLIERS ON A REGULAR BASIS. QUANTITY: ONE 20-FT CONSOLIDATED CONTANER. QUALITY: GRADE A PORTION CONTROLLED BEEF CUTS AND FIRST CHOICE FROZEN VEGETABLES PARTICULARLY GREEN BEANS AND PEAS, CARROTS, SWEET CORN, CAULIFLOWER, CABBAGE, ARTICHOKES, ETC. FOR THE HOTEL'S RESTAURANTS. PACKAGING: EXPORT CARTONS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: CIF MANAMA, BAHRAIN. BANK REF: THE NATIONAL BANK OF BAHRAIN. CONTACT: MR. THIERRY DE GROOT, FOOD AND BEVERAGE MANAGER, GULF HOTEL BAHRAIN, P.O.BOX 580, MANAMA, BAHRAIN. TELEX: 8241 GULFTL BN. CABLE: GULFOTEL. PHONE: 233000. (WK 29/TOFAS 0210)

FROZEN STEAK B) FROZEN FRENCH FRIES C) SOYBEAN PROTEIN D) WHEAT PROTEIN (TAIWAN). Quantity: A) min. order - one 20 foot container, B), C) & D) min order-one combined 20 foot container. Quality: A) prime or choice; B) top grade C) & D) Crude Protein - over 50 percent. Packaging: standard export packaging. Delivery: prompt. Quote: C&F Taiwan. Bank ref: The Hua Nan Commercial Bank, Kaohsiung Branch, Taiwan. CONTACT: Mr. Hung Tsung--Hsi, President, Yu Zong Foods, Co., Ltd., 7 Feng Ping 1st Rd, Ta-Liao, Kaohsiung County, Taiwan. Telex: 71277 YUZONGFD. Phone (07) 701-3111. (WK 29/STATE 0136)

FROZEN TURKEYS; CORNISH HENS AND DUCKS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20-FT CONTAINER LOADS. QUALITY: U.S. GRADE A. PACKAGING: RETAIL PACKS OF DIFFERENT SIZES. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P. O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0183)

FROZEN VEGETABLES (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20-FT CONTAINER LOADS. QUALITY: HIGHEST QUALITY FROZEN VEGETABLES PARTICULARLY, GREEN BEANS AND PEAS, SWEET CORN, CARROTS, CAULIFLOWER, CABBAGE, ARTICHOKES, MIXED VEGETABLES, ETC. PACKAGING: RETAIL SIZE PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT.

CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0197)

GOLDEN FANCY SEEDLESS RAISINS (MALAYSIA). QUALITY: GRADE A. QUOTE: CIF PENANG. BANK REF: HONGKONG & SHANGHAI BANK, PENANG. CONTACT: OOI SWEE SEANG, OOI BROS, P O BOX 643, 19780 PENANG, MALAYSIA. TELEX: MA 40340 A/B OIBRS. PHONE: (04) 612606. (WK 29/TOFAS 0120)

HOG GREASE (TAIWAN). Quantity: 1,000 MT/Month. Quality, Packaging & Delivery: To be Negotiated. Quote: C&F Taiwan. Bank Ref: Bank of Taiwan, Lung Shan Branch, Taipei, Taiwan. CONTACT: Mr. Huang Teng-Huang, Wei Lih Food Ind. Co., Ltd., Rm. 1605, 385 Tun Hua South Rd, Taipei, Taiwan. Telex: 24659 WEILIH. Phone: (02) 741-5080. (WK 29/STATE 0125)

HOLSTEIN DAIRY CATTLE B) PUREBRED SANTA GERTRUDIS BEEF HEIFERS C) PUREBRED SANTA GERTRUDIS BEEF BULLS D) PUREBRED BRANGUS BULLS E) ALFALFA HAY CUBES (TAIWAN). Quantity: A) 200/order. B) 200/order C) & D) 5 Head/order. Quality: A) Pregnant- 2-4 months; weight - over 450 kgs C) age - 18-24 months, B) pregnant - 3-6 months; weight: 400 kgs; age: 18-26 months, C) & D) weight: over 500 kgs; age: 24-36 months. Packaging: standard export packaging. Delivery: A) B) C) & D) - September 1986 E) end of July 1986. Quote: C&F Taiwan. Bank Ref: The Hua Nan Commercial Bank, Tainan Branch; The International Commercial Bank of China, Tainan Branch. CONTACT: Mr. Liu Chen-Han, President, Kingnam Enterprises Co., LTD., 90 Huan Ho Street, Tainan, Taiwan. Telex: 72373 Kingnam. Phone: (06) 220-1763. (WK 29/STATE 0140)

HONEY (JAPAN). Quantity 17 MT. Quality: Excellent. Packaging: steel drum (300 Kilograms/Drum). Delivery: as soon as as arrangements can be made. Quote: CIF Moji Port (Port of Kitakyushu City). Bank Ref: Higo Bank, Shimizu, 8-8 Murozono, Shimizu-Machi, Kumamoto City 860 Japan. CONTACT: Ms. Kazuko Taj, Sugi Yohoen Apiculture Co, L, 7-1 Kosen 2-Chome, Kumamoto City 860 Japan. Phone 096-356-0038. (WK 29/STATE 0299)

ICE CREAMS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P. O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0187)

INSTANT COFFEE (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST QUALITTY GROUND ROASTED INSTANT COFFEE. PACKAGING: RETAIL SIZE CANS AND JARS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0204)

JAMS AND MARMALADES (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE CANS AND JARS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0200)

KETSUP AND HOT SAUCES, MAYONNAISE AND OTHER SALAD DRESSINGS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK,KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0199)

MARASCHINO CHERRIES B) ALMONDS (TAIWAN). Quantity: A) twelve 20 foot containers B) ten 20 foot containers. Quality: A) 20/22; 22/24 mm B) slice & dice; natural & blanched. B) blue diamond or other Qualified brands. Packaging: A) 6x1/2 Gal B) slice -6x3 lbs (Tin); dice 25 lbs bulk. Delivery: 1986 and 1987. Quote: C&F Taiwan. Bank ref: The First Commercial Bank, Peitou Branch, Taipei. CONTACT: Mr. T. M. Yang, President, Lucky Birds Enterprises Co., Ltd. 13 Sec 2 Chung Yang S Rd. Peitou, Taipei, Taiwan. Telex: 25953 LAKI. Phone: (02) 891-5195. (WK 29/STATE 0134)

MEAT AND BONE MEAL (MALAYSIA). MINIMUM PROTEIN 42%, 45% & 50%. PACKED IN 50-KG PE BAGS. QUALITY: GRADE A. QUOTE: CIF PENANG. BANK REF: HONGKONG & SHANGHAI BANK, PENANG. CONTACT: OOI SWEE SEANG, OOI BROS, P O BOX 643, 19780 PENANG, MALAYSIA. TELEX: MA 40340 A/B OIBRS. PHONE: (04) 612606. (WK 29/TOFAS 0122)

MILLED RICE, PARBOILED MILLED RICE AND TEXMATI RICE (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20-FT CONTAINER LOADS. QUALITY: U. S. NO.1 OR NO.2 LONG, MEDIUM AND SHORT GRAIN MILLED RICE, PARBOILED MILLED RICE AND TEXMATI RICE. PACKAGING: RETAIL SIZE PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P. O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0207)

MUSHROOMS (WEST GERMANY). Quantity: to be determined. Quality: EC standard. Packaging: EC standard. Price quotation should be per MT and per kilogram. Delivery: ASAP. Quote: CIF Frankfurt. Bank ref: Raiffeisenbank, Neustadt. CONTACT: Mr. Doll, Aussenhandelsbuero Doll, Karolinenstr. 41, P.O.Box 100352, D-6730 Neustadt, West Germany. Phone: (06321) 800 26. Telex: 90240054 BIMEX D. (WK 29/TOFAS 0076)

NATURAL HONEY (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: PURE NATURAL HONEY WITH AND WITHOUT WAX. PACKAGING: RETAIL SIZE JARS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P. O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0205)

NATURALLY SALTED PIG SAUSAGE CASING (TAIWAN). Quantity: one 20 foot container. Quality: Diameter 30-36 MM. Packaging: Standard export packaging. Delivery: To be Negotiated. Quote: FOB US$/Yard. Bank Ref: The Chang Hua Commercial Bank, Cheng Tung Branch, Taipei, Taiwan. CONTACT: Mr. D. C. Jen, Lin Fong Ind. Co., Ltd., 7F, 136 Sec 2 Keelung Road, Taipei, Taiwan. Telex: 23120 EVEREST. Phone: (02) 700-8531. (WK 29/STATE 0129)

NON-ALCOHOLIC BEER (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Retail packaging. Quote: C&F. Private individual who wishes to start an import business if he can locate a satisfactory source of supply. Bank ref: Nagoya Tokai Bank, Komaki Branch, Nagoya. CONTACT: Mr. Hideharu Tokino, 8-29-152, Asahigaoka, Tajimi-shi, Gifu-ken, Japan. Phone: (0572)27-8938. (WK 29/TOFAS 0181)

NON-DAIRY CREAMER (BAHRAIN). QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE GLASS JARS/BOTTLES. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH AND ARABIC LABELS INCLUDING PRODUCTION AND EXPIRY DATES REQUIRED. QUOTE: CIF MANAMA, BAHRAIN. BANK REF: THE NATIONAL BANK OF BAHRAIN. CONTACT: MR. SAADUDDINE M. YUSUF, ALI REZA AND SONS EST., P. O. BOX 79, MANAMA, BAHRAIN. TELEX: 9185 REZALI BN. PHONE: 250535. (WK 29/TOFAS 0180)

OATS AND BARLEY (PERU). QUANTITY: 500 MT OATS AND 500 MT BARLEY. NEED TO TOTAL 4,000 TONS I 1986. QUALITY: PRODUCT IS TO FEED RACE HORSES. DELIVERY: SEPTEMBER 1986. QUOTE: FOB AND C&F CALLAO BY VESSEL, LETTER OF CREDIT. BANK REF: BANCO DE CREDITO, SUCURSAL SAN ISIDRO, ESQ. JUAN DE ARONA Y LAS MAGNOLIAS. CONTACT: MARIO LAOS, EXPORTADORA INTERNACIONAL ANDINA S.A., DEAN VALDIVIA NO. 285, SAN ISIDRO, LIMA 27, PERU. TELEX: 25257 PE PB SIS. PHONE: (51-14). (WK 29/TOFAS 0120)

ORANGE POWDER B) LEMON POWDER C) FROZEN STEAK (TAIWAN). Quantity: To be Negotiated, subject to prices. Quality: top grade. Packaging: A) Tin B) Vacuum Pack. Delivery; 30 days after order confirmed. Quote: FOB. Bank Ref: The Medium Business Bank of Taiwan, Ta Chio Branch, Taipei. CONTACT: Gloria Chen, Gewachshans Co., LTD., 12F-A, 145-1 Nanking E. Rd. Sec 5 Taipei, Taiwan. Telex: 22002 Mintoo. Phone (02) 768-9838. (WK 29/STATE 013)

ORNAMENTAL LIVE TROPICAL FISH (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Appropriate packaging for export. Quote: FOB. Importer, established in 1970, with agricultural imports of $800,000 a year. Bank ref: Kyowa Bank, Suita Branch, Suita-shi. CONTACT: Mr. Toshio Hamaji, Hamaji Fish Center, 23-8, Asahi-machi, Suita-shi, Osaka-fu, Japan. Phone: (06)382-9801. (WK 29/TOFAS 0180)

PARBOILED RICE (WEST GERMANY). Quantity: 21 MT container loads. Quality: long-grain parboiled or texmati rice. Packaging: in 10-25 kg bags. Other: This importer was established in 1984. Deals with wholesale business only. This order destined for European Community. Please send sample first. Delivery: ASAP. Quote: CIF Bonn. Bank ref: Dresdner Bank AG, 5300 Bonn. CONTACT: Mr. Salmassi, Im-und Export A. Salmassi, Koelnstrasse 53-55, D-5300 Bonn 2, West Germany. Telex: 8869969 ABAS D. Phone: (0228) 655600. (WK 29/TOFAS 0073)

PARTRIDGE EGGS FOR HATCHING (TAIWAN). Quantity: 10,000 pcs. Quality: To be Negotiated. Packaging: Standard export packaging. Delivery: end of July, 1986. Quote: CIF Hong Kong. Bank Ref: The Overseas Chinese Commercial Banking Corp, Taichung Branch; The Hua Nan Commercial Bank, North Taichung Branch. CONTACT: Mr. C. T. Chen, Donbell Enterprise Corp., 47 I-Hua Street, Taichung, Taiwan. Telex: 51538 Donbell. Phone (04) 233-2105. (WK 29/STATE 0143)

PECANS (SWITZERLAND). TYPE OF COMPANY: AGENT. MAJOR COMMODITIES TRADED: CEREALS. IN BUSINESS SINCE: 1879. ANNUAL SALES VOLUME: MORE THAN US$ 1.5 MILLION. QUANTITY: SMALL AMOUNT, 1 CONTAINER - INTRODUCTION TO THE SWISS MARKET. QUALITY: PREMIER. DELIVERY: AS SOON AS POSSIBLE. QUOTE: CIF EUROPEAN PORTS. BANK REF: UNION BANK OF SWITZERLAND, 1200 GENEVA. CONTACT: MR. MEYNET, DIRECTOR, MEYNET & CIE, RUE DE CHENE-BOURGERIES, 19, 1224 GENEVA, SWITZERLAND. TELEX: 423448 TXC . PHONE: (22) 48-12-75. (WK 29/TOFAS 0037)

POULTRY (EGYPT). Quantity: 7,500 MT. Delivery: to be arranged with the supplier. Quote: CIF and FOB. CONTACT: Mr. Magdy Abdou, Sales Engineer, Indconsult, 27, Talaat Harb Street, Cairo, Egypt. P.O. Box 28 Cairo, Egypt. Cable: STININDCON CAIRO. Telex: 21721 STINO UN or 93729 INDCO UN. Phones: 747332 or 770079. (WK 29/TOFAS 0101)

POWDERED SOUP (JAPAN). Specific quantities not yet determined, however, expected to be substantail. Best quality. Retail and/or institutional packaging. Immediate delivery by surface shipment. Quote: CIF. Importer, estalished in 1973, with agricultural imports of $35 million a year. Bank ref: Suruga Bank, Yokohama Branch, Yokohama. CONTACT: Mr. Koshiro Nanri, Export Import Service Center, 1-2, Tokiwa-cho, Naka-ku, Yokohama, Japan. Telex: 3822170 EISC J. Cable: EIS YOKOHAMA. Phone: (045)641-4641. (WK 29/TOFAS 0174)

PURE CORN OIL (BAHRAIN). QUANTITY: 20-FT CONTAINER LOADS. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE CANS AND JARS. DELIVERY: ASAP. OTHER REQUIREMENTS: FULL ENGLISH AND ARABIC LABELS INCLUDING PRODUCTION AND EXPIRY DATES REQUIRED. QUOTE: CIF MANAMA, BAHRAIN. BANK REF: THE NATIONAL BANK OF BAHRAIN. CONTACT: MR. SAADUDDINE M. YUSUF, ALI REZA AND SONS EST., P.O.BOX 79, MANAMA, BAHRAIN. TELEX: 9185 REZALI BN. PHONE: 250535. (WK 29/TOFAS 0179)

PURE NATURAL HONEY (UNITED ARAB EMIRATES). MAJOR FOOD IMPORTER, WHOLESALER DISTRIBUTOR AND RETAILER WITH ANNUAL SALES OF OVER $7 MILLIONS SEEKS U.S. SUPPLIERS. QUANTITY: ONE 20-FT. CONTAINER. QUALITY: PURE HONEY WITH WAX. PACKAGING: IN GLASS JARS OF 350,450,500 AND 1,000 GRAMS. DELIVERY: ASAP. OTHER REQ: FULL LABEL INCLUDING PRODUCTION AND EXPIRY DATES IN ENGLISH REQUIRED, PREFERABLY, ALSO IN ARABIC. QUOTE: C&F DUBAI OR SHARJAH, UAE. BANK REF: BANK OF OMAN AND THE ARAB BANK LTD, DUBAI. CONTACT: MR. JIHAD HASSAN, LEBANESE FRUIT COMPANY (LIFCO), P. O. BOX 7047, DUBAI, UAE. TELEX: 46548 SHADI EM. CABLE: FRUITSCO, DUBAI. PHONE: 229381. (WK 29/TOFAS 0175)

RAISINS, POTATO FLAKES (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLION DOLLRS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: EXPORT CARTONS AND RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0198)

SALAD OILS AND MARGARINE (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONSOLIDATED CONTAINERLOADS. QUALITY: HIGHEST. PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0191)

SEEDS B) BEANS C) PEAS (TAIWAN). Quantity: Bulk. Quality: FAQ or other grades. Packaging: Gunny bags in containers. Delivery: ASAP. Quote: CIF Taiwan. Bank Ref: The International Bank of Singapore, Taipei Branch, Taiwan. CONTACT: Robert Lee, Biscay Taiwan Limited, 2F, 22 Hang Chou North Road, Taipei, Taiwan. Telex: 14508 Biscay. Phone: (02) 351-6782. (WK 29/STATE 0139)

SHELLED ALMONDS, WALNUTS AND PISTACHIOS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20-FT CONTAINER LOADS. QUALITY: HIGHEST QUALITY SHELLED ALMONDS, WALNUTS AND PISTACHIOS AND SHELLED, ROASTED AND SALTED ALMONDS AND PISTACHIOS. PACKAGING: 25-KILO CARTONS FOR THE UNSALTED NUTS AND RETAIL CANS AND JARS FOR THE ROASTED, SALTED NUTS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P. O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0206)

SNACK FOODS, POTATO, CORN AND OTHER CHIPS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE CANS, JARS, NYLON SACKS, ETC. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK,KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0201)

SUGAR (WEST GERMANY). Quantity: 100,000 MT. Quality: white, refined, granulated. Packaging: in 50 kgs bags. Other: Company was established in 1952. Sugar destined for Middle East. Delivery: ASAP. Quote: CIF Middle East or FOB. Bank Ref: Commerzbank, CH-Zurich. CONTACT: Mr. Robertz, Pacific Trading Co., Milchstrasse 3, D-2000 Hamburg 13, West Germany. Phone: (040) 44 33 39 or 44 38 76. Telex: 2164949 paco d. (WK 29/TOFAS 0075)

TALLOW (EGYPT). Tender No. 2 (1986/87) - Quantity: 30,000 MT as follows: (a) 10,000 MT in bulk to arrive the second half of September 1986; (b) 10,000 MT in bulk to arrive the first half of October 1986; (c) 10,000 MT tallow/ coconut oil in bulk to arrive the second half of October 1986. Offers: to be accepted latest 12 Noon (Cairo time) on July 22, 1986. All offers should be both on FOB and C&F basis. CONTACT: Chairman/Purchasing Committee for Fats and Oils, General Authority for Supply Commodities, 24, Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM UN. Phone: 924488. (WK 29/TOFAS 0100)

TROPICAL FRUITS (WEST GERMANY). Quantity: to be determined. Quality: EC standard. Packaging: EC standard. Delivery: ASAP. Quote: CIF Frankfurt. Bank Ref: Raiffeisenbank, Neustadt. CONTACT: Mr. Doll, Aussenhandelsbuero Doll, Karolinenstr. 41, P.O.Box 100352, D-6730 Neustadt, West Germany. Phone: (06321) 800 26. Telex: 90240054 BIMEX D. (WK 29/TOFAS 0077)

U.S. WHEAT (EGYPT). Under the EEP for the account of the General Company for Silos and Warehousing Cairo, Egypt - Tender No. 3 GSM-500-3. Quantity and Shipping period: 275,000 MT 5% at seller's option as following MT 5% arriving Egyptian ports Alexandria, Port Said, Damietta. Quality: U.S. No. 2 or better soft red winter wheat and white wheat. Price: Price of wheat is to be quoted per metric ton (1000 kgs) C&F free out at the Egyptian ports buyers option to designate Egyptian port. Payment: Payment will be effected by an irrevocable letter of credit payable against shipping documents as required by the letter of credit and financing under the regulation of GSM-102. Bids: to be submitted in writing to reach GASC no later than 12 Noon (Cairo time) on July 26, 1986 with offers to remain valid until 4 PM on August 5, 1986. Bidder's offers must be submitted by unconditional bid bond in favor of the General Company for Silos and Warehousing c/o Egyptian Commercial & Economic Office, Washington D.C. and equivalent to 2% of the value of the bid and bid bond to be valid for 30 days after the opening day. Supplier of the accepted offer must submit unconditional performance bond for 5% of the value of the successful offer in favor of General Co. for Silos within five business days after the offer is accepted. All other terms and conditions are as initiation for Bid No. 4 GSM-500/3 which is available at ARE Embassy, 2232 Massachusetts Avenue N.W. Washington, D.C. 20008, Telex 89-2481 COMRAU WASH GAC against U.S. $100 per copy which should be attached with each offer. CONTACT: Chairman/Purchasing Cmt., General Authority for Supply C, 24, Gomhouria Street, Cairo, Egypt. (WK 29/TOFAS 0103)

VEGETABLE SEEDS/WATERMELON SEEDS (EGYPT). Quantity: 400 kg. Quality: best quality fit for Egyptian climate. Quote: CIF Cairo. Delivery: ASAP. Importer is interested in other vegetable seeds as well. Please send quotations. CONTACT: Mr. Mohamed Ezzat Abdel Wahab, Lecico, 106, Mohamed Farid Street, Cairo, Egypt. Phone: 766326 or 760559. Telex: 92393 GAREZ UN. (WK 29/TOFAS 0105)

VINEGAR, NATURAL YEAST, BAKING POWDER (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: ACRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0202)

WET SALTED PIGSKINS (TAIWAN). Quantity: 50 containers/month. Packaging & Delivery: To be Negotiated. Quality: Thickness - 2.0-2.5 MM; Weight/Skin-over 4.60 kgs (11 LBS); Fat-max. 1.5 Percent; Letter of guarantee is required. Quote: C&F Taiwan and Fob. Bank ref: The Overseas Chinese Commercial Banking Corp., Kaohsiung Branch, Taiwan. CONTACT: Mr. Su Tzong-Cheng, Managing Director, Hsin Tyan Co., Ltd., 160 Hsin Tien Road, Kaohsiung, Taiwan. Telex: 72468 HSINTYAN. Cable: HSIN TYAN" Kaohsiung. Phone (07) 282-6282. (WK 29/STATE 0786)

WHEAT (PORTUGAL). Quantity: 5,000 MT. Quality: for animal feed. Packaging: Bulk. Delivery: Soonest possible after contracting. Quote: CIF Lisbon. Bank Ref: Totta & Acores, Av Almirante Reis, Lisbon. CONTACT: Carlos De Oliveira, Cadol, Av. Almirante Reis, 74, 1100 Lisbon, Portugal. Telex: 18491 CADOL P. Phone: 82 00 98 or 82 36 18. (WK 29/TOFAS 0019)

WHEAT FLOUR; PANCAKE FLOUR (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES IN SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O. BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0188)

WHOLE GREEN AND RED SPLIT LENTILS (KUWAIT). MAJOR FOOD PRODUCTS IMPORTER, WHOLESALER AND DISTRIBUTOR WITH ANNUAL SALES OF SEVERAL MILLION DOLLARS SEEKS U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: HIGHEST. PACKAGING: RETAIL SIZE PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC OR ONLY ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT AND THE GULF BANK, KUWAIT. CONTACT: MR. M. NASOUH KAYLANI, KUWAIT AGRICULTURE COMPANY, P.O.BOX 20468, SAFAT, KUWAIT. TELEX: 22637 AGRICOL KT. CABLE: AGRICOL. PHONE: 4734739/4714153. (WK 29/TOFAS 0208)

WINTER RYE SEED FOR FORAGE TENDER (KOREA). Quantity: 3,526,804 kgs. Quality: Origin-worldwide. Delivery: Bidding time - 11:00 AM, July 22, 1986 at NLCF Conference Room (If this bids fails, re-bids will be held on July 25, 1986). Shipment - In case from U.S. PNW/West Coast Ports by August 15, 1986. Other req: Bid bond - 2%. CONTACT: Feed Division, NLCF, 17-9, Yoido-dong, Youngdeungpo-ku, Seoul, Korea. Telex: K23517 NALICOF. Phone: 783-1668. (WK 29/TOFAS 0053)

ZOO ANIMALS (TAIWAN). Quantity, quality & Delivery: To be Negotiated. Packaging: Standard Export Packaging. Quote: CIF Taiwan. Bank Ref: The Hua Nan Commercial Bank Ltd., Taipei. CONTACT: Mr. C. L. Hsieh, President, Ien Cheng Enter. Co., Ltd, P.O. Box 7-597 Taipei, Taipei, Taiwan. Telex: 27673 IENC. (WK 29/STATE 0123)

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MARKETING DEVELOPMENT ACTIVITIES

Emerging Agricultural Marketing Opportunities in the Pacific Rim: A recently released study by the Foreign Agricultural Service assesses emerging agricultural trade opportunitites in twelve countries comprising the Pacific Rim. (Consists of Australia, China, Hong Kong, Indonesia, Japan, South Korea, Malaysia, New Zealand, the Philippines, Singapore, Taiwan and Thailand). Countries in the Pacific Rim have emerged during the last decade as one of the world's largest trading blocs recently importing between $42-44 billion in agricultural commodities.

Targeted at a wide audience in the export community, the paper progressively disaggregates the trade data along bulk/value-added lines in a manner that facilitates a comprehensive understanding of the region's agricultural trade. The study includes narrative analysis and commodity trade statistics covering 126 products imported by the Pacific Rim countries.

The study is available in paper or disk form. The cost of each is $30.00 or $50.00 for both paper and disk. To order the paper send a check or money order made payable to FOREIGN AGRICULTURAL SERVICE-USDA to:

Pacific Rim Staff Paper
Foreign Agricultural Service
AIMS Program, Rm 4649-S
Washington, D.C. 20250
Telephone: (800) FAS-AIMS/(800) 327-2467

EXPORT OPPORTUNITIES FOR FOOD PRODUCTS

With the recent decline in the value of the dollar on international markets, now may be the time to consider introducing your firm's food products overseas.

The Foreign Agricultural Service (FAS) offers a cost-effective service for U.S. firms to explore foreign markets. The FAS organizes U.S. National Pavilions in major International Trade Shows throughout the world. A typical U.S. Pavilion includes amenities such as individual booths, a trade lounge, advance public relations, product shipment and customs clearance for the show. The trade leads and sales are up to you!

Following is a list of international shows through 1988 of interest to exporters. For more information, contact: Export Programs Division, Room 4944-S, Washington, DC 20250, (202) 447-3031.

INTERNATIONAL FOOD SHOW CALENDAR
1986-88

SHOW	PRODUCTS	DATES
FOOD PACIFIC, Vancouver	Food/Beverage	Aug. 29-Sept. 2, 1986
USIFS, San Francisco	Food/Beverage	September 5-7, 1986
IKOFA, Munich	Food/Beverage	September 19-24, 1986
*SIAL, France	Food/Beverage	Oct. 20-24, 1986
AGCHINA, Guangzhou	Agricultural	Nov. 27-Dec. 2, 1986
*HORECAVA - Netherlands (Dutch Agents Only)	Food/Beverage	Jan. 5-8, 1987
*IFE, U.K.	Food/Beverage	February 1-5, 1987
*SAUDIFOOD '87	Food/non-alcholic Beverage	February 14-18, 1987
*FOODEX, Tokyo	Food/Beverage	March 10-14, 1987
NASDA, Seattle	Food/Beverage	April 29-May 1, 1987
*HOFEX, Hong Kong	Hotel/Catering	May 26-29, 1987
USIFS, San Francisco	Food/Beverage	June 9-11, 1987
ROKA, Utrecht	Wine/Deli	September 14-16, 1987
*ANUGA, Cologne	Food/Beverage	October 10-15, 1987
AGCHINA, Beijing	Agricultural	November 5-11, 1987
*HORECAVA, Netherlands (Dutch Agents Only)	Food/Beverage	January 1988
*MEFEX, Bahrain	Food/Equipment	Feb. 27-Mar. 2, 1988
ROKA, Utrecht	Food/Beverage	February 1988
ALIMENTARIA, Barcelona	Food/Beverage	March 1988
*FOODEX, Tokyo	Food/Beverage	March 1988
*HELFEX, UK	Health Food	April 1988

* FAS participation anticipated.
May 1986

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